Agency Summary And Certification

Agency: State Lottery

440

In accordance with 67-3502 Idaho Code, I certify the included budget properly states the receipts and expenditures of the departments (agency, office, or institution) for the fiscal years indicated.

Signature of Department Director:	Jeff Anderson				Date: 10/20	/2023
		FY 2023 Total Appropriation	FY 2023 Total Expenditures	FY 2024 Original Appropriation	FY 2024 Estimated Expenditures	FY 2025 Total Request
Appropriation Unit						
State Lottery		7,108,900	6,480,200	7,506,900	7,701,900	7,606,300
	Total	7,108,900	6,480,200	7,506,900	7,701,900	7,606,300
By Fund Source						
D 41900 D	Dedicated	7,108,900	6,480,200	7,506,900	7,701,900	7,606,300
	Total	7,108,900	6,480,200	7,506,900	7,701,900	7,606,300
By Account Category						
Personnel Cost		4,267,300	4,038,500	4,497,400	4,497,400	4,656,200
Operating Expense		2,752,500	2,330,600	2,818,900	3,013,900	2,827,900
Capital Outlay		89,100	111,100	190,600	190,600	122,200
	Total	7,108,900	6,480,200	7,506,900	7,701,900	7,606,300
FTP Positions		50	50	50	50	51
	Total	50	50	50	50	51

Division Description

440

LO1

Agency: State Lottery

Division: State Lottery

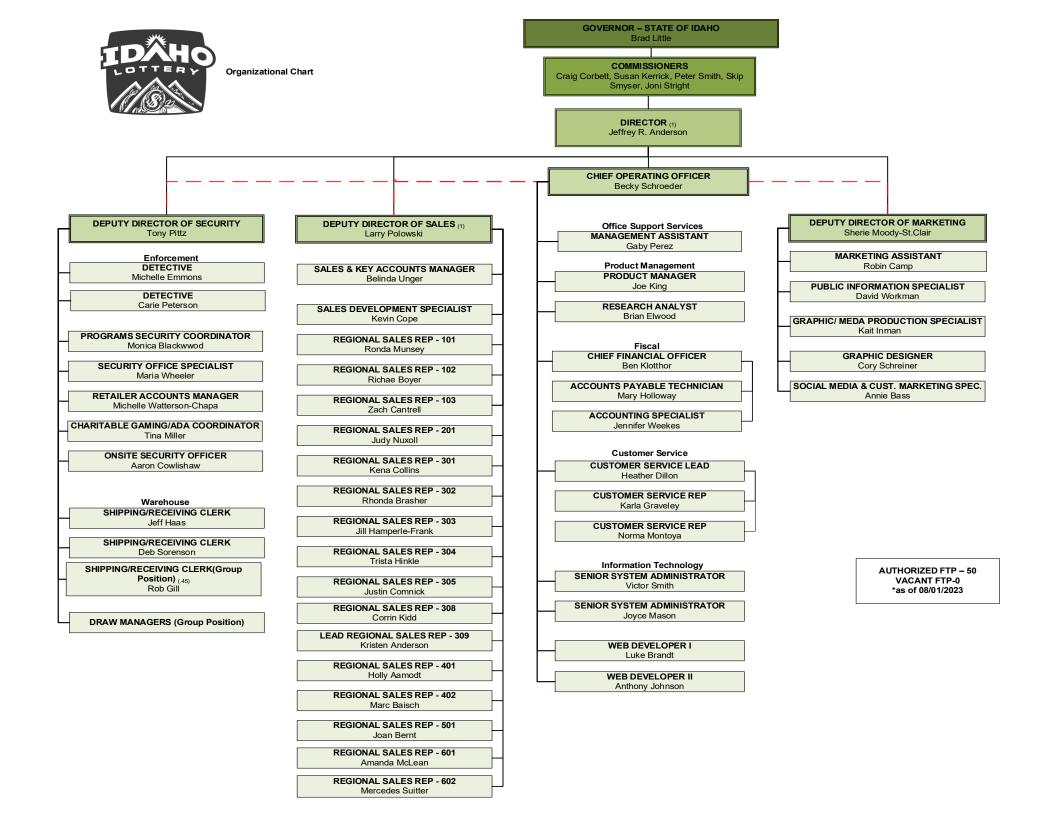
Statutory Authority: IC 67-74

Voters approved the creation of a state lottery in November 1988, and the Idaho Lottery was established in 1989. The mission of the Idaho Lottery is to maximize net income and the resulting annual dividend payment for Idaho public buildings and schools. The Idaho Lottery's net income was originally split equally between the Permanent Building Fund and the School District Building Fund.

In 2009, H275 provided that beginning on July 1, 2009, so long as transfers to the Permanent Building Fund and the School District Building Fund reach FY 2008 levels or \$17,000,000 for each fund, transfers of net income to the Permanent Building Fund and School District Building Fund shall decrease to three-eighths each, and the remaining one-fourth of net lottery income shall transfer to the Bond Levy Equalization Fund. The legislation was originally set to expire September 30, 2014, but H478 of 2014 extended the sunset date to July 1, 2019, and S1206 of 2017 made the distribution permanent.

Since its inception in 1989, the lottery has distributed over \$1 billion in dividends to the state. The Idaho Lottery Commission is a five-member board appointed by the Governor. Appointees serve five-year terms. The commission adopts rules for the agency, approves contracts, and monitors Idaho Lottery operations.

[Statutory Authority: Chapter 74, Title 67, Idaho Code]



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Agency: State Lottery

		FY 21 Actuals	FY 22 Actuals	FY 23 Actuals	FY 24 Estimated Revenue	FY 25 Estimated Revenue	Significant Assumptions
Fund 41900 State	e Lottery Account						
470	Other Revenue	372,750,100	377,057,800	423,197,500	405,730,000	412,750,000	Unpredictability of large jackpots in draw games resulting in a 20% reduction in draw sales from FY23 actuals.
	State Lottery Account Total	372,750,100	377,057,800	423,197,500	405,730,000	412,750,000	
	Agency Name Total	372,750,100	377,057,800	423,197,500	405,730,000	412,750,000	

Analysis of Fund Balances

440 41900

Fund: State Lottery Account

Sources and Uses:

Agency: State Lottery

Proceeds from the sale of lottery tickets and license fees from charitable gaming applications (Section 67-7428, Idaho Code). The money generated for a fixed appropriation budget unit (SGCA) pay for administrative expenses not to exceed fifteen percent (15%) of lottery revenue during any fiscal year (Section 67-7449, Idaho Code).

Funds necessary to pay prizes, retailer commissions, advertising and promotional costs, and gaming supplier vendor fees based on revenue will be continuously appropriated to the Idaho Lottery budget unit (SBCB) in accordance with the provisions of Section 67-7428, Idaho Code.

02. Encumbrances as of July 1 189,000 243,000 223,200 195,000 02a. Reappropriation (Legislative Carryover) 0 0 0 0 03. Beginning Cash Balance 56,372,300 73,074,000 73,237,000 83,481,700 74 04. Revenues (from Form B-11) 372,750,100 377,057,800 423,197,500 405,730,000 413 05. Non-Revenue Receipts and Other Adjustments 0 447,600 0 0 0 06. Statutory Transfers In 0 0 0 0 0 0 07. Operating Transfers In 0 0 0 0 0 0 08. Total Available for Year 429,122,400 450,579,400 496,434,500 489,211,700 493 09. Statutory Transfers Out 0 0 0 0 0 0 195,000 73,000,000 82,000,000 74 10. Operating Transfers Out 0 0 0 0 0 0 195,000 114 Apjustiments 195,100 0	′ 25 mate
02a. Reappropriation (Legislative Carryover) 0 0 0 0 0 03. Beginning Cash Balance 56,372,300 73,074,000 73,237,000 83,481,700 74 04. Revenues (from Form B-11) 372,750,100 377,057,800 423,197,500 405,730,000 417 05. Non-Revenue Receipts and Other Adjustments 0 0 0 0 0 0 06. Statutory Transfers In 0 0 0 0 0 0 07. Operating Transfers In 0 0 0 0 0 0 0 08. Statutory Transfers Out 55,500,000 72,500,000 73,000,000 82,000,000 74 09. Statutory Transfers Out 55,500,000 72,500,000 73,000,000 82,000,000 74 10. Operating Transfers Out 55,500,000 72,500,000 73,000,000 82,000,000 74 11. Non-Expenditures for Prior Year 189,000 239,000 210,800	200,000
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18. Reserve for Current Year Encumbrances (243,000) (223,200) (195,000) (200,000) 19. Current Year Cash Expenditures 300,164,300 304,603,400 339,742,000 327,616,700 333 19a. Budgetary Basis Expenditures (CY Cash Exp + CY Enc) 300,407,300 304,826,600 339,937,000 327,816,700 333 20. Ending Cash Balance 73,074,000 73,237,000 83,481,700 79,400,000 80 21. Prior Year Encumbrances as of June 30 0 0 0 0 0 22. Current Year Encumbrances as of June 30 243,000 223,200 195,000 200,000	643,700
19. Current Year Cash Expenditures 300,164,300 304,603,400 339,742,000 327,616,700 332 19a. Budgetary Basis Expenditures (CY Cash Exp + CY Enc) 300,407,300 304,826,600 339,937,000 327,816,700 332 20. Ending Cash Balance 73,074,000 73,237,000 83,481,700 79,400,000 84 21. Prior Year Encumbrances as of June 30 0 0 0 0 0 22. Current Year Encumbrances as of June 30 243,000 223,200 195,000 200,000	0
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21. Prior Year Encumbrances as of June 30 0 0 0 0 22. 30 Current Year Encumbrances as of June 30 243,000 223,200 195,000 200,000	250,000
22. Current Year Encumbrances as of June 243,000 223,200 195,000 200,000	905,000
22. ₃₀ 243,000 223,200 195,000 200,000	0
22a. Current Year Reappropriation0000	205,000
	0
23. Borrowing Limit 0 0 0 0	0
24. Ending Free Fund Balance 72,831,000 73,013,800 83,286,700 79,200,000 80	700,000
24a. Investments Direct by Agency (GL 0 0 0 1203)	0
Direct Investments	700,000
26. Outstanding Loans (if this fund is part 0 0 0 of a loan program) Note:	0

