

Part I - Agency Profile

Agency Overview

In 1974, the Idaho Legislature passed the Correctional Industries Act creating Idaho Correctional Industries (ICI) as a financially self-sustaining Agency. This act empowered the Idaho Board of Correction as the governing body over ICI. Currently, ICI acts as a division of the Idaho Department of Correction with major program approval by the Board of Correction.

The ICI management team is comprised of business and manufacturing professionals experienced in product design, vocational training, manufacturing, marketing and sales, and finance. This expertise is the foundation of developing inmate training programs that produce products that can be sold in the markets authorized by state legislation. The core management team consists of the General Manager, Marketing & Sales Manager, Operations Manager, Production Manager and Financial Manager.

ICI's goal is to provide incarcerated individuals with job training, vocational training, and work experience by training in a realistic work environment. A work environment that emphasizes soft skills, technical skills, work ethics and skills that increases their chance of successfully transitioning into the community as a productive member of society. The management group and a staff of more than forty highly skilled professionals work as a team to accomplish this objective.

The state legislation mandates ICI to be financially self-funded with no annual appropriation from the General Fund. The legislation requires ICI to generate operating funds through the sales of manufactured goods or services. This mandate saves tax dollars and enables the State to provide cost neutral occupational and vocational training to the inmates of the Idaho Department of Correction.

The state legislation specifies the markets that are authorized to purchase ICI products. These markets include federal, state, and local government organizations, non-profit organizations, and private sector wholesalers and retailers within the State of Idaho. The product requirements of these types of customers determine inmate training programs and manufacturing processes.

Success of this agency is predicated on the continued support of its customers. To a large extent, ICI's customer base and their respective spending plans are influenced by state and regional economic conditions. A vibrant economy is necessary for ICI to successfully achieve their stated goals and objectives of financial self-sufficiency, development and implementation of vocational training programs, and retention and advancement of staff. Downturns in the economy negatively impact local and state government's ability to fund services. Economic downturns also impact ICI's ability to produce revenues to fund operations and incarcerated individuals training programs.

Core Functions/Idaho Code

The statutory authority of ICI is found in Idaho Code, Chapter 4, Title 20. ICI is organized to establish productive enterprises in such volume and of such kinds to eliminate unnecessary inmate idleness, provide vocational and rehabilitative training opportunities, as well as financial support for continued operations.

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Revenue and Expenditures (Accrual Basis)

Revenue	FY 2018	FY 2019	FY 2020	FY 2021
Sales Revenue	\$10,271,711	\$12,87,4477	\$12,837,707	\$8,955,442
Other Revenue	\$109,894	\$205,427	\$59,184	\$88,482
Dedicated	0	0	0	0
Total	\$10,381,605	\$13,079,904	\$12,896,891	\$9,043,924
Expenditures	FY 2018	FY 2019	FY 2020	FY 2021
Personnel Costs	\$1,940,590	\$2,307,955	\$2,915,363	\$2,490,506
Operating Expenditures	\$7,433,711	\$10,151,146	\$10,878,779	\$7,664,076
Capital Outlay *	\$356,225	\$863,313	\$860,802	\$256,650
Trustee/Benefit Payments	0	0	0	
Total	\$9,730,526	\$13,243,414	\$14,654,944	\$10,411,232
* Cash basis – depreciation o			·	\$10,411

Training Provided

114111119111414											
Expenditures	FY 2018	FY 2019	FY 2020	FY 2021							
Average Monthly Trainee Positions											
Traditional Industries	168	165	167	111							
Prison Industries Enhancement Program/AG	253	323	361	307							
Total	421	488	528	418							
Annual Training Hours											
Total	810,374	805,854	825,102	476,994							

Part II - Parformance Measures

Performance Measure		FY 2018	FY 2019	FY 2020	FY 2021	FY 2022					
Goal 1											
Provide Addit	ional Tra	aining Oppo	rtunities to In	carcerated Ind	ividuals						
Trainees enrolled in	actual	19	22	13	22						
Apprenticeship Programs (1)	target										
Apprenticeships Achieved	actual	4	2	5	6						
	target										
Trainees enrolled in Certificate	actual	6	9	17	5						
or Licensure Programs (1)	target										
Certificates or Licenses	actual	2	7	12	2						
Achieved (2)	target										

 ⁽¹⁾ Benchmark is to have year over year improvement of Trainees enrolled in apprentice/certificate or licensures programs
 (2) Benchmark is to have 90% of enrollees achieve certification or obtain licensure

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Performance Measure		FY 2018	FY 2019	FY 2020	FY 2021	FY 2022					
Goal 2											
Develop, Retain and Advance Staff *											
Percentage of Staff Obtaining	actual			30%	15%						
40 Hours of Training	target			100%	100%	100%					
Turnover Rate**	actual	19.4%	11.1%	12.1%	22.2%						
	Industry Std	32.5%	31.3	44.3	***	***					
Promotions/Separation Rate****	actual	33.33%	75%	100%	62.5%						
	target				75%	75%					

^{*} New goal in FY 2021 – training hours were not tracked prior to that FY

^{****} Number of promotions / number of separations – calculation does not take into consideration existing vacant positions

Goal 3									
Self-Sustaining									
Net Profit (Loss) % *	actual	8.74%	4.75%	-6.96%	-12.28%				
	target				-5%	-5%			
Cash	actual	\$8M	\$8.5M	\$6.7M	6.6M				
	Target**				\$2.5M	\$2.7M			

^{*} New metric beginning in FY21

Performance Measure Explanatory Notes

 The impact of COVID -19 continues to negatively affect all aspects of operations from the number of trainees that may enroll and work toward or complete an apprenticeship or licensure program to the retention and development of staff.

