

## Part 1 – Agency Profile

### Agency Overview

The Idaho State Lottery is established by Title 67, Chapter 74, *Idaho Code*, for the purpose of operating the state lottery at the least public expense and the smallest staffing possible. Organizationally, the Idaho Lottery is categorized as a Self-Governing Agency.

The five-member Idaho Lottery Commission, whose members are appointed by the Governor for staggered five-year terms, is responsible for setting policy for the agency and approving all major procurements. Commission members are: Chairman, Mr. Roger Jones (Rupert), Ms. Lydia Justice-Edwards (Donnelly), Mr. Mel Fisher (Boise), Mr. Scott McLeod (Nez Perce) and Mr. David Keyes (Sandpoint). Administrative responsibility for the agency rests with the Director, who is likewise, appointed by the Governor. The Idaho Lottery Director is Mr. Jeffrey R. Anderson.

The agency is organized into four divisions: Administration/Operations, Sales, Marketing, and Security. Lottery headquarters are located at 1199 Shoreline Lane in Boise, and a warehouse used for the storage and distribution of scratch tickets is also located in Boise. The Lottery has forty-seven authorized positions distributed as follows: headquarters - 31, warehouse - 3, regional sales representatives throughout the state - 13.

Lottery products and their percentage of total sales fall into three classifications; scratch tickets (62%), pull tab tickets (1%) and lotto tickets (37%). Lotto sales are comprised of sales from five games: Powerball (78%), Wild Card (8%), Pick-3 (4%), Hot Lotto (5%) and Raffle (5%). Lottery tickets are sold through approximately 880 full-service contracted lottery retailers statewide. These consist of convenience stores, supermarkets, bowling alleys, etc. Retailers receive 5% of sales as a base commission and may earn additional payments in the form of sales and cashing bonuses. The total for such additional payments is limited to a statewide total of 1% of sales.

Net profits from lottery sales are returned to the State in the form of an annual dividend. One-half of the annual dividend goes to the Permanent Building Fund for use in building and maintaining state buildings with the other half going to the Public School Building fund, for public school capital expenditures. Since its inception in 1989, the Lottery has made eighteen annual dividend payments totaling \$368,300,000.

In addition to its lottery responsibilities, Title 67, Chapter 77, *Idaho Code*, grants the Idaho State Lottery the responsibility and authority to license and regulate Bingo and raffles conducted by charitable and non-profit organizations within the state.

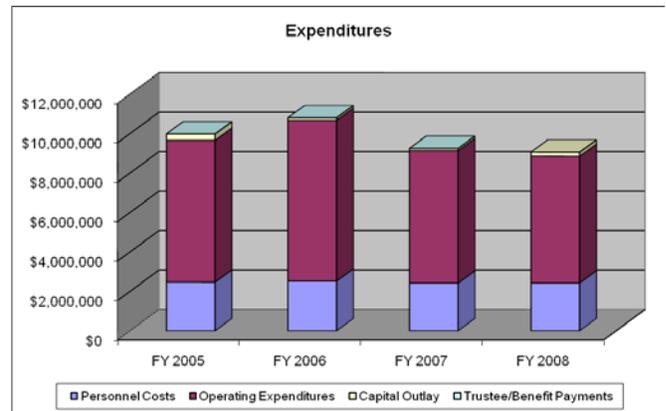
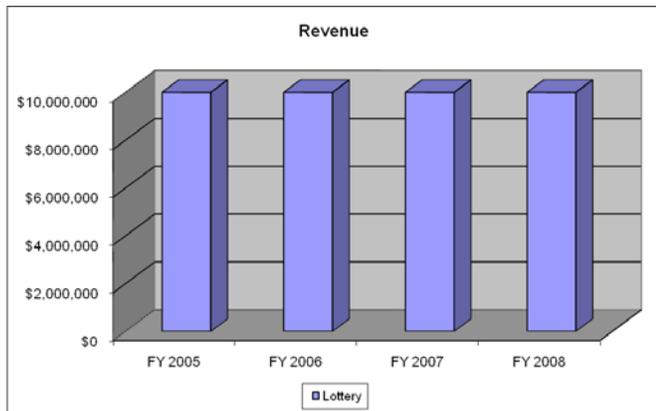
### Core Functions/Idaho Code

The Idaho Lottery is established and regulated by Title 67, Chapter 74, *and Idaho Code*. Among other things the chapter defines the duties of the Commission and the Director, establishes the legal age for purchasing and selling lottery tickets, prescribes the uses of lottery proceeds and places limits on certain agency expenditures.

Title 67, Chapter 77, *Idaho Code*, governs charitable and non-profit bingo and raffles within the state. Section 67-7711, *Idaho Code*, gives the Idaho State Lottery the authority license organizations conducting bingo games or raffles and to regulate how those games or raffles are to be conducted.

**Revenue and Expenditures (Appropriation vs. Actual Expenditure)**

Revenue	FY 2005	FY 2006	FY 2007	FY 2008
Lottery	\$10,867,300	\$10,857,000	\$11,116,600	\$11,077,800
<b>Total</b>	<b>\$10,867,300</b>	<b>\$10,857,000</b>	<b>\$11,116,000</b>	<b>\$11,077,800</b>
Expenditure	FY 2005	FY 2006	FY 2007	FY 2008
Personnel Costs	\$2,469,400	\$2,520,200	\$2,419,600	\$2,424,100
Operating Expenditures	\$7,189,300	\$8,153,800	\$6,711,600	\$6,421,100
Capital Outlay	\$319,400	\$123,500	\$112,800	\$208,500
Trustee/Benefit Payments	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$9,978,100</b>	<b>\$10,797,500</b>	<b>\$9,244,000</b>	<b>\$9,053,700</b>



**Profile of Cases Managed and/or Key Services Provided**

Cases Managed and/or Key Services Provided	FY 2005	FY 2006	FY 2007	FY 2008
Lottery Sales	\$114,028,700	\$131,640,200	\$131,071,000	\$137,491,000
Total Dividend Declared by Commission	\$26,000,000	\$33,000,000	\$34,000,000	\$34,750,000

**Part II – Performance Measures**

Performance Measure	FY 2005	FY 2006	FY 2007	FY 2008	Benchmark
1. Total Sales	\$114,028,700	\$131,640,200	\$131,071,000	\$137,491,000	\$141,400,000
2. Total Operating Expenses	\$89,907,700	\$98,084,300	\$99,813,500	\$102,090,300	\$106,400,000
3. Net Operating Income	\$24,121,000	\$33,555,900	\$31,257,500	\$35,400,700	\$35,000,000

**For More Information Contact**

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