Sources and Uses:

Proceeds from the sale of lottery tickets and license fees from charitable gaming applications (Section 67-7428, Idaho Code). The moneys generated for a fixed appropriation budget unit (SGCA) pay for administrative expenses not to exceed fifteen percent (15%) of lottery revenue during any fiscal year (Section 67-

Analysis of Fund Balances

7449, Idaho Code).

Funds necessary to pay prizes, retailer commissions, advertising and promotional costs, and gaming supplier vendor fees based on revenue will be continuously appropriated to the Idaho Lottery budget unit (SBCB) in accordance with the provisions of Section 67-7428, Idaho Code.

		FY 21 Actuals	FY 22 Actuals	FY 23 Actuals	FY 24 Estimate	FY 25 Estimate	
01.	Beginning Free Fund Balance	56,183,300	72,831,000	73,013,800	83,286,700	79,200,000	
02.	Encumbrances as of July 1	189,000	243,000	223,200	195,000	200,000	
02a.	Reappropriation (Legislative Carryover)	0	0	0	0	0	
03.	Beginning Cash Balance	56,372,300	73,074,000	73,237,000	83,481,700	79,400,000	
04.	Revenues (from Form B-11)	372,750,100	377,057,800	423,197,500	405,730,000	412,750,000	
05.	Non-Revenue Receipts and Other Adjustments	0	447,600	0	0	0	
06.	Statutory Transfers In	0	0	0	0	0	
07.	Operating Transfers In	0	0	0	0	0	
08.	Total Available for Year	429,122,400	450,579,400	496,434,500	489,211,700	492,150,000	
09.	Statutory Transfers Out	55,500,000	72,500,000	73,000,000	82,000,000	79,000,000	
10.	Operating Transfers Out	0	0	0	0	0	
11.	Non-Expenditure Distributions and Other Adjustments	195,100	0	0	0	0	
12.	Cash Expenditures for Prior Year Encumbrances	189,000	239,000	210,800	195,000	200,000	
13.	Original Appropriation	6,299,800	6,450,500	6,452,000	7,506,900	7,606,300	
14.	Prior Year Reappropriations, Supplementals, Recessions	0	0	0	0	0	
15.	Non-cogs, Receipts to Appropriations, etc.	0	0	0	0	0	
16.	Reversions and Continuous Appropriations	294,107,500	298,376,100	333,485,000	320,309,800	324,643,700	
17.	Current Year Reappropriation	0	0	0	0	0	
18.	Reserve for Current Year Encumbrances	(243,000)	(223,200)	(195,000)	(200,000)	(205,000)	
19.	Current Year Cash Expenditures	300,164,300	304,603,400	339,742,000	327,616,700	332,045,000	
19a.	Budgetary Basis Expenditures (CY Cash Exp + CY Enc)	300,407,300	304,826,600	339,937,000	327,816,700	332,250,000	
20.	Ending Cash Balance	73,074,000	73,237,000	83,481,700	79,400,000	80,905,000	
21.	Prior Year Encumbrances as of June 30	0	0	0	0	0	
22.	Current Year Encumbrances as of June 30	243,000	223,200	195,000	200,000	205,000	
22a.	Current Year Reappropriation	0	0	0	0	0	
23.	Borrowing Limit	0	0	0	0	0	
24.	Ending Free Fund Balance	72,831,000	73,013,800	83,286,700	79,200,000	80,700,000	
24a.	Investments Direct by Agency (GL 1203)	0	0	0	0	0	
24b.	Ending Free Fund Balance Including Direct Investments	72,831,000	73,013,800	83,286,700	79,200,000	80,700,000	
26.	Outstanding Loans (if this fund is part of a loan program)	0	0	0	0	0	
Note:							

			FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
Agency	State Lottery							44
Division	State Lottery							LO
Appropriat	tion Unit State	Lottery						SGC
FY 2023 To	otal Appropriati	on						
1.00	FY 2023 Total A	Appropriation						SGC
S1370	0							
4	1900 Dedicate	d	50.00	4,267,300	2,752,500	89,100	0	7,108,900
			50.00	4,267,300	2,752,500	89,100	0	7,108,900
1.13	PY Executive C	arry Forward						SGC/
ECF f	for 2008 Class III	Gaming Comp	act with the Ne	z Perce Tribe to re	eimburse 10% of	net sales from the	eir region each year	
4	1900 Dedicate	d	0.00	0	195,000	28,200	0	223,200
			0.00	0	195,000	28,200	0	223,200
1.61	Reverted Appro	priation Balance	es					SGC
4	1900 Dedicate	d	0.00	(228,800)	(421,900)	(6,200)	0	(656,900)
			0.00	(228,800)	(421,900)	(6,200)	0	(656,900)
1.81	CY Executive C	arry Forward						SGC
ECF f	for 2008 Class III	Gaming Comp	act with the Ne	z Perce Tribe to re	eimburse 10% of	net sales from the	eir region each year	
4	1900 Dedicate	d	0.00	0	(195,000)	0	0	(195,000)
O ⁻ 4	1900 Dedicate	d	0.00	0	0	0	0	0
			0.00	0	(195,000)	0	0	(195,000)
FY 2023 A	ctual Expenditu	res						
2.00	FY 2023 Actual	Expenditures						SGC/
4	1900 Dedicate	d	50.00	4,038,500	2,330,600	111,100	0	6,480,200
0 ⁻ 4	1900 Dedicate	d	0.00	0	0	0	0	0
			50.00	4,038,500	2,330,600	111,100	0	6,480,200
FY 2024 O	riginal Appropri	iation						
3.00	FY 2024 Origina	al Appropriation						SGC/
H0278	8							
	1900 Dedicate		50.00	4,497,400	2,818,900	53,400	0	7,369,700
O ⁻ 4	1900 Dedicate	d	0.00	0	0	137,200	0	137,200
			50.00	4,497,400	2,818,900	190,600	0	7,506,900
	tal Appropriatio	on						
FY 2024To								
	FY 2024 Total A							SGC/
5.00		Appropriation	50.00	4,497,400	2,818,900	53,400	0	SGC/ 7,369,700
5.00	FY 2024 Total A	Appropriation d	50.00 0.00	4,497,400 0	2,818,900	53,400 137,200	0 0	
5.00	FY 2024 Total A	Appropriation d						7,369,700
5.00 4 O ⁻ 4	FY 2024 Total A	Appropriation d	0.00	0	0	137,200	0	7,369,700 137,200
5.00 4 O ⁻ 4 Appropriat	FY 2024 Total A 1900 Dedicated	Appropriation d d ts	0.00	0	0	137,200	0	7,369,700 137,200
5.00 4 O ⁻ 4 Appropriat 6.11	FY 2024 Total A 1900 Dedicated 1900 Dedicated tion Adjustment Executive Carry	Appropriation d d ts r Forward	0.00	0 4,497,400	0 2,818,900	137,200 190,600	0	7,369,700 137,200 7,506,900 SGC/

		FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
		0.00	0	195,000	0	0	195,000
FY 2024 Esti	mated Expenditures						
7.00 F	Y 2024 Estimated Expenditur	res					SGCA
419	000 Dedicated	50.00	4,497,400	3,013,900	53,400	0	7,564,700
OT419	000 Dedicated	0.00	0	0	137,200	0	137,200
		50.00	4,497,400	3,013,900	190,600	0	7,701,900
Base Adjust	ments						
8.41 R	emoval of One-Time Expend	itures					SGC
This dec	cision unit removes one-time	appropriation fo	r FY 2024.				
419		0.00	0	0	0	0	0
O ⁻ 419	000 Dedicated	0.00	0	0	(137,200)	0	(137,200)
		0.00	0	0	(137,200)	0	(137,200)
FY 2025 Bas	e						
9.00 F	Y 2025 Base						SGC
419	000 Dedicated	50.00	4,497,400	2,818,900	53,400	0	7,369,700
O 419	000 Dedicated	0.00	0	0	0	0	0
		50.00	4,497,400	2,818,900	53,400	0	7,369,700
Program Mai 10.11 C	i ntenance hange in Health Benefit Cost	S					SGC
419	000 Dedicated	0.00	35,000	0	0	0	35,000
10.12 C	hange in Variable Benefit Co	0.00 sts	35,000	0	0	0	35,000 SGC/
419	000 Dedicated	0.00	22,700	0	0	0	22,700
10.23 C	ontract Inflation Adjustments	0.00	22,700	0	0	0	22,700 SGC/
419	000 Dedicated	0.00	0	9,000	0	0	9,000
		0.00	0	9,000	0	0	9,000
10.31 R	epair, Replacement, or Altera	ation Costs					SGC
IT Repla	acement Items						
O ⁻ 419	000 Dedicated	0.00	0	0	22,000	0	22,000
		0.00	0	0	22,000	0	22,000
	epair, Replacement, or Altera	ation Costs					SGC
	000 Dedicated	0.00	0	0	15,000	0	15,000
5		0.00	0	0	15,000	0	15,000
	epair, Replacement, or Altera acement Items		0	0	13,000	Ū	SGC/
O ⁻ 419	000 Dedicated	0.00	0	0	15,000	0	15,000

		FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
		0.00	0	0	15,000	0	15,000
10.34	Repair, Replacement, or All	teration Costs					SGC
IT I	Replacement Items						
С	D141900 Dedicated	0.00	0	0	3,200	0	3,200
		0.00	0	0	3,200	0	3,200
10.35	Repair, Replacement, or All	teration Costs					SGC
IT F	Replacement Items						
С	D141900 Dedicated	0.00	0	0	2,600	0	2,600
		0.00	0	0	2,600	0	2,600
0.36	Repair, Replacement, or All	teration Costs					SGC
IT I	Replacement Items						
С	D141900 Dedicated	0.00	0	0	8,000	0	8,000
		0.00	0	0	8,000	0	8,000
0.37	Repair, Replacement, or All	teration Costs					SGC
IT I	Replacement Items						
С	D141900 Dedicated	0.00	0	0	3,000	0	3,000
		0.00	0	0	3,000	0	3,000
0.61	Salary Multiplier - Regular E	Employees					SGC
	41900 Dedicated	0.00	37,100	0	0	0	37,100
		0.00	37,100	0	0	0	37,100
Y 2025	5 Total Maintenance						
1.00	FY 2025 Total Maintenance						SGC
	41900 Dedicated	50.00	4,592,200	2,827,900	53,400	0	7,473,500
С	D 41900 Dedicated	0.00	0	0	68,800	0	68,800
		50.00	4,592,200	2,827,900	122,200	0	7,542,300
ine Iter	ms						
2.01	Additional FTE						SGC
Re	equest for additional Regional Sa	ales Representativ	e to meet the dem	and of an increa	ased number of reta	ilers.	
	41900 Dedicated	1.00	64,000	0	0	0	64,000
		1.00	64,000	0	0	0	64,000
2.02	Ticket Shipping Costs to Co	ontinuous Appropria	ation				SGC
Re	equest to move scratch ticket sh	ipping costs from S	GCA to SGCB (C	ontinuous).			
	41900 Dedicated	0.00	0	(685,000)	0	0	(685,000)
		0.00	0	(685,000)	0	0	(685,000)
		0.00					
2.03	Ticket Shipping Costs Unde						SGC
	Ticket Shipping Costs Unde equest for budget increase for in	er New Contract	ost due to increas	ed scratch ticke	t sales and new shi	pping contract.	SGC
2.03 Re		er New Contract	ost due to increas 0	ed scratch ticke 685,000	t sales and new shi 0	pping contract.	SGC 685,000

13.00 FY 2025 Total

SGCA

		FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
41900	Dedicated	51.00	4,656,200	2,827,900	53,400	0	7,537,500
O ⁻ 41900	Dedicated	0.00	0	0	68,800	0	68,800
		51.00	4,656,200	2,827,900	122,200	0	7,606,300

Federal

440

Total

Agency: State Lottery

Decision Unit Number	12.01	Descriptive Title	Additional FTE		
				General	Dedicated
Request Totals					
50 - Personnel	Cost			0	64,000

50 - Personnel Cost		0	64,000	0	64,000
55 - Operating Expense		0	0	0	0
70 -		0	0	0	0
80 -		0	0	0	0
	Totals	0	64,000	0	64,000
	FTP - Permanent	0.00	1.00	0.00	1.00
Appropriation State Lottery					SG
Personnel Cost					
500 Employees		0	41,600	0	41,600
512 Employee Benefits		0	7,900	0	7,900
513 Health Benefits		0	14,500	0	14,500
	Personnel Cost Total	0	64,000	0	64,000
FTP - Permanent					
500 Employees		0	1	0	1
	FTP - Permanent Total	0	0	0	0
		0	64,000	0	64,000

Explain the request and provide justification for the need.

The increased number of Idaho Lottery retail partners continues to grow, placing increased demand on Regional Sales Representatives to meet the needs of retail partners. The additional position would increase the capacity of sales staff to ensure expected deliverables are timely achieved. The additional position would be added to cover the Treasure Valley area of the state.

If a supplemental, what emergency is being addressed?

Specify the authority in statute or rule that supports this request.

Indicate existing base of PC, OE, and/or CO by source for this request.

What resources are necessary to implement this request?

Spending authority of dedicated funds to support salary, health and variable benefits is needed to fulfill request.

List positions, pay grades, full/part-time status, benefits, terms of service.

Ongoing fulltime Regional Sales Representative position.

Will staff be re-directed? If so, describe impact and show changes on org chart.

Addition would fall within existing organizational structure for like position types.

Detail any current one-time or ongoing OE or CO and any other future costs.

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Provide detail about the revenue assumptions supporting this request.

Who is being served by this request and what is the impact if not funded?

440

Agency: State Lottery

Decision Unit Number

-			
umber	10.00	Descriptive	Ticket Chipping Costs to

Ticket Shipping Costs to Continuous Appropriation

1110					
		General	Dedicated	Federal	Total
Request Totals					
50 - Personnel Cost		0	0	0	0
55 - Operating Expense		0	(685,000)	0	(685,000)
70 -		0	0	0	0
80 -		0	0	0	0
	Totals	0	(685,000)	0	(685,000)
	FTP - Permanent	0.00	0.00	0.00	0.00
Appropriation Unit: State Lottery					S
Operating Expense					
559 General Services		0	(685,000)	0	(685,000)
	Operating Expense Total	0	(685,000)	0	(685,000)
		0	(685,000)	0	(685,000)

Explain the request and provide justification for the need.

12.02

Title

Increased demand for scratch ticket games has resulted in increased shipping costs at times exceeding projected shipping costs. Moving to continuous would align shipping costs with other costs that are dependent on game demand.

The current budget request includes shipping costs of \$1,490,900 for scratch ticket distribution. This is an increase of \$685,000 from the amount respectively budgeted for FY24. If scratch ticket shipping is moved to continuously appropriated, the total budget request would instead be reduced from the FY24 budget by \$805,000.

Shipping costs for scratch tickets over the last four fiscal years have been \$501,300 in FY20; \$525,940 in FY21; \$728,400 in FY22; and \$794,100 in FY23. This increase has all occurred with unchanged pricing over the identified periods and only has only been driven by increased product demand. In addition, the agency has been notified by the current shipper of intent to exercise their right to renegotiate pricing prior to an extension in December 2023. The shipper is facing pressure as a result of recent contract negotiations with their labor union.

If a supplemental, what emergency is being addressed?

Specify the authority in statute or rule that supports this request.

Section 67-7428, Idaho Code

Indicate existing base of PC, OE, and/or CO by source for this request.

Existing part of OE base comprising the majority of the FY25 request increase.

What resources are necessary to implement this request?

No additional resources.

List positions, pay grades, full/part-time status, benefits, terms of service.

Will staff be re-directed? If so, describe impact and show changes on org chart.

Detail any current one-time or ongoing OE or CO and any other future costs.

Would result in ongoing reduction in OE base.

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Calculation is based on increased shipping volume as a result of increased sales, as well as external pressure on courier UPS as a result of recent labor contract.

Provide detail about the revenue assumptions supporting this request.

Who is being served by this request and what is the impact if not funded?

Not completely funding shipping could inhibit the ability of the agency to ship scratch tickets to contracted retailers.