For More Information Contact

Todd Plimpton, General Manager Idaho Correctional Industries 1301 N. Orchard, Suite 110

Boise, ID 83706

Phone: (208) 605-4650

E-mail : tplimton@ci.idaho.gov Website : https://ci.idaho.gov/

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^{**} Target is to have a turnover rate less than industry standard for a manufacturing entity – std was obtained from Bureau of Labor Statistics

^{***} BLS is on a calendar year

^{**} This amount reflects an estimate of 4 months of operating capital - Actual Cash includes funds expected to be invested in capital assets

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B AGENCY INFORMATION AGENCY NAME: Idaho Correctional Industries Division/Bureau: Correctional Industries Prepared By: Carmen Willis E-mail Address: cwillis@ci.idaho.gov 208-866-1577 Telephone Number: Fax Number: N/A DFM Analyst: Adam Jarvis LSO/BPA Analyst: Jared Hoskins Date Prepared: 8/4/2021 For Fiscal Year: 2023 FACILITY INFORMATION (please list each facility separately by city and street address)

Facility Name:	Correctional Industrie	orrectional Industries Showroom							
City:	Boise		County:	Ada					
Street Address:	1301 N. Orchard, Sui	te 110			Zip Code:	83706			
Facility Ownership: (could be private or state-owned, use "X" to mark	Private Lease (use "X" to mark):	V	State Owned (use "X" to mark):		Lease Expires:	31-Jul-23			

FUNCTION/USE OF FACILITY: Could be administrative use, client counseling, hearing rooms, field offices, etc. Address any specialized needs which require additional square feet.

This faciltiy serves as our showroom for our manufactured goods and as our administrative office.

COMMENTS: Address reasons for expanding or relocating; amount of space leased to other state agencies, federal agencies, etc. & the amount of rent they pay for the use of your facility; or other comments which might be helpful.

We are in discussions to consider modifications to existing and under construction manufacturing and warehouse facilities to relocate administrative and fiscal personnel. In addition we are discussing the relocation of sales personnel and our showroom to a smaller facility. The reasons are two fold 1) ICI wants to redirect those costs currently going to rent and 2) to improve communication and knowledge between operations and business service functions. Decisions need to be made by July 31, 2022 regarding these discussion as the current contract requires written confirmation to vacate or renew for a two (2) year period. We currently think that a space of 6,000 to 8,000 square feet would meet our needs.

SURPLUS PROPERTY: Facilities to be disposed of and funds re-utilized for building replacement or renovation of facilities. This could also include leased facilities if the leased facility is to be vacated prior to the expiration date of the lease.

FISCAL YR:	ACTUAL 2021	REQUEST 2022	REQUEST 2023	REQUEST 2024	REQUEST 2025	REQUEST 2026
Use "X" to mark the year facility						
would be surplused.						

WORK AREAS: Work areas are areas occupied by full-time employees, contractors, seasonal employees, auditors, etc. (3 people working in one building would be 3 work areas)

FISCAL YR:	ACTUAL 2021	REQUEST 2022	REQUEST 2023	REQUEST 2024	REQUEST 2025	REQUEST 2026
Total Number of Work Areas:	14	16	16	16	16	16
Full-Time Equivalent Positions:	14	16	16	16	16	16
Temp. Employees, Contractors,	0	1	2	2	2	2
Auditors etc:						

SQUARE FEET: Use "net rentable" sq ft if in a facility leased from a private party; use "usable" sq ft if in a State-owned facility. Typically, this will be the figure shown in the Lease Agreement if leased from a private party or in the MOU if state-owned.

FISCAL YR:	ACTUAL 2021	REQUEST 2022	REQUEST 2023	REQUEST 2024	REQUEST 2025	REQUEST 2026
Square Feet:	9,469	9,469	9,469	8,000	8,000	8,000

FACILITY COST: Include annual rent, plus any facility-related costs, such as utilities, janitorial service, property taxes or building maintenance which are not included in rent payment made to your Landlord. If improvements will need to be made to the facility and will be paid by the agency, this should be included as well. If the lease will be expiring and the future rent is not specified in the lease agreement, increase rent by 3%/yr. Increase all other facility-related costs by 3%/yr as well. Use "Calculation Sheet" tab below if necessary. Do not include telephone costs or rent discounts. If you anticipate moving to a new facility, you need to take into account any increase in sq ft leased and estimate a new market rate for the new facility. Do NOT use your old rate per sq ft – it may not be a realistic figure.

	FISCAL YR:	ACTUAL 2021	REQUEST 2022	REQUEST 2023	REQUEST 2024	REQUEST 2025	REQUEST 2026
ŀ	Total Facility Cost/Yr:	\$208,067.00	\$173,487.86	\$180,463.36	\$159,480.61	\$161,846.67	\$166,701.60

IMPORTANT NOTES:

- 1. Please fill in the white sections only! If you have any questions, please call Melissa Broome @ 208-332-1933.
- Upon completion, please send to Melissa Broome at the Division of Public Works via email to Melissa. Broome@adm.idaho.gov.
- If you have five or more locations, please summarize the information on the Facility Information Summary Sheet and include this summary sheet with your submittal.
- 4. Attach a hardcopy of this submittal, as well as the Facility Information Summary Sheet, if applicable, with your budget request.

AGENCY NOTES:

urrent lease agreement in	cludes all facility costs. The d if we renewed for 2 year bu	rates reflect the lease we	currently have and the esti	amted decrease in square fo	ootage using th
rates that would be offere	d if we renewed for 2 year bu	t at the requested square t	footage (FY 24-26)		

