

## Part 1 – Agency Profile

### Agency Overview

In 1974, the Idaho Legislature passed the Correctional Industries Act creating Idaho Correctional Industries (ICI) as a financially self-sustaining organization. This act empowered the Idaho Board of Correction as the governing body over ICI. Currently, the Idaho Department of Correction supervises ICI with major program approval by the Board of Correction.

ICI management team is comprised of business and manufacturing professionals experienced in product design, vocational training, manufacturing, marketing and sales. This expertise is the foundation of developing inmate-training programs that produce products that can be sold in the markets specified in the state legislation. The core management team consists of the General Manager, Marketing & Sales Manager, Production Manager, Controller, and Materials Manager.

ICI goal is to provide incarcerated inmates with job training and work experience by employing them in a realistic work environment that teaches work ethics and skills that will increase their chance for successful transition as a productive member of society. The management group and a staff of twenty-seven highly skilled professionals work as a team to accomplish this goal.

The state legislation mandates ICI to be financially self-funded with no annual appropriation from the General Fund. The legislation requires ICI to generate operating funds through the sales of manufactured goods or services. This mandate saves tax dollars and enables the State to provide cost effective occupational training to the inmates of the Department of Correction.

The state legislation specifies the markets that are eligible to purchase ICI products. The markets include state and local government organizations, non-profit organizations, private sector wholesalers and retailers within the State of Idaho. ICI marketing efforts are focused primarily on the government sector. Examples of government sector customers/supporters of ICI programs include the Department of Transportation, Department of Education, Department of Correction, Boise State University, and College of Southern Idaho. The product requirements of these types of customers determine inmate training programs and manufacturing processes.

Success of this agency is predicated on the continued support of our customers. To a large extent, our customer spending plans are influenced by state and regional economic conditions. A vibrant economy is necessary for ICI to successfully achieve their stated goals and objectives of financial self-sufficiency, development and implementation of inmate vocational training programs and inmate work place skills training. Downturns in the economy negatively impact local and state government ability to fund services. During these periods agencies reprioritize budget spending plans to pay for baseline services. As this happens there are fewer dollars available to purchase products from ICI resulting in fewer employment and training opportunities for inmates.

### Core Functions/Idaho Code

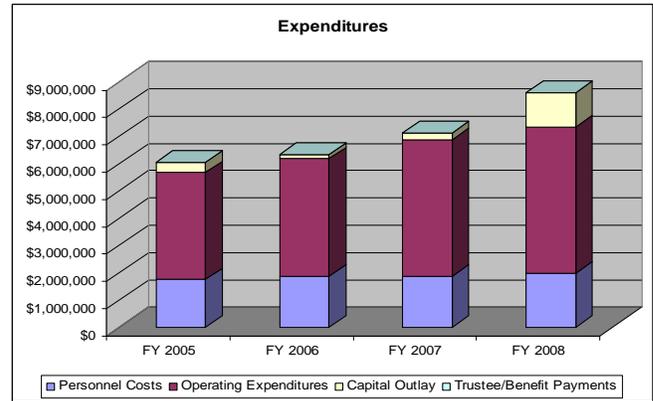
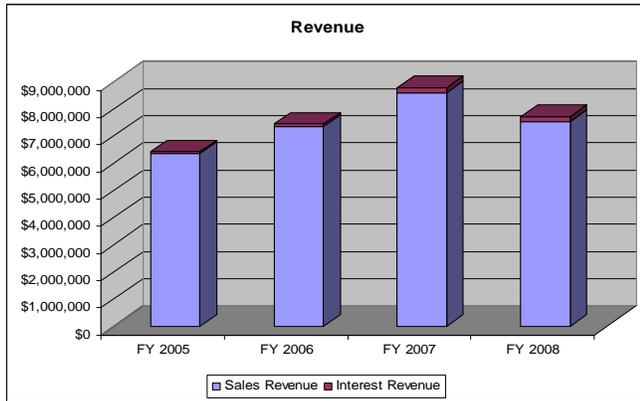
The authority of ICI is found in Idaho Code, Chapter 4, Title 20. ICI is organized to reduce inmate idleness, provide training opportunities for incarcerated persons and to develop positive work attitudes and worker job skills. ICI three-fold mission statement elaborates on the core functions.