440

Agency: State Lottery

Decision Unit Number	12.03	Descriptive	Ticket Shipping Costs Under New Contract
Decision onit number	12.00	Title	nexet onipping oosts onder new oontract

Title

THE				
	General	Dedicated	Federal	Total
Request Totals				
50 - Personnel Cost	0	0	0	0
55 - Operating Expense	0	685,000	0	685,000
70 -	0	0	0	0
80 -	0	0	0	0
Totals	0	685,000	0	685,000
FTP - Permanent	0.00	0.00	0.00	0.00
Appropriation Unit: State Lottery				S
Operating Expense				
587 Administrative Services	0	685,000	0	685,000
Operating Expense Total	0	685,000	0	685,000
	0	685,000	0	685,000

Explain the request and provide justification for the need.

Increased demand for scratch ticket games has resulted in increased shipping costs at times exceeding projected shipping costs.

The current budget request includes shipping costs of \$1,490,900 for scratch ticket distribution. This is an increase of \$685,000 from the amount respectively budgeted for FY24.

Shipping costs for scratch tickets over the last four fiscal years have been \$501,300 in FY20; \$525,940 in FY21; \$728,400 in FY22; and \$794,100 in FY23. This is all with unchanged pricing over the identified periods and strictly as a result of increased volume. In addition, the agency has been notified by the shipper of intent to exercise their right to renegotiate pricing prior to an extension in December 2023. The shipper is facing pressure as a result of recent contract negotiations with their labor union.

If a supplemental, what emergency is being addressed?

Specify the authority in statute or rule that supports this request.

Section 67-7428, Idaho Code

Indicate existing base of PC, OE, and/or CO by source for this request.

Existing part of OE base comprising the majority of the FY25 increase request.

What resources are necessary to implement this request?

No additional resources.

List positions, pay grades, full/part-time status, benefits, terms of service.

Will staff be re-directed? If so, describe impact and show changes on org chart.

Detail any current one-time or ongoing OE or CO and any other future costs.

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Calculation is based on increased shipping volume as a result of increased sales, as well as external pressure on courier UPS as a result of recent labor contract.

Provide detail about the revenue assumptions supporting this request.

Who is being served by this request and what is the impact if not funded?

Not completely funding shipping could inhibit the ability of the agency to ship scratch tickets to contracted retailers.

PCF [Detail Rep	ort			Request for F	est for Fiscal Year: 202 5	
Agenc	y: State L	Lottery					440
Appro	priation Ur	it: State Lottery					SGCA
Fund:	State Lott	ery Account					41900
PCN	Class	Description	FTP	Salary	Health	Variable Benefits	Total
Totals	from Pers	onnel Cost Forecast (PCF)					
		Permanent Positions	50.00	3,037,155	687,500	647,152	4,371,807
		Total from PCF	50.00	3,037,155	687,500	647,152	4,371,807
		FY 2024 ORIGINAL APPROPRIATION	50.00	3,159,789	687,500	650,111	4,497,400
		Unadjusted Over or (Under) Funded:	.00	122,634	0	2,959	125,593
Estima	ated Salary	/ Needs					
		Permanent Positions	50.00	3,037,155	687,500	647,152	4,371,807
		Estimated Salary and Benefits	50.00	3,037,155	687,500	647,152	4,371,807
Adjus	ted Over o	r (Under) Funding					
		Original Appropriation	.00	122,634	0	2,959	125,593
		Estimated Expenditures	.00	122,634	0	2,959	125,593
		Base	.00	122,634	0	2,959	125,593

PCF Summary Report

Agency: State Lottery
Appropriation Unit: State Lottery

Fund: State Lottery Account

SGCA
41900

DU		FTP	Salary	Health	Variable Benefits	Total
3.00	FY 2024 ORIGINAL APPROPRIATION	50.00	3,159,789	687,500	650,111	4,497,400
5.00	FY 2024 TOTAL APPROPRIATION	50.00	3,159,789	687,500	650,111	4,497,400
7.00	FY 2024 ESTIMATED EXPENDITURES	50.00	3,159,789	687,500	650,111	4,497,400
9.00	FY 2025 BASE	50.00	3,159,789	687,500	650,111	4,497,400
10.11	Change in Health Benefit Costs	0.00	0	35,000	0	35,000
10.12	Change in Variable Benefit Costs	0.00	0	0	22,700	22,700
10.61	Salary Multiplier - Regular Employees	0.00	30,400	0	6,700	37,100
11.00	FY 2025 PROGRAM MAINTENANCE	50.00	3,190,189	722,500	679,511	4,592,200
12.01	Additional FTE	1.00	41,600	14,500	7,900	64,000
13.00	FY 2025 TOTAL REQUEST	51.00	3,231,789	737,000	687,411	4,656,200



State of Idaho DIVISION OF HUMAN RESOURCES

Executive Office of the Governor

BRAD LITTLE Governor LORI A. WOLFF Administrator Idaho Personnel Commission Mike Brassey, Chair Mark Holubar Sarah E. Griffin Amy Manning Nancy Merrill

August 29, 2023

Jeffrey R. Anderson Idaho State Lottery Commission

Dear Director Anderson:

This letter is in response to your FY 2025 Budget request. Your initial request was received August 15, 2023, and listed the following requested item(s) for your FY 2025 budget:

1. Increase FTP by 1.0, Idaho Lottery Sales Representative

After review of your request, DHR concurs with classification for the following:

1. 1.0, Idaho Lottery Sales Representative

This letter attests that Idaho State Lottery Commission request(s) are in alignment with Division of Human Resources (DHR) policies. Please include this letter with your final budget submission to the Division of Financial Management (DFM).

If you have any questions or concerns about your requests, please do not hesitate to contact me at Michael.evans@dhr.idaho.gov.

Sincerely,

Mike Evans Human Resource Manager

Cc: Hannah Caudill, Division of Financial Management

Agency: State Lottery

Priority	Appropriatio n Unit	DU	Fund	Summary Account	Item Description	Current Mileage	Date Acquired	Quantity in Stock	Request Quantity Desired	Request Unit Cost	Request Total Cost
Detail											
1	SGCA	10.31	41900	740	Cisco ISR 8300 Series Core Routers	0	2017	2.00	2.00	11,000.00	22,000
2	SGCA	10.32	41900	740	Cisco Firepower 1000 Series	0	2017	2.00	2.00	7,500.00	15,000
3	SGCA	10.33	41900	740	Dell Power Edge Server	0	2016	1.00	1.00	15,000.00	15,000
4	SGCA	10.34	41900	740	Lenovo ThinkPad Desktop Computers	0	Various	4.00	4.00	790.00	3,200
5	SGCA	10.35	41900	740	Lenovo ThinkPad X1 Carbon Laptop Computer	0	Various	2.00	2.00	1,300.00	2,600
6	SGCA	10.36	41900	740	iMac Workstation	0	2018	1.00	1.00	8,000.00	8,000
7	SGCA	10.37	41900	740	Apple MacBook Pro	0	2015	1.00	1.00	3,000.00	3,000
							Subtotal	13.00	13.00		68,800
Grand Total	by Appropriation L	Init									
	SGCA										68,800
							Subtotal				68,800
Grand Total	by Decision Unit										
		10.31									22,000
		10.32									15,000
		10.33									15,000
		10.34									3,200
		10.35									2,600
		10.36									8,000
		10.37									3,000
							Subtotal				68,800
Grand Total	by Fund Source										
			41900								68,800
							Subtotal				68,800
Grand Total	by Summary Acco	unt									
				740				13.00	13.00		68,800
							Subtotal	13.00	13.00		68,800

440

Ben Klotthor

From:Joyce MasonSent:Tuesday, August 15, 2023 2:05 PMTo:Ben KlotthorSubject:FW: Reviewed & Recommended: Request for IT Budget Approval from ITS

Joyce Mason System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wise!!

From: WebMaster <webmaster@idaho.gov>
Sent: Friday, August 11, 2023 3:54 PM
To: Joyce Mason <jmason@lottery.idaho.gov>
Cc: Joyce Mason <jkaymason@outlook.com>
Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #419 for Cisco ISR 8300 Series Core Router (quan. 2) has been Reviewed & Recommended by ITS.

ITS Comments:

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

From:	Joyce Mason
To:	Ben Klotthor; Becky Schroeder
Cc:	Victor Smith
Subject:	FW: Submitted: Request for IT Budget Approval from ITS
Date:	Friday, August 25, 2023 1:03:38 PM
Attachments:	image001.png image002.png
	Inageouz.prig

And here is our approval for the Cisco 8300 routers.

Joyce Mason

System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wíse!!