				CALCULATION SHEET FOR FIVE-YEAR FACILITY NEEDS PLAN - Use to calculate facility-related costs such as utilities, janitorial service, property taxes or building maintenance which are not included in rent payments												
				-		_				n rent payr e included						
•	clude telep			ne raciiily	and Will D	e paid by	ayenc	y, una cos	เ อกบนเน โ	e mciaaea	as well.					
	ES : use			current fi	scal vear											
Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec					
Electricity	у															
Water																
Sewer &	Trash															
Gas	T	·						T .								
Other Uti	lities:							I		<u> </u>						
Total:	0	Est 2022		Est 2023	_	Est 2024		Est 2025		Est 2026						
			0		0		0	ESI 2023	0	ESI 2020	0					
JANITOR Jan	IAL SERVI Feb	Mar			ent fiscal ye June	ear July	Aug	Sept	Oct	Nov	Dec					
		Iviar	Apr	May	June	July	Aug	Sept	OCI	NOV	Dec					
Cleaning	Service:					I I		l I		I I						
Other Cla	oning Evn	once (non	or product	to elegation	a cupplica	oto), uo	o cotual o	ooto from o	urrant fina	lvoor						
Other Cleaning Expense (paper products, cleaning supplies, etc.): use actual costs from current fiscal year																
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0					
	MAINTEI		Ū		Ū		- 0		- 0		0					
Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec					
Service C	ontracts:		- 4			,				1101						
Other Ma	intenance	Expense:	use actua	l costs fron	n current fi	scal year				<u> </u>						
		•														
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0					
PARKING	CALCUL	ATOR: use	e actual co	sts from cu	rrent fiscal	year				<u> </u>						
						your ager	ncy is pay	ing for.								
Cost Per	Space Per	Month														
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0					
OTHER E	XPENSES	CALCULA	ATOR: use	actual cos	sts from cu	rrent fiscal	year									
Real Esta	te Taxes p	aid by age	ency to lar	ndlord (sh	ow annual	cost)										
Insurance	e paid by a	gency to I	andlord (s	how annu	al cost)											
-	Expense		-													
Other exp	enses pai	d by agen	cy to land	ord (show	annual c	ost)										
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0					
TENANT	IMPROVE	MENTS:														
Total:		Est 2022		Est 2023		Est 2024		Est 2025		Est 2026						
AGENC	V NOTES	3.														
	AGENCY NOTES: Our currentl lease agreement includes all of these costs in the lease payment															

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CALCULATION SHEET FOR FIVE-YEAR FACILITY NEEDS PLAN - Use to calculate facility-related costs such as utilities, janitorial service, property taxes or building maintenance which are not included in rent payments.											
				-		_				n rent payr e included	
•	clude telep			ii e iaciiity	and Will D	e paid by	ayenc	y, una cos	เ อเเบนเน โ	e mciaaea	as well.
	ES : use			current fi	scal vear						
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Electricity	у										
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Sewer &	Trash										
Gas	T	·						T .			
Other Uti	lities:					I I		I		<u> </u>	
Total:	0	Est 2022		Est 2023	_	Est 2024		Est 2025		Est 2026	
			0		0		0	ESI 2023	0	ESI 2020	0
JANITOR Jan	IAL SERVI Feb	Mar			ent fiscal ye June	ear July	Aug	Sept	Oct	Nov	Dec
		Iviar	Apr	May	June	July	Aug	Sept	OCI	NOV	Dec
Cleaning	Service:					I I		l I		I I	
Other Cleaning Expense (paper products, cleaning supplies, etc.): use actual costs from current fiscal year											
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0
	MAINTEI		Ū		Ū		- 0		- 0		0
Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Service C	ontracts:		- 4			,				1101	
Other Ma	intenance	Expense:	use actua	l costs fron	n current fi	scal year				<u> </u>	
		•									
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0
PARKING	CALCUL	ATOR: use	e actual co	sts from cu	rrent fiscal	year				<u> </u>	
						your ager	ncy is pay	ing for.			
Cost Per	Space Per	Month									
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0
OTHER E	XPENSES	CALCULA	ATOR: use	actual cos	sts from cu	rrent fiscal	year				
Real Esta	te Taxes p	aid by age	ency to lar	ndlord (sh	ow annual	cost)					
Insurance	e paid by a	gency to I	andlord (s	how annu	al cost)						
-	Expense		-								
Other exp	enses pai	d by agen	cy to land	ord (show	annual c	ost)					
Total:	0	Est 2022	0	Est 2023	0	Est 2024	0	Est 2025	0	Est 2026	0
TENANT	IMPROVE	MENTS:									
Total:		Est 2022		Est 2023		Est 2024		Est 2025		Est 2026	
AGENC	V NOTES	3.									
	INOIL	J									

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AGENCY	Y NAN	ΛE:		Idaho Correctional Industries								
FACILITY INFORMATION SUMM	IARY I	FOR FISCAL YR			2023	вι	JDGET RE	QUEST	Include th	nis summary w/ budget request.		
Address, City, Zip, Purpose		Fiscal Year	Sq Ft	9	\$/Sq Ft		Cost/Yr	Work Areas	Sq Ft/FTE	FTPs, Temps and Comments		
1301 N. Orchard, Suite 110	2023	request	9,469	\$	19.06	\$	180,463	18	526	14 FTP, 2 Interns, 2 unfilled FTP		
Boise, ID 83706	2022	estimate	9,469	\$	18.32	\$	173,488	18	526	16 FTP, 2 Interns		
Showroom and administrative offices	2021	actual	<u>9,469</u>	\$	21.97	\$	208,067	<u>14</u>	676	14 FTP, 8 months in smaller space was 16,642 sqft		
	Chan	ge (request vs actual)	0	\$	-		-27,604	4	-150			
	Chan	ge (estimate vs actual)	0	\$	-		-34,579	4	-150			
	2023	request	0	\$	-	\$	-	0	-			
	2022	2022 estimate		\$	-	\$	-	0	-			
	2021	actual	<u>0</u>	\$	-	\$		0				
	Chan	ge (request vs actual)	0	\$	-		0	0	0			
	Chan	ge (estimate vs actual)	0	\$	-		0	0	0			
	2023	request	0	\$	-	\$		0	-			
	2022	estimate	0	\$	-	\$	-	0	-			
	2021 actual		<u>0</u>	\$		\$		<u>0</u>				
	Change (request vs actual)		0	\$	-		0	0	0			
	Chan	ge (estimate vs actual)	0	\$	-		0	0	0			
	2023	request	0	\$	-	\$	=	0	-			
	2022	estimate	0	\$	-	\$	•	0	-			
	2021	actual	<u>0</u>	\$		\$	-	0				
	Chan	ge (request vs actual)	0	\$	-		0	0	0			
	Chan	ge (estimate vs actual)	0	\$	-		0	0	0			
	2023	request	0	\$	-	\$	-	0	-			
	2022	estimate	0	\$	-	\$	-	0	-			
	2021	actual	<u>0</u>	\$	-	\$		<u>0</u>				
	Chan	ge (request vs actual)	0	·	-		0	0	0			
	Chan	ge (estimate vs actual)	0	\$	-		0	0	0			
TOTAL (PAGE)	2023	request	9,469			_	180,463	18	526			
	2022	estimate	9,469		18.32	\$	173,488	18	526			
	2021	actual	<u>9,469</u>	_	21.97	\$	208,067	<u>14</u>	676			
		ge (request vs actual)	0	\$	-		-27,604	4	-150			
		ge (estimate vs actual)	0	\$	-		-34,579	4	-150			
TOTAL (ALL PAGES)	2023	request				\$	-					
	2022	estimate				\$	-					
	2021	actual				\$						
		ge (request vs actual)					0					
	Chan	ge (estimate vs actual)					0					