1. To decrease idleness by employing inmates through safe, productive, and rehabilitative training and employment enterprises, which teach valuable job seeking and job keeping skills;
2. To reduce the tax burden of corrections by promoting positive inmate behavior while incarcerated, reduce the recidivism rate, operate a non-tax funded self-sufficient program and offer outstanding value to customers;
3. To produce and market modern, cost-effective, quality products and services at competitive prices to meet the needs of the authorized markets.

ICI's success in meeting the goals and objectives of the core functions can be measured by sales revenue, net income and inmate employment levels. The following table and graphs highlight ICI performance over the last four years.

**Revenue and Expenditures**

<b>Revenue</b>	<b>FY 2005</b>	<b>FY 2006</b>	<b>FY 2007</b>	<b>FY 2008</b>
Sales Revenue	\$6,368,603	\$7,344,031	\$8,611,932	\$ 7,527,342
Interest Revenue	\$56,643	\$102,386	\$180,189	\$ 204,559
<b>Total</b>	<b>\$6,425,246</b>	<b>\$7,446,417</b>	<b>\$8,792,121</b>	<b>\$ 7,731,991</b>
<b>Expenditure</b>	<b>FY 2005</b>	<b>FY 2006</b>	<b>FY 2007</b>	<b>FY 2008</b>
Personnel Costs	\$1,750,381	\$1,888,165	\$1,867,759	\$ 1,984,542
Operating Expenditures	\$3,917,767	\$4,286,252	\$4,997,459	\$ 5,342,620
Capital Outlay	\$367,924	\$164,078	\$253,047	\$ 1,259,779
Trustee/Benefit Payments	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$6,036,072</b>	<b>\$6,338,495</b>	<b>\$7,118,265</b>	<b>\$ 8,586,941</b>



**Profile of Cases Managed and/or Key Services Provided**

<b>Cases Managed and/or Key Services Provided</b>	<b>FY 2005</b>	<b>FY 2006</b>	<b>FY 2007</b>	<b>FY 2008</b>
<b>Average Monthly Inmate Employment Numbers</b>				
Traditional Industries Programs	258	251	242	235
Prison Industry Enhancement Program	187	208	167	191
<b>Average Monthly Inmate Employment</b>	<b>445</b>	<b>459</b>	<b>409</b>	<b>426</b>

**Performance Highlights**

ICI participated in many large projects throughout the state during Fiscal Year 2008 even with the down turn in the economy. Several of the projects provide opportunities to develop new products and enhance inmate skills. Examples of these products include the following:

1. Better developed standard furniture line
2. Metal Furniture for institutions
3. University projects

ICI opened a new showroom at 1301 N. Orchard, Suite 110 in Boise. The new showroom provides our customers a way to view the products and services we provide. We also provide a state of the art classroom for use to other State agencies, since our opening IDOC, Purchasing, Idaho Liquor Dispensary, and other agencies have used our classroom to provide training to their employees.

**Part II – Performance Measures**

Performance Measure	2005	2006	2007	2008	Benchmark
1. Inmate Employ/Training Positions	203	197	242	235	FY08 229
2. Manufactured Product Sales Revenue	\$5,510,977	\$5,934,290	\$7,013,784	\$5,929,204	FY08 \$ 7,148,861
3. Annual Sales Per Inmate Employment/Training Position	\$27,148	\$30,123	\$28,983	\$25,231	FY08 \$31,218

**Performance Measure Explanatory Note:**

- 1) FY08 Decrease by 3 % in Inmate Employ/Training Positions, market conditions and total sales effect this number.
- 2) FY08 Inmate Job/Training Position Increased by 14% in the Prison Industry Enhancement Program.
- 3) Total sales revenues were down in 2008 due to economic conditions the loss of decal production for ITD and the inventory changes in plate production.

**For More Information Contact**

Martin Thomas  
 General Manager  
 Idaho Correctional Industries  
 1301 N Orchard, Suite 110  
 Boise, Idaho 83706  
 Phone: 208-577-5551  
 E-mail : mathomas@ci.idaho.gov