From: Chris Carlisle <Chris.Carlisle@its.idaho.gov>
Sent: Friday, August 25, 2023 1:02 PM
To: Joyce Mason <jmason@lottery.idaho.gov>
Subject: FW: Submitted: Request for IT Budget Approval from ITS

And one more:

Agency	Lottery Commission
Agency	Lottery Commission
Request for the Purchase of	Cisco ISR 8300 Series Core Router (quan. 2)
Agency Purchasing Representative	Joyce Mason
Agency Purchasing Representative Email Addres	ss jmason@lottery.idaho.gov
Total Value of Request	\$22,000.00
Comments	We are replacing two Cicso 4331 routers
ITS Comments	■ Ed Teets (8/14/2023 1:30 PM): ITS is no longer recommending Cisco ISR-series routers as replacement devices. For scenarios requiring VoIP support, we are recommending the Cisco Catalyst 8200-1N-4T. For all other basic router replacements, ITS would recommend using a Juniper SRX-series router that matches the desired throughput (320/340/345/380).
Analyst Comments	
ITS Approval Status	Reviewed & Alternative Recommended

From: IT Approvals Sent: Friday, August 25, 2023 1:00 PM To: Joyce Mason <<u>jmason@lottery.idaho.gov</u>> Subject: RE: Submitted: Request for IT Budget Approval from ITS

Sorry Joyce,

A handful of emails did not get sent out. Please accept this screenshot in it's place.

Agency	Lottery Commission
Request for the Purchase of	Cisco Firepower 1000 Series Firewall (quan. 2)
Agency Purchasing Representative	Joyce Mason
Agency Purchasing Representative Email Address	jmason@lottery.idaho.gov
Total Value of Request	\$15,000.00
Comments	We are replacing our Cisco ASA5508 Forewalls
ITS Comments	□ Ed Teets (8/14/2023 1:33 PM): ITS is not recommending Cisco Firepower-series firewalls as replacement devices. For basic firewall replacements, ITS would recommend using a Palo Alto PA-series firewall that matches the desired throughput.
Analyst Comments	
ITS Approval Status	Reviewed & Alternative Recommended
Marian 40	

Chris Carlisle | Software Licensing Architect | Office of IT Services | State of Idaho, USA | <u>chris.carlisle@its.idaho.gov</u> | (208)-605-4041

From: Joyce Mason <jmason@lottery.idaho.gov>
Sent: Friday, August 25, 2023 8:51 AM
To: IT Approvals <<u>ITApproval@its.idaho.gov</u>>
Subject: FW: Submitted: Request for IT Budget Approval from ITS

God morning, I have not received approval for this remaining item. Can someone provide an update. Thank you!

Joyce Mason

System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wíse!!

From: WebMaster <<u>webmaster@idaho.gov</u>>
Sent: Monday, July 31, 2023 11:14 AM
To: Joyce Mason <<u>jmason@lottery.idaho.gov</u>>; Joyce Mason <<u>jkaymason@outlook.com</u>>
Subject: Submitted: Request for IT Budget Approval from ITS

Your request for the purchase of Cisco Firepower 1000 Series Firewall (quan. 2) has been Submitted to ITS.

Your request will be reviewed by ITS management and you will be notified via email whether it was Reviewed & Recommended, Reviewed & Not Recommended or Reviewed & No Determination Made..

Request ID: 420

Agency: Lottery Commission

Agency Purchasing Representative: Joyce Mason

Agency Purchasing Representative Email Address: <u>imason@lottery.idaho.gov</u>

Request for the Purchase of: Cisco Firepower 1000 Series Firewall (quan. 2)

Total Value of Request: 15000

Comments: We are replacing our Cisco ASA5508 Forewalls

Click <u>here</u> to view your request

Thank you for your submission.

ITS Management

If you have any questions, please send an email to <u>itapprovals@its.idaho.gov</u>

System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wise!!

From: WebMaster <webmaster@idaho.gov>
Sent: Monday, August 14, 2023 1:55 PM
To: Joyce Mason <jmason@lottery.idaho.gov>
Cc: Joyce Mason <jkaymason@outlook.com>
Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #421 for Dell PowerEdge Server has been Reviewed & Recommended by ITS.

ITS Comments:

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wíse!!

From: WebMaster <webmaster@idaho.gov>
Sent: Monday, August 14, 2023 1:55 PM
To: Joyce Mason <jmason@lottery.idaho.gov>
Cc: Joyce Mason <jkaymason@outlook.com>
Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #422 for Lenovo M Series Tiny Desktop Computers (quan. 4) has been **Reviewed & Recommended** by ITS.

ITS Comments:

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wíse!!

From: WebMaster <webmaster@idaho.gov>
Sent: Monday, August 14, 2023 1:55 PM
To: Joyce Mason <jmason@lottery.idaho.gov>
Cc: Joyce Mason <jkaymason@outlook.com>
Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #423 for Lenovo Thinkpad X1 Carbon Laptop Computers (quan. 2) has been **Reviewed & Recommended** by ITS.

ITS Comments:

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wíse!!

From: WebMaster <webmaster@idaho.gov>
Sent: Monday, August 14, 2023 1:56 PM
To: Joyce Mason <jmason@lottery.idaho.gov>
Cc: Joyce Mason <jkaymason@outlook.com>
Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #424 for iMac Workstation has been Reviewed & Recommended by ITS.

ITS Comments:

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

System Administrator, Idaho Lottery 208-631-8430 Cell 208-780-2560 Office

Play wíse!!

From: WebMaster <webmaster@idaho.gov>
Sent: Monday, August 14, 2023 1:57 PM
To: Joyce Mason <jmason@lottery.idaho.gov>
Cc: Joyce Mason <jkaymason@outlook.com>
Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #425 for replace 1 MacBook Pro Laptop has been **Reviewed & Recommended** by ITS.

ITS Comments:

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B								
		AGENCY IN	FORMATION					
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:					
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho	o.gov			
Telephone Number:	208.780.2501		Fax Number:	208.334.3522				
	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT				
Date Prepared:	7/26/2023		For Fiscal Year:	2025				
	FACILITY INFORM	IATION (please list ea	hch facility separately l	by city and street addre	ess)			
	ADVANCED STORAGE C		· · ·		,			
	COEUR D'ALENE		County:	KOOTENAI				
5	6215 N GOVERNMENT				Zip Code:	83815		
Facility Ownership				_	-			
(could be private or state-owned)	Private Lease:	7	State Owned:		Lease Expires:	MONTH TO MONTH		
		FUNCTION/U	SE OF FACILITY					
STORAGE UNIT UTILIZED BY IDAHO LOTTERY	SALES REPRESENTATIVE	S WHO WORK IN THE F	IELD FROM THEIR VEHIC	LES, AND WITHOUT OFF	ICE SPACE.			
		СОМ	IMENTS					
		WOR	K AREAS	P				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
Total Number of Work Areas:								
Full-Time Equivalent Positions:								
Temp. Employees, Contractors, Auditors, etc.:								
		SOUA	RE FEET					
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
FISCAL IK.	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2020	REQUEST 2027	REQUEST 2028		
Square Feet:	300	300	300	300	300	300		
	(Do NOT us		ITY COST q ft; it may not be a r	ealistic figure)				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
Total Facility Cost/Yr:	\$1,760	\$1,813	\$1,867	\$1,923	\$1,981	\$2,040		
		SURPLUS	PROPERTY		L	.		
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
IMPORTANT NOTES:								
1. Upon completion, please send to the State Leasing Progam in the Division of Public Works via email to Caitlin.Ross@adm.idaho.gov. Please e-mail or call 208-332-1933 with any questions.								
	 If you have five or more locations, please summarize the information on the Facility Information Summary Sheet and include this summary sheet with your submittal. 							
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J		formation Summary Sl	ieet, if applicable, with	your budget request.	DPW LEASING DOE	S NOT NEED A		
AGENCY NOTES:								

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B								
		AGENCY IN	NFORMATION					
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:					
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho	o.gov			
Telephone Number:	208.780.2501		Fax Number:	208.334.3522				
	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT				
Date Prepared:			For Fiscal Year:	2025				
	FACILITY INFORM	IATION (plassa list a			(220			
	AIRPORT RENT A SPACE		ach fachity separately	by city and street addit	(33)			
,			County:	NEZ PERCE				
	3406 4TH STREET		County:	NEZ PERCE	7. 0.1	02501		
	3400 4TH STREET				Zip Code:	83501		
Facility Ownership (could be private or state-owned)	Private Lease:	7	State Owned:		Lease Expires:	MONTH TO MONTH		
		FUNCTION/US	SE OF FACILITY					
STORAGE UNIT UTILIZED BY IDAHO LOTTERY	SALES REPRESENTATIVE	S WHO WORK IN THE F	IELD FROM THEIR VEHIC	CLES, AND WITHOUT OFF	ICE SPACE.			
		СОМ	IMENTS					
		WORI	K AREAS					
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
Total Number of Work Areas:								
Full-Time Equivalent Positions:								
Temp. Employees, Contractors, Auditors, etc.:								
		SQUA	RE FEET					
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
Square Feet:	60	60	60	60	60	60		
	1	FACIL	ITY COST					
	(Do NOT us	se your old rate per s	q ft; it may not be a r	realistic figure)				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
Total Facility Cost/Yr:	\$828	\$853	\$878	\$905	\$932	\$960		
		SURPLUS	PROPERTY					
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
IMPORTANT NOTES:			1					
	1. Upon completion, please send to the State Leasing Progam in the Division of Public Works via email to Caitlin.Ross@adm.idaho.gov. Please e-mail or call 208-332-1933 with							
2. If you have five or more locations, plea	se summarize the infor	mation on the Facility	Information Summary	y Sheet and include this	s summary sheet with	your submittal.		
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, .	•	formation Summary Sl	neet, if applicable, with	ı your budget request.	DPW LEASING DOE	S NOT NEED A		
AGENCY NOTES:								