Division Description Request for Fiscal Year: 2023

Agency: Correctional Industries 231

Division: Correctional Industries

Statutory Authority: 20-401

Agency Description:

Idaho Correctional Industries (ICI) was created in 1974 to be a self-sustaining entity offering vocational training and educational programs to state offenders in the Idaho Department of Corrections medium and minimum-security facilities. Revenue generated from the sale of incarcerated individual manufactured goods or incarcerated individual provided services is used to operate the entity and invest in assets that will enable the entity to expand or develop new programs. Sales may be made to governmental agencies, non-profit organizations, and wholesalers and retailers within the state of Idaho.

Mission

Provide technical and diversified training, along with pro-social life skills to incarcerated individuals ("Resident Trainees") to enhance the successful reentry into our communities and provide for a safer Idaho.

Vision:

Idaho Correctional Industry strives to be the leading correctional industries in the country by providing diversified training opportunities which strengthen Idaho's workforce, reduces recidivism, and allows for public dollars to be appropriated to other community needs.

Values

- ICI is committed to the positive impact of the long-term progress of our Resident Trainee, through mentoring of Offender Trainees.
- ICI is committed to staff development and advancement.
- ICI maintains independent financial sustainability.

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	FY 19 Actuals	FY 20 Actuals	FY 21 Actuals	FY 22 Estimated Revenue	FY 23 Estimated Revenue	Significant Assumptions
Fund 42101 Correctional Ind Betterment Account: 0	CI-Manufacturing					
435 Sale of Services	5,899,971	169,743	88,422	500,000	505,000	
441 Sales of Goods	6,878,764	5,825,140	5,586,383	4,979,000	5,028,790	
460 Interest	182,948	156,745	30,331	25,000	25,000	
463 Rent And Lease Income	0	6,947,335	3,651,975	9,412,000	9,506,120	
470 Other Revenue	761	0	0	5,000	5,000	
Correctional Ind Betterment Account: 0 Manufacturing To	12 962 444	13,098,963	9,357,111	14,921,000	15,069,910	-
Agency Name To	tal 12,962,444	13,098,963	9,357,111	14,921,000	15,069,910	

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Fund: Correctional Ind Betterment Account: CI-Manufacturing 42101

Sources and Uses:

The Correctional Industries Betterment Account is established by Section 20-415, Idaho Code. Revenue in the account is derived from the sale of state manufactured goods and services (Section 20-416, Idaho Code). All moneys in the account are continuously appropriated. Funds are used for staff payroll, inmate payroll, operating expenditures, and capital outlay to support production of state manufactured goods and services. Surplus moneys may be used for vocational and educational programs for inmates (Section 20-416, I

		FY 19 Actuals	FY 20 Actuals	FY 21 Actuals	FY 22 Estimate	FY 23 Estimate	
01.	Beginning Free Fund Balance	8,006,066	8,552,157	6,702,990	6,661,346	4,064,163	
02.	Encumbrances as of July 1	0	0	0	0	0	
02a.	Reappropriation (Legislative Carryover)	0	0	0	0	0	
03.	Beginning Cash Balance	8,006,066	8,552,157	6,702,990	6,661,346	4,064,163	
04.	Revenues (from Form B-11)	12,962,443	13,098,963	9,357,111	14,921,000	15,069,910	
05.	Non-Revenue Receipts and Other Adjustments	(61,300)	(25,460)	127,843	0	0	
06.	Statutory Transfers In	0	0	0	0	0	
07.	Operating Transfers In	0	0	0	0	0	
08.	Total Available for Year	20,907,209	21,625,660	16,187,944	21,582,346	19,134,073	
09.	Statutory Transfers Out	0	0	250,000	0	0	SB 1427
10.	Operating Transfers Out	0	0	0	0	0	
11.	Non-Expenditure Distributions and Other Adjustments	9,325	16,106	23,275	0	0	
12.	Cash Expenditures for Prior Year Encumbrances	0	0	0	0	0	
13.	Original Appropriation	0	0	0	0	0	
14.	Prior Year Reappropriations, Supplementals, Recessions	96,700	611,000	3,110,000	0	0	
15.	Non-cogs, Receipts to Appropriations, etc.	0	0	0	0	0	
16.	Reversions and Continuous Appropriations	12,249,027	14,295,564	6,143,323	17,518,183	15,068,512	
17.	Current Year Reappropriation	0	0	0	0	0	
18.	Reserve for Current Year Encumbrances	0	0	0	0	0	
19.	Current Year Cash Expenditures	12,345,727	14,906,564	9,253,323	17,518,183	15,068,512	
19a.	Budgetary Basis Expenditures (CY Cash Exp + CY Enc)	12,345,727	14,906,564	9,253,323	17,518,183	15,068,512	
20.	Ending Cash Balance	8,552,157	6,702,990	6,661,346	4,064,163	4,065,561	
21.	Prior Year Encumbrances as of June 30	0	0	0	0	0	
22.	Current Year Encumbrances as of June 30	0	0	0	0	0	
22a.	Current Year Reappropriation	0	0	0	0	0	
23.	Borrowing Limit	0	0	0	0	0	
24.	Ending Free Fund Balance	8,552,157	6,702,990	6,661,346	4,064,163	4,065,561	
24a.	Investments Direct by Agency (GL 1203)	0	0	0	0	0	
24b.	Ending Free Fund Balance Including Direct Investments	8,552,157	6,702,990	6,661,346	4,064,163	4,065,561	
26.	Outstanding Loans (if this fund is part of a loan program)	0	0	0	0	0	

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Request for Fiscal Year:

Agency: Correctional Industries

231 CRAJ

Appropriation Unit: State Manufactured Goods

42101

Fund: Correctional Ind Betterment Account: CI-Manufacturing

PCN	Class	Description	FTP	Salary	Health	Variable Benefits	Total
Totals	from Persor	nnel Cost Forecast (PCF)					
		Permanent Positions	35.00	1,795,704	407,750	427,736	2,631,190
		Total from PCF	35.00	1,795,704	407,750	427,736	2,631,190
		FY 2022 ORIGINAL APPROPRIATION	47.00	2,767,699	650,243	658,558	4,076,500
		Unadjusted Over or (Under) Funded:	12.00	971,995	242,493	230,822	1,445,310
Adjust	ments to Wa	age and Salary					
231420 4	01536 R90	BUYER	1.00	43,098	11,650	10,262	65,010
231421 9B		CI JOB TRAINING SPECIALIST	1.00	54,496	11,650	12,976	79,122
231422 0	04248 R90	FINANCIAL TECHNICIAN	1.00	33,571	11,650	7,994	53,215
231422 7		CI SALES REPRESENTATIVE	1.00	27,914	11,650	6,647	46,211
231422 8	21020 R90	CI JOB TRAINING SPECIALIST	1.00	54,496	11,650	12,976	79,122
231423 1		CUSTOMER SVC REP 2	1.00	32,739	11,650	7,795	52,184
231423 4A	21032 R90	CI JOB TRAINING ASSOCIATE	1.00	43,098	11,650	10,262	65,010
231423 7	21007 R90	CI SERVICES MANAGER	1.00	68,058	11,650	16,205	95,913
231424 0	01231 R90	ADMIN ASST 2	1.00	38,230	11,650	9,103	58,983
231424 1A	21032 R90	CI JOB TRAINING ASSOCIATE	1.00	43,098	11,650	10,262	65,010
231424 5	21032 R90	CI JOB TRAINING ASSOCIATE	1.00	43,098	11,650	10,262	65,010
231425 3	21020 R90	CI JOB TRAINING SPECIALIST	1.00	54,496	11,650	12,976	79,122
Other A	Adjustments						
		Employees	.00	136,000	0	0	136,000
	512	Employee Benefits	.00	0	0	33,100	33,100
Estima	ted Salary N	leeds					
		Board, Group, & Missing Positions	3.00	140,692	34,950	33,500	209,142
		Permanent Positions	44.00	2,327,404	512,600	555,056	3,395,060
	Estimated Salary and Benefits			2,468,096	547,550	588,556	3,604,202
Adjust	ed Over or (Under) Funding					
		Original Appropriation	.00	299,603	102,693	70,002	472,298
		Estimated Expenditures	.00	299,603	102,693	70,002	472,298
		Base	.00	299,603	102,693	70,002	472,298

PCF Summary Report

Request for Fiscal Year:

Agency: Correctional Industries

231

Appropriation Unit: State Manufactured Goods

CRAJ

Fund: Correctional Ind Betterment Account: CI-Manufacturing

42101

DU		FTP	Salary	Health	Variable Benefits	Total
3.00	FY 2022 ORIGINAL APPROPRIATION	47.00	2,767,699	650,243	658,558	4,076,500
5.00	FY 2022 TOTAL APPROPRIATION	47.00	2,767,699	650,243	658,558	4,076,500
7.00	FY 2022 ESTIMATED EXPENDITURES	47.00	2,767,699	650,243	658,558	4,076,500
9.00	FY 2023 BASE	47.00	2,767,699	650,243	658,558	4,076,500
10.12	Change in Variable Benefit Costs	0.00	0	0	(6,600)	(6,600)
10.61	Salary Multiplier - Regular Employees	0.00	24,700	0	5,900	30,600
11.00	FY 2023 PROGRAM MAINTENANCE	47.00	2,792,399	650,243	657,858	4,100,500
13.00	FY 2023 TOTAL REQUEST	47.00	2,792,399	650,243	657,858	4,100,500

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In accordance with 67-3502 Idaho Code, I certify the included budget properly states the receipts and expenditures of the departments (agency, office, or institution) for the fiscal years indicated.

Signature of Department Director:

Todd Plimpton

Date: 08/30/2021

				FY 2021 Total Appropriation	FY 2021 Total Expenditures	FY 2022 Original Appropriation	FY 2022 Estimated Expenditures	FY 2023 Total Request
Appr	opriation Uni	t						
Stat	e Manufacture	ed Goods		9,089,900	9,089,900	11,194,500	11,194,500	13,164,000
			Total	9,089,900	9,089,900	11,194,500	11,194,500	13,164,000
Ву Г	und Source							
D	42100	Dedicated		300	300	300	300	300
D	42101	Dedicated		9,089,600	9,089,600	11,194,200	11,194,200	13,163,700
			Total	9,089,900	9,089,900	11,194,500	11,194,500	13,164,000
Ву А	ccount Categ	jory						
Ope	erating Expens	se		1,960,100	1,960,100	7,118,000	7,118,000	7,370,100
Сар	ital Outlay			0	0	0	0	1,693,400
Pers	sonnel Cost			7,129,800	7,129,800	4,076,500	4,076,500	4,100,500
			Total	9,089,900	9,089,900	11,194,500	11,194,500	13,164,000
FTP	Positions			49.00	49.00	47.00	47.00	47.00
			Total	49.00	49.00	47.00	47.00	47.00