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B						
		AGENCY IN	FORMATION			
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:			
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho	o.gov	
Telephone Number:	208.780.2501		Fax Number:	208.334.3522		
	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT		
Date Prepared:			For Fiscal Year:	2025		
		IATION (please list ea	ch facility separately l	by city and street addre	255)	
	IDAHO LOTTERY HEADO		ten neme, separately t	sy cheg and server addit		
	BOISE		County:	ADA		
5	1199 SHORELINE LANE,	SUITE 100	county.		Zip Code:	83702
Facility Ownership						
(could be private or state-owned)	Private Lease:	7	State Owned:		Lease Expires:	12/31/2027
		FUNCTION/US	SE OF FACILITY			
ADMINISTRATIVE OFFICES, CONFERENCE RO	OMS, CUSTOMER SERVI	CE, WINNER CLAIMS AN	D PAYMENTS			
		СОМ	MENTS			
		WORI	K AREAS			
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
Total Number of Work Areas:	30	30	30	30	30	30
				20	20	20
Full-Time Equivalent Positions:	30	30	30	30	30	30
Temp. Employees, Contractors, Auditors, etc.:	0	0	0	0	0	0
		SQUA	RE FEET			
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
Square Feet:	13,004	13,704	13,704	13,704	13,704	13,704
			ITY COST			•
	-	se your old rate per s	q ft; it may not be a r		1	1
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
Total Facility Cost/Yr:	\$278,988	\$302,721	\$311,803	\$321,157	\$330,792	\$340,716
		SURPLUS	PROPERTY	1		
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
IMPORTANT NOTES:						
1. Upon completion, please send to the Sta	ate Leasing Progam in	the Division of Public V	Works via email to Cai	tlin Ross@adm idaho g	ov Please e-mail or c	all 208-332-1933 with
any questions.	tte Deasing Frogam m				ov. Thease c-mail of ca	an 200-552-1755 with
2. If you have five or more locations, plea						
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J		formation Summary St	eet, if applicable, with	your budget request.	DPW LEASING DOES	S NOT NEED A
AGENCY NOTES:						

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B							
		AGENCY IN	FORMATION				
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:				
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho	o.gov		
Telephone Number:	208.780.2501		Fax Number:	208.334.3522			
	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT			
Date Prepared:			For Fiscal Year:	2025			
	FACILITY INFORM			hy city and street addre	(22		
	IDAHO STORAGE CONNI		ten neenty separately .	og eleg alla sel eet adal t			
	BOISE		County:	ADA			
Property Address:			county:		Zip Code:	83714	
Facility Ownership				_	-		
(could be private or state-owned)	Private Lease:	✓	State Owned:		Lease Expires:	MONTH TO MONTH	
		FUNCTION/US	SE OF FACILITY				
STORAGE UNIT UTILIZED BY IDAHO LOTTERY	SALES REPRESENTATIVE	S WHO WORK IN THE FI	IELD FROM THEIR VEHIC	LES, AND WITHOUT OFF	ICE SPACE.		
		COM	MENTS				
		COM					
		WORI	K AREAS				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
Total Number of Work Areas:							
Full-Time Equivalent Positions:							
Temp. Employees, Contractors, Auditors, etc.:							
		SQUA	RE FEET				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
Square Feet:	700	700	700	700	700	700	
		FACIL	ITY COST				
	(Do NOT us	se your old rate per se		ealistic figure)			
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
Total Facility Cost/Yr:	\$4,500	\$4,635	\$4,774	\$4,917	\$5,065	\$5,217	
		SURPLUS	PROPERTY	•		•	
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
IMPORTANT NOTES:							
1. Upon completion, please send to the Sta	ate Lessing Progem in :	the Division of Public V	Works via amail to Cai	tlin Ross@adm idaho o	ov Please e-mail or c	all 208-332-1033 with	
any questions.	tte Leasing r rogani in t	the Division of Fublic V	works via eman to Car	um.Koss@aum.iuano.g	gov. Flease e-mail of c	an 208-332-1933 with	
2. If you have five or more locations, plea	se summarize the infor	mation on the Facility	Information Summary	Sheet and include this	summary sheet with y	your submittal.	
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J		ormation Summary Sh	neet, if applicable, with	your budget request.	DPW LEASING DOE	S NOT NEED A	
AGENCY NOTES:							

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B								
		AGENCY IN	NFORMATION					
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:					
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho	D.gov			
Telephone Number:	208.780.2501		Fax Number:	208.334.3522				
	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT				
Date Prepared:	7/26/2023		For Fiscal Year:	2025				
		IATION (please list ea	ach facility separately	by city and street addre	ess)			
Facility Name:		u u	<u> </u>		,			
	IDAHO FALLS		County:	BONNEVILLE				
	1755 N YELLOWSTONE			-	Zip Code:	83401		
Facility Ownership								
(could be private or state-owned)	Private Lease:	1	State Owned:		Lease Expires:	MONTH TO MONTH		
		FUNCTION/US	SE OF FACILITY					
STORAGE UNIT UTILIZED BY IDAHO LOTTERY	SALES REPRESENTATIVE	S WHO WORK IN THE F	IELD FROM THEIR VEHIC	LES, AND WITHOUT OFF	ICE SPACE.			
		СОМ	MENTS					
		WORI	K AREAS					
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
			1	111.201.010	in generation.			
Total Number of Work Areas:								
Full-Time Equivalent Positions:								
Temp. Employees, Contractors, Auditors, etc.:								
		SQUA	RE FEET					
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
Square Feet:	80	80	80	80	80	80		
		FACIL	ITY COST					
	(Do NOT u	se your old rate per s	q ft; it may not be a r	ealistic figure)				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
Total Facility Cost/Yr:	\$863	\$889	\$916	\$943	\$971	\$1,000		
		SURPLUS	PROPERTY					
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028		
IMPORTANT NOTES:			1		<u> </u>			
1. Upon completion, please send to the Stany questions.	ate Leasing Progam in	the Division of Public	Works via email to Cai	tlin.Ross@adm.idaho.g	gov. Please e-mail or c	all 208-332-1933 with		
2. If you have five or more locations, plea	se summarize the infor	mation on the Facility	Information Summary	y Sheet and include this	summary sheet with	your submittal.		
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J		formation Summary Sl	neet, if applicable, with	your budget request.	DPW LEASING DOE	S NOT NEED A		
AGENCY NOTES:								

	FIVE-YEAR	FACILITY NEED	S PLAN, pursuan	t to IC 67-5708B			
		AGENCY IN	FORMATION				
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:				
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho.gov			
Telephone Number:	208.780.2501		Fax Number:	208.334.3522			
DFM Analyst:	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT			
Date Prepared:	7/26/2023		For Fiscal Year:	2025			
		IATION (please list ea	hch facility separately	by city and street addre	ess)		
	MAGIC VALLEY STORAG		······································		,		
	TWIN FALLS		County:	TWIN FALLS			
, ,	1574 ELM STREET NORT		county:		Zip Code:	83301	
Facility Ownership					-		
(could be private or state-owned)	Private Lease:	✓	State Owned:		Lease Expires:	MONTH TO MONTH	
		FUNCTION/U	SE OF FACILITY				
STORAGE UNIT UTILIZED BY IDAHO LOTTERY	SALES REPRESENTATIVE	S WHO WORK IN THE F	IELD FROM THEIR VEHIC	LES, AND WITHOUT OFF	ICE SPACE.		
		СОМ	MENTS				
		WORI	K AREAS				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
Total Number of Work Areas:							
Full-Time Equivalent Positions:							
Temp. Employees, Contractors, Auditors, etc.:							
		SOUA	RE FEET				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
FISCAL IK:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2020	REQUEST 2027	REQUEST 2028	
Square Feet:	100	100	100	100	100	100	
	(Do NOT u		ITY COST q ft; it may not be a r	eglistic figure)			
EISCAL VD.					DEOLIEST 2027	DEOLIEST 2020	
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
Total Facility Cost/Yr:	\$828	\$853	\$878	\$905	\$932	\$960	
		SURPLUS	PROPERTY				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
IMPORTANT NOTES:							
1. Upon completion, please send to the Sta any questions.	ate Leasing Progam in	the Division of Public	Works via email to Cai	tlin.Ross@adm.idaho.g	ov. Please e-mail or c	all 208-332-1933 with	
2. If you have five or more locations, plea	se summarize the infor	mation on the Facility	Information Summary	y Sheet and include this	summary sheet with y	your submittal.	
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J		formation Summary Sl	neet, if applicable, with	your budget request.	DPW LEASING DOE	S NOT NEED A	
AGENCY NOTES:							

	FIVE-YEAR	FACILITY NEED	S PLAN, pursuan	t to IC 67-5708B		
		AGENCY IN	NFORMATION			
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:			
Prepared By:	BECKY SCHROEDER	BECKY SCHROEDER E-mail Address: bschroeder@lottery.idaho.gov				
Telephone Number:	208.780.2501		Fax Number:	208.334.3522		
	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT		
Date Prepared:	7/26/2023		For Fiscal Year:	2025		
	FACILITY INFORM	IATION (please list ea	ach facility separately	by city and street addre	ess)	
	STORAGE PLUS	u u	<u> </u>		,	
,	POCATELLO		County:	BANNOCK		
5	2065 HILINE ROAD				Zip Code:	83201
Facility Ownership						
(could be private or state-owned)	Private Lease:	v	State Owned:		Lease Expires:	MONTH TO MONTH
		FUNCTION/U	SE OF FACILITY			
STORAGE UNIT UTILIZED BY IDAHO LOTTERY	SALES REPRESENTATIVE	S WHO WORK IN THE F	IELD FROM THEIR VEHIC	LES, AND WITHOUT OFF	ICE SPACE.	
		COM	IMENTS			
		COM	INIENIS			
		WORI	K AREAS			
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
Total Number of Work Areas:						
Full-Time Equivalent Positions:						
Temp. Employees, Contractors, Auditors, etc.:						
		SQUA	RE FEET	1		
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
			_	_		
Square Feet:	50	50	50	50	50	50
	(De NOT w		ITY COST q ft; it may not be a r	eglistic figure)		
Electric VD					DEOLIECT 2025	DEOLIECT 4040
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
Total Facility Cost/Yr:	\$912	\$939	\$968	\$997	\$1,026	\$1,057
		SURPLUS	PROPERTY			
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028
IMPORTANT NOTES:						
	/ T · D ·			# D 0 1 111	U	11 200 222 1022
1. Upon completion, please send to the Sta any questions.	ite Leasing Progam in f	the Division of Public	Works via email to Cai	tlin.Ross@adm.idaho.g	gov. Please e-mail or c	all 208-332-1933 with
2. If you have five or more locations, plea	se summarize the infor	mation on the Facility	Information Summary	y Sheet and include this	summary sheet with y	your submittal.
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J	•	ormation Summary Sl	neet, if applicable, with	your budget request.	DPW LEASING DOE	S NOT NEED A
AGENCY NOTES:						

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B										
		AGENCY IN	NFORMATION							
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:							
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho	D.gov					
Telephone Number:	208.780.2501		Fax Number:	208.334.3522						
DFM Analyst:	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT						
Date Prepared:			For Fiscal Year:	2025						
	FACILITY INFORM	ATION (please list earliest ea	ach facility separately l	by city and street addre	ess)					
Facility Name:	STOR-IT	N.			,					
	BOISE		County:	ADA						
Property Address:	12250 W CAMAS DRIVE		-	1	Zip Code:	83709				
Facility Ownership (could be private or state-owned)	Private Lease:	v	State Owned:		Lease Expires:	MONTH TO MONTH				
		FUNCTION/U	SE OF FACILITY							
STORAGE UNIT UTILIZED BY IDAHO LOTTERY REQUIREMENTS.	SECURITY DIVISION FO	R CASE FILES, HISTORICA	L REPORTS, DOCUMENT	S, ACCOUNTING FILES -	PER STATE OF IDAHO RE	TENTION				
		СОМ	IMENTS							
		WOR	K AREAS							
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028				
Total Number of Work Areas:										
Full-Time Equivalent Positions:										
Temp. Employees, Contractors, Auditors, etc.:										
		SQUA	RE FEET							
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028				
Square Feet:	432	432	432	432	432	432				
	(D. NOT		ITY COST	· · · · · · · · · · · · · · · · · · ·						
		se your old rate per s	1	1		1				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028				
Total Facility Cost/Yr:	\$2,869	\$2,955	\$3,044	\$3,135	\$3,229	\$3,326				
		SURPLUS	PROPERTY							
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028				
IMPORTANT NOTES:										
1. Upon completion, please send to the Sta any questions.	ate Leasing Progam in	the Division of Public	Works via email to Cai	tlin.Ross@adm.idaho.g	30v. Please e-mail or ca	all 208-332-1933 with				
2. If you have five or more locations, plea	se summarize the info	rmation on the Facility	Information Summary	Sheet and include this	s summary sheet with y	our submittal.				
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J	•	formation Summary Sl	neet, if applicable, with	your budget request.	DPW LEASING DOES	S NOT NEED A				
AGENCY NOTES:										
		GENCT NOTES.								

	FIVE-YEAR	FACILITY NEED	S PLAN, pursuan	t to IC 67-5708B			
		AGENCY IN	FORMATION				
AGENCY NAME:	IDAHO LOTTERY		Division/Bureau:				
Prepared By:	BECKY SCHROEDER		E-mail Address:	bschroeder@lottery.idaho.gov			
Telephone Number:	208.780.2501		Fax Number:	208.334.3522			
DFM Analyst:	HANNAH CAUDILL		LSO/BPA Analyst:	FRANCES LIPPITT			
Date Prepared:	7/26/2023		For Fiscal Year:	2025			
	FACILITY INFORM	IATION (please list ea	high facility separately	by city and street addr	ess)		
	IDAHO LOTTERY WAREH		<u> </u>		,		
	BOISE		County:	ADA			
	2740 S COLE ROAD, UN	IT 310			Zip Code:	83709	
Facility Ownership (could be private or state-owned)	Private Lease:	7	State Owned:		Lease Expires:	6/30/2028	
(courd be private or state owned)		FUNCTION/U	SE OF FACILITY	1			
WAREHOUSE USED TO STORE AND DISTRIBL	JTE LOTTERY TICKETS, H	ARDWARE AND EQUIPM	ENT.				
		СОМ	MENTS				
		WORI	K AREAS				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
Total Number of Work Areas:	3	3	3	3	3	3	
Full-Time Equivalent Positions:	2	2	2	2	2	2	
Temp. Employees, Contractors, Auditors, etc.:	0.5	0.5	0.5	0.5	0.5	0.5	
		SOUA	RE FEET				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
			_	_	-		
Square Feet:	6,995	6,995	6,995	6,995	6,995	6,995	
	(Do NOT u	FACIL se your old rate per s	ITY COST q ft; it may not be a 1	ealistic figure)			
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
Total Facility Cost/Yr:	\$83,424	\$85,926	\$88,504	\$91,159	\$93,894	\$96,711	
		SURPLUS	PROPERTY				
FISCAL YR:	ACTUAL 2023	ESTIMATE 2024	REQUEST 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	
IMPORTANT NOTES:							
1. Upon completion, please send to the Sta any questions.	ate Leasing Progam in	the Division of Public V	Works via email to Cai	tlin.Ross@adm.idaho.ş	gov. Please e-mail or c	all 208-332-1933 with	
2. If you have five or more locations, plea	se summarize the infor	mation on the Facility	Information Summary	y Sheet and include this	s summary sheet with	your submittal.	
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST, J		Formation Summary Sl	ieet, if applicable, with	your budget request.	DPW LEASING DOE	S NOT NEED A	
AGENCY NOTES:							

Part I – Agency Profile

Agency Overview

The Idaho State Lottery was established by citizen initiative in 1988 and is governed by Title 67, Chapter 74, *Idaho Code* for the purpose of operating the state lottery at the least public expense and the smallest staffing possible. *Idaho Code* Title 67, Chapter 7403 specifically states, "...*The lottery shall be operated to produce the maximum amount of net income to benefit the public purposes described in this chapter*..." Organizationally, the Idaho Lottery is categorized as a Self-Governing Agency.

The Idaho Lottery was created in 1988 by a vote of the people with the promise that proceeds and dividends from the sale of tickets would be used to benefit public education. When the Lottery sold its first ticket in July 1989, the annual dividend was split equally between the Idaho Department of Education's Public School Building Fund Account and the Idaho Department of Administration's Permanent Building Fund. The Department of Education used Lottery dividends for school facility improvements. The Permanent Building Fund projects provided maintenance, repair, and capital projects for the State's permanent facilities, many of which are on college and university campuses. A 2009 statutory change altered the Lottery proceeds distribution formula. It fixed the Public School Building Account and Permanent Building Fund dividends at a minimum based on FY2008 distributions. When proceeds surpass the FY2008 minimum, up to three-eighths goes to the Public School Building Fund. The change was to sunset in 2017. A change in statute during the 2017 Legislative Session eliminated the sunset date for the Bond Levy Equalization Fund provision, extending the Lottery's funding formula to include the Bond Levy Equalization Fund in perpetuity.