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Inflationary Adjustments

Agency: Correctional Industries

Appropriation Unit: State Manufactured Goods

Request for Fiscal Year: 2023

231 CRAJ

	FY 2018 Actual	FY 2019 Actual	FY 2020 Actual	FY 2021 Actual	Change	% Change	FY 2022 Appropriation	CY 2022 Expenditure Adjustments	FY 2022 Estimated Expenditures	Remove One Time Funding	FY 2023 Base less Adjustments	General Inflation DU 10.21	Medic % Change Inflation D 10.2	U % Change	FY 2023 Totals	
Summary Account																
Repair & Maintenance	0	0	0	0	0	0	10,000	474,826	484,826	0	10,000	12,000	0	0 (22,000	
Manufacturing And Merchant Costs	0	0	0	0	0	0	250,000	10,725,392	10,975,392	0	250,000	272,000	0	0 (522,000	
Total	0	0	0	0	0	0	260,000	11,200,218	11,460,218	0	260,000	284,000	0	0 (544,000	
Fund Source																
Dedicated	0	0	0	0	0	0	260,000	11,200,218	11,460,218	0	260,000	284,000	0	0 (544,000	
Total	0	0	0	0	0	0	260,000	11,200,218	11,460,218	0	260,000	284,000	0	0 (544,000	

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Contract Inflation Request for Fiscal Year: $\frac{202}{3}$

Agency: Correctional Industries

231 CRAJ

State Manufactured Goods

Appropriation Unit:

		FY 2018 Actual	FY 2019 Actual	FY 2020 Actual	FY 2021 Actual	FY 2022 Estimated Expenditures	Contract Dates	FY 2023 Contractual % Change	FY 2023 Total
Contract									
Orchard Office Lease		481,912	510,788	546,608	416,134	348,080	10/28/20 - 7/31/2023	8	14,000
	Total	481,912	510,788	546,608	416,134	348,080			14,000
Fund Source									
Dedicated		481,912	510,788	546,608	416,134	348,080			14,000
	Total	481,912	510,788	546,608	416,134	348,080			14,000

Appropriation

Unit:

State Manufactured Goods

CRAJ

Decision Unit Number 12.01 **Descriptive** 15 Passenger Vans

	General	Dedicated	Federal	Total
Capital Outlay				
740 Computer Equipment	0	0	0	0
755 Motorized & Non Motorized Equipment	0	138,000	0	138,000
Capital Outlay Total	0	138,000	0	138,000
	0	138,000	0	138,000

Explain the request and provide justification for the need.

We are requesting three (3)15 person passenger vans to transport inmate workers (Trainees) participating in the Agricultural and Prison Industry Enhancement Certification Programs at SICI. Presently, we lease any available vans from the Department of Corrections, at SICI, because our current fleet of vans is insufficient to meet the transportation needs of our programs in Western Idaho.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code 20-416

Indicate existing base of PC, OE, and/or CO by source for this request.

We currently have five (5) 15 - person passenger vans and rent seven (7) additional vans from IDOC. The fuel, rental, and maintenance costs are covered by the revenue generated by the Agricultural Program.

What resources are necessary to implement this request?

A one-time outlay of cash and the diversion of funds, paid for rental expense, to fuel and maintenance expense will be necessary to implement this request

List positions, pay grades, full/part-time status, benefits, terms of service.

N/A - We will use existing approved staff

Will staff be re-directed? If so, describe impact and show changes on org chart.

N/A - We will use existing approved staff

Detail any current one-time or ongoing OE or CO and any other future costs.

We expect to have ongoing fuel and maintenance costs associated with this request, but expect funds generated from the Agricultural Program to cover these costs.

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Costs are based on an internet search for a 15 passenger van, new extended seating vans only come with heightened roof. The state could not obtain a quote for this type of van.

Provide detail about the revenue assumptions supporting this request.

It is assumed, that the impact on revenue will not change with this request. Instead, it will be the impact on costs that will change. We will move from renting vehicles, when available, to paying for fuel and maintenance costs for a van that is dedicated to the Agricultural Program.

Who is being served by this request and what is the impact if not funded?

Trainees will be the primary beneficiary of this request. Additional vans will allow ICI to provide dedicated transportation to trainees to ensure they have the opportunity to save money to assist in their transition back into society. ICI should benefit by reducing costs through the use of their own purchased vehicle versus reimbursing IDOC for using theirs. Taxpayers benefit, in that Trainees provide a portion of their earning to offset the cost of incarceration. If this request is not funded, we will be dependent on leasing any available vehicles from IDOC (at a higher cost) or will have to deny contracts with agricultural partners based on a lack of transportation.

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Appropriation Unit:

priation State Manufactured Goods

CRAJ

Decision Unit Number 12.02 **Descriptive** E-Commerce Platform

		General	Dedicated	Federal	Total
Operating Expense					
590 Computer Services		0	100,000	0	100,000
	Operating Expense Total	0	100,000	0	100,000
Capital Outlay					
740 Computer Equipment		0	198,000	0	198,000
	Capital Outlay Total	0	198,000	0	198,000
		0	298,000	0	298,000

Explain the request and provide justification for the need.

We are requesting the implementation of Magento Commerce Cloud Pro, an E-Commerce platform offered as a Platform as a Service (PaaS). ICI does not currently have the ability to receive on-line business to business transactions. This inability puts ICI at a technological disadvantage in an increasingly on-line acquisition environment. To better align ourselves with our competitors and to provide our existing customers a convenient avenue to perform acquisitions, ICI needs to establish an online presence that is inviting and easy to use. In implementing Magento, ICI can better positions its self to expand its customer base which allows for the expansion or addition of new programs for Trainees.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code 20-416

Indicate existing base of PC, OE, and/or CO by source for this request.

This is a new request, no funding is in the base.

What resources are necessary to implement this request?

A one-time outlay of capital, a re-classification of a PCN, and the commitment of existing staff in select areas of the agency.

List positions, pay grades, full/part-time status, benefits, terms of service.

N/A - We will use an existing vacant position for re-classification, we do not intend to change the paygrade

Will staff be re-directed? If so, describe impact and show changes on org chart.

N/A

Detail any current one-time or ongoing OE or CO and any other future costs.

We will have ongoing annual fees of \$48,000 for the platform licensure and an ongoing annual support fees of \$52,000.

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Costs were determined by written quotes from Adobe for Magento Platform annual fees and from Red Stage for implementation and ongoing support of the platform.

Provide detail about the revenue assumptions supporting this request.

We estimate a 5% increase year over year for 4 year in new sales and will use the revenue from those sales to recover the the one-time investment and offset ongoing costs. We expect to break even on this request in FY25.

Who is being served by this request and what is the impact if not funded?

ICI, customers and trainees will be served by this request. ICI will benefit by using technology to streamline parts of the sales process. Customers will benefit by having access to an online platform that will enable them to place orders for routine items, upload graphics and pay with Pcards. Trainees may benefit from the projected increased sales by having more standard items to produce. Which are used in the earlier stages of the training programs.

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Appropriation

Unit:

ion State Manufactured Goods

CRAJ

Decision Unit Number 12.03

Descriptive Title

SBWCC Building

		General	Dedicated	Federal	Total
Capital Outlay					
726 Building & Improvements		0	196,800	0	196,800
	Capital Outlay Total	0	196,800	0	196,800
		0	196,800	0	196,800

Explain the request and provide justification for the need.

ICI is requesting the construction of a training facility at South Boise Women's Correction Center (SBWCC). At this time, ICI can not implement any programs at this institution as there is not any space to perform training. ICI intends to re-locate the screen print and embroidery trades to the Boise area, where the population of eligible female trainees is larger.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code 20-416

Indicate existing base of PC, OE, and/or CO by source for this request.

We intend to redirect PWCC operational costs currently in the base to cover ongoing operational costs associated with this request

What resources are necessary to implement this request?

ICI will need the following resources to implement this request:

- 1) a one time outlay of capital,
- 2) a formal commitment from IDOC for land to build the building at the SBWCC compound,
- 3) a commitment of IDOC's Construction Manager to oversee the build., and
- 4) the use of ICI staff and equipment to relocate equipment

List positions, pay grades, full/part-time status, benefits, terms of service.

N/A - we will use existing positions to staff this facility

Will staff be re-directed? If so, describe impact and show changes on org chart.

Staff at PWCC will be offered the opportunity to relocate to Boise. There is not change to the organizational chart for this request.

Detail any current one-time or ongoing OE or CO and any other future costs.

We currently pay approximately \$145K to staff and maintain an equipped facility at PWCC, we expect to have these ongoing costs redirected to the SBWCC facility.

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Costs are based on a estimate by the Construction Manager of IDOC at \$82 per square foot and the ability to have the Construction Manager oversee the construction of the building.

Provide detail about the revenue assumptions supporting this request.

This is a one time request for construction. We expect to continue servicing our existing clients and targeting smaller municipalities and school districts to generate orders that would drive the expansion of inmate trainees. This request will require ongoing funding. Ongoing costs will be funded by self sustaining operations.

Who is being served by this request and what is the impact if not funded?

The inmate trainees at SBWCC are the targeted service group. We expect that the approval of this facility will allow for the creation of approximately 8 training positions at SBWCC with a goal of expanding to 12 trainees 3 years after construction. ICI programs teach and enhance technical and life skills aimed at assisting in successful reentry into the community. If the request is not granted, ICI will be unable to meet its mission of decreasing inmate idleness and providing vocational training and education programs at SBWCC.

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Priority	Appropriatio n Unit	DU	Fund	Summary Object	Item Description	Current Mileage	Date Acquired	Quantity in Stock	Request Quantity Desired	Request Unit Cost	Request Total Cost
Detail											
1	CRAJ	10.31	42101	755	Equipment that can not remain Idle	0	Various	0.00	1.00	300,000.00	300,000
2	CRAJ	10.32	42101	755	45-56 Passenger Bus	176,907	3/31/2009 12:00:00 AM	8.00	1.00	147,900.00	147,900
3	CRAJ	10.33	42101	755	Forklift 7500 -8000 lb lift range	0	1/1/2008 12:00:00 AM	5.00	1.00	47,500.00	47,500
4	CRAJ	10.34	42101	740	Computers & Laptops	0	Various	113.00	22.00	1,500.00	33,000
5	CRAJ	10.34	42101	740	It hardware - Network	0	Various	21.00	3.00	3,900.00	11,700
6	CRAJ	10.34	42101	625	Flat Screen Monitors	0	Various	144.00	11.00	280.00	3,100
7	CRAJ	10.32	42101	755	Mini Van	116,969	12/1/2005 12:00:00 AM	10.00	1.00	24,000.00	24,000
8	CRAJ	10.32	42101	755	28' Box Trailer	0	8/1/1999 12:00:00 AM	5.00	1.00	47,400.00	47,400
9	CRAJ	10.33	42101	755	Edge Bander	0	9/11/2015 12:00:00 AM	4.00	1.00	256,800.00	256,800
10	CRAJ	10.33	42101	755	CNC Router	0	10/1/2007 12:00:00 AM	2.00	1.00	292,330.00	292,300
							Subtotal	312.00	43.00		1,163,700
Grand Total	by Appropriation L	Jnit									
	CRAJ										1,163,700
							Subtotal				1,163,700
Grand Total	by Decision Unit										
		10.31									300,000
		10.32									219,300
		10.33									596,600
		10.34									47,800
							Subtotal				1,163,700
Grand Total	by Fund Source										
			42101								1,163,700
							Subtotal				1,163,700
Grand Total	by Summary Acco	unt									
				625				144.00	11.00		3,100
				740				134.00	25.00		44,700
				755				34.00	7.00		1,115,900
							Subtotal	312.00	43.00		1,163,700

			FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
Agency	: Corre	ctional Industries						231
Division: Correctional Industries								CI1
Approp	riation U	nit: State Manufacture	d Goods					CRAJ
FY 202	1 Total A	ppropriation						
1.00	FY 2	021 Total Appropriation						CRAJ
	42100	Dedicated	0.00	0	300	0	0	300
	42101	Dedicated	49.00	3,997,600	646,300	0	0	4,643,900
OT	42101	Dedicated	0.00	3,132,200	1,313,500	0	0	4,445,700
			49.00	7,129,800	1,960,100	0	0	9,089,900
FY 202	1 Actual	Expenditures						
2.00	FY 2	021 Actual Expenditures						CRAJ
	42100	Dedicated	0.00	0	300	0	0	300
	42101	Dedicated	49.00	3,997,600	646,300	0	0	4,643,900
OT	42101	Dedicated	0.00	3,132,200	1,313,500	0	0	4,445,700
			49.00	7,129,800	1,960,100	0	0	9,089,900
FY 2022	2 Origina	l Appropriation						
3.00	FY 2	022 Original Appropriatio	on					CRAJ
	42100	Dedicated	0.00	0	300	0	0	300
	42101	Dedicated	47.00	4,076,500	6,617,700	0	0	10,694,200
ОТ	42101	Dedicated	0.00	0	500,000	0	0	500,000
			47.00	4,076,500	7,118,000	0	0	11,194,500
FY 2022	2Total Ap	ppropriation						
5.00	FY 2	022 Total Appropriation						CRAJ
	42100	Dedicated	0.00	0	300	0	0	300
	42101	Dedicated	47.00	4,076,500	6,617,700	0	0	10,694,200
OT	42101	Dedicated	0.00	0	500,000	0	0	500,000
			47.00	4,076,500	7,118,000	0	0	11,194,500
FY 2022	2 Estima	ted Expenditures						
7.00	FY 2	022 Estimated Expenditu	ures					CRAJ
	42100	Dedicated	0.00	0	300	0	0	300
	42101	Dedicated	47.00	4,076,500	6,617,700	0	0	10,694,200
ОТ	42101	Dedicated	0.00	0	500,000	0	0	500,000
			47.00	4,076,500	7,118,000	0	0	11,194,500

		F	TP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total	
FY 2	023 Base								
9.00	FY 2023 Bas	•						C	CRAJ
	42100 Dedica	ted	0.00	0	300	0	0	300	
	42101 Dedica	ted	47.00	4,076,500	6,617,700	0	0	10,694,200	
C	T 42101 Dedica	ted	0.00	0	500,000	0	0	500,000	
			47.00	4,076,500	7,118,000	0	0	11,194,500	

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		FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
Prograi	m Maintenance						
10.12	Change in Variable Benefit Cost	s					CRAJ
Ch	nange in Variable Benefit Costs						
	42101 Dedicated	0.00	(6,600)	0	0	0	(6,600)
		0.00	(6,600)	0	0	0	(6,600)
10.21	General Inflation Adjustments						CRAJ
	42101 Dedicated	0.00	0	142,000	0	0	142,000
		0.00	0	142,000	0	0	142,000
10.23	Contract Inflation Adjustments	chard Partners	s for office space				CRAJ
All	42101 Dedicated	0.00	o loi office space	7,000	0	0	7,000
	42101 Dedicated	0.00	0	7,000		0	7,000
		5.55	•	.,000		•	
10.31	Repair, Replacement Items/Alter	ration Req #1					CRAJ
OT	42101 Dedicated	0.00	0	0	300,000	0	300,000
		0.00	0	0	300,000	0	300,000
10.32	Repair, Replacement Items/Alter	ration Req #2					CRAJ
OT	42101 Dedicated	0.00	0	0	219,300	0	219,300
		0.00	0	0	219,300	0	219,300
10.33	Repair, Replacement Items/Alter	ration Req #3					CRAJ
OT	42101 Dedicated	0.00	0	0	596,600	0	596,600
		0.00	0	0	596,600	0	596,600
10.34	Repair, Replacement Items/Alter	ration Req #4					CRAJ
ОТ	42101 Dedicated	0.00	0	3,100	44,700	0	47,800
		0.00	0	3,100	44,700	0	47,800
10.61	Salary Multiplier - Regular Emplo	•					CRAJ
Sa	ılary Adjustments - Regular Employe						
	42101 Dedicated	0.00	30,600	0	0	0	30,600
		0.00	30,600	0	0	0	30,600

			FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
FY 202	3 Total M	aintenance						
11.00	FY 2	023 Total Maintenance						CRAJ
	42100	Dedicated	0.00	0	300	0	0	300
	42101	Dedicated	47.00	4,100,500	6,766,700	0	0	10,867,200
ОТ	42101	Dedicated	0.00	0	503,100	1,160,600	0	1,663,700
			47.00	4,100,500	7,270,100	1,160,600	0	12,531,200
Line Ite	ems							
12.01	15 Pa	assenger Vans						CRAJ
Th	ree 15 pe	erson passenger vans for	r agricultural and	PIEC programs				
ОТ	42101	Dedicated	0.00	0	0	138,000	0	138,000
			0.00	0	0	138,000	0	138,000
12.02	F-Co	mmerce Platform						CRAJ
		ommerce Cloud Pro						
1016	42101		0.00	0	100,000	0	0	100,000
ОТ		Dedicated	0.00	0	0	198,000	0	198,000
01	42101	Dedicated	0.00	0	100,000	198,000	0	298,000
			0.00	•	100,000	100,000	•	
12.03	SBW	CC Building						CRAJ
24	00 Sqft B	Building for Screen Print a	and Embroidery					
OT	42101	Dedicated	0.00	0	0	196,800	0	196,800
			0.00	0	0	196,800	0	196,800
FY 202	3 Total							
13.00	FY 2	023 Total						CRAJ
	42100	Dedicated	0.00	0	300	0	0	300
	42101	Dedicated	47.00	4,100,500	6,866,700	0	0	10,967,200
OT	42101	Dedicated	0.00	0	503,100	1,693,400	0	2,196,500
			47.00	4,100,500	7,370,100	1,693,400	0	13,164,000