Since 1989, the Idaho Lottery has returned more than \$1,189,000,000 for its good causes.

The five-members of the Idaho Lottery Commission are appointed by the Governor and confirmed by the Idaho Senate for staggered five-year terms. They are responsible for setting policy for the agency and approving all major procurements. Commission members include: Chairman, Craig Corbett (Grace), Susan Kerrick (Lewiston), Peter J. Smith (Coeur d'Alene), Charles 'Skip' Smyser (Parma), and Joni Stright (Boise). Administrative responsibility for the agency rests with the Director, who is appointed by the Governor and confirmed by the Idaho Senate. Jeffrey R. Anderson has served as the Lottery Director since 2007.

The agency is organized into four divisions: Administration/Operations, Sales, Marketing, and Security. The Security division oversees a warehouse in Boise used for the storage and distribution of Scratch[™] tickets. Lottery headquarters are located at 1199 Shoreline Lane in Boise. The agency has 50 authorized positions distributed as follows: Administration/Operations – 15, Sales/Regional Sales Representatives (located throughout the state) – 18, Marketing - 6, Security/Warehouse – 11. As of August 31, 2023, the Lottery has one unfilled Sales Representative position for which we are actively recruiting.

Lottery products and their percentage of total sales fall into three play styles; Draw style games (21.1%), Scratch games (59.9%), and PullTab games (19.1%). Draw game sales are comprised of eleven games: *Powerball* (44.1%), *Mega Millions* (32.2%), *Idaho Cash* (2.3%), *Pick 3* (2.6%), Pick 4 (1.2%), *Idaho \$1,000,000 Raffle* (2.8%), *Weekly Grand* (2.0%), *5 Star Draw* (2.7%), *Lotto America* (4.1%), *Lucky for Life* (5.8%), and *2by2* (0.1%) [the 2by2 game was discontinued in August of 2022]. Lottery tickets are sold by 1,194 contracted Lottery retailers statewide. These consist of convenience stores, supermarkets, and other retail locations. Retailers receive 5% of sales as a base commission and may earn additional payments in the form of sales and cashing bonuses. The total for such additional payments is limited by statute §67-7414 to a statewide total of 1% of sales.

The conclusion of Fiscal Year 2023 saw the Idaho Lottery deliver its largest dividend in history, \$82 million, bringing total dividend transfers to \$1.189 billion since beginning operations in 1989. This year's historic dividend was a result of a record \$422 million in product sales. Despite disruptions caused by the COVID-19 pandemic, sales exceeded plan on the strength of Idaho's economy and continued population growth.

Scratch™ tickets continue to be a favorite for Lottery players. The Lottery introduced 64 different Scratch games during the fiscal year.

The sixteenth edition of the *Idaho \$1,000,000 Raffle* sold out in only 23 days - the very earliest in the game's history, along with boasting the highest ROI ever. This continues to be a very popular game with Lottery players.

In addition to its lottery responsibilities, *Idaho Code*, Title 67, Chapter 77, grants authority to the Idaho Lottery to license and regulate charitable bingo and raffles conducted by charitable and non-profit organizations within the state.

The Director of Lottery Security, a position mandated by *Idaho Code* §67-7410 and reporting to the Lottery Director, is responsible for the security of all Lottery games, fraud prevention, the Warehouse, Charitable Gaming and retailer compliance with the Americans with Disabilities Act (ADA).

Core Functions/Idaho Code

The Idaho Lottery is established and regulated by *Idaho Code*, Title 67, Chapter 74. The chapter defines, among other things, the duties of the Commission and the Director, establishes the legal age for purchasing and selling lottery tickets, prescribes the uses of lottery proceeds, and places limits on certain agency expenditures.

Idaho Code, Title 67, Chapter 77, governs charitable and non-profit bingo and raffles within the state. Section 67-7711 gives the Idaho State Lottery the authority to license organizations conducting bingo games or raffles and to regulate how those games or raffles are conducted.

Revenue	FY 2020	FY 2021	FY 2022	FY 2023
Lottery Dedicated Funds	<u>\$278,295,800</u>	<u>\$372,750,100</u>	<u>\$377,057,800</u>	<u>\$423,197,500</u>
Total	\$278,295,800	\$372,750,100	\$377,057,800	\$423,197,500
Expenditures	FY 2020	FY 2021	FY 2022	FY 2023
Appropriated*				
Personnel Costs	\$3,182,000	\$3,172,800	\$3,350,500	\$4,038,500
Operating Expenditures	\$1,865,500	\$2,040,900	\$2,058,400	\$2,861,500
Capital Outlay	\$121,400	\$128,100	\$96,900	\$110,800
Continuously Appropriated				
Prizes	\$185,846,800	\$252,890,600	\$257,122,300	\$285,564,500
Commissions	\$16,232,900	\$21,912,500	\$22,102,800	\$24,704,200
Advertising	\$3,821,100	\$4,285,900	\$4,031,800	\$4,607,100
Tickets	\$5,588,600	\$7,792,300	\$7,327,500	\$7,518,100
Service Provider	<u>\$6,199,400</u>	<u>\$8,493,100</u>	<u>\$8,601,600</u>	<u>\$9,638,500</u>
Total	\$222,857,700	\$300,716,200	\$304,691,800	\$332,032,400

Revenue and Expenditures

*SPENDING AUTHORITY ONLY. NO GENERAL FUND DOLLARS ARE APPROPRIATED FOR THE OPERATION OF THE LOTTERY

Profile of Cases Managed and/or Key Services Provided

Cases Managed and/or Key Services Provided	FY 2020	FY 2021	FY 2022	FY 2023
Lottery Sales	\$277,602,500	\$372,022,500	\$376,314,900	\$422,501,000
Total Dividend Declared by Commission	\$55,500,000	\$72,500,000	\$73,000,0000	\$82,000,000

Licensing Freedom Act

	FY 2020	FY 2021	FY 2022	FY 2023							
IDAHO LOTTERY RETAILER LICENSES PROCESSED											
Total Number of Licenses	36	146	92	74							
Number of New Applicants Denied Licensure	3	4	6	3							
Number of Applicants Refused Continuation of a License	21	26	26	13							
Number of Complaints Against Licensees	8	16	11	6							
Number of Final Disciplinary Actions Against Licensees	0	0	0	0							
CHARITABLE GAMING LI	CENSES PR	OCESSED									
Total Number of Licenses	183	212	161	204							
Number of New Applicants Denied Licensure	4	0	0	0							
Number of Applicants Refused Renewal of a License	0	0	0	0							
Number of Complaints Against Licensees	0	0	1	0							
Number of Final Disciplinary Actions Against Licensees	0	0	0	0							

Part II – Performance Measures

Idaho Code §67-7401 mandates the Idaho Lottery Director to operate the Lottery at the least public expense and the smallest staffing possible. Additionally, *Idaho Code* §67-7403 directs that the Lottery be operated to produce the maximum amount of net income to benefit the public purposes described in the chapter, consonant with the public good. Measuring the performance of the Idaho Lottery is effectively done by monitoring performance to plan as reported in the statement of revenues, expenditures, net income, and internal yardstick criteria. The Director and the Lottery Management Team monitor Peer Benchmark Performance Measures to be in the top quintile among their peer states in the areas of **Sales per Capita**, **Dividends as a Percentage of Sales**, and **Dividend Increase Percentage** and among the lowest quintile for **Administrative Costs as a Percentage of Sales**.

	Performance Meas	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024						
	Responsibly increase net revenues											
1.	Total Revenue	actual	\$278,295,800	\$372,750,100	\$377,057,800	\$423,197,500						
		target	\$294,600,000	\$285,500,000	\$359,360,000	\$383,990,000	\$405,000,000					
2.	Net Operating	actual	\$55,438,100	\$72,033,900	\$72,366,000	\$83,044,700						
	Income	target	\$60,500,000	\$56,500,000	\$68,000,000	\$74,000,0000	\$79,705,000					
			Rigorous	sly manage cos	sts							
3.	Total Operating	actual	\$222,857,700	\$300,716,200	\$304,691,800	\$339,667,900						
	Expenses	target	\$234,100,000	\$229,000,000	\$291,360,000	\$340,152,800	\$325,295,000					

Lottery, Idaho State

		FY 2	2020	FY 2	2021	FY 2	2022	FY 20)23**
Peer Benchm Performance Me		Peer Group*	Idaho	Peer Group*	Idaho	Peer Group*	Idaho	Peer Group*	Idaho
Sales per	actual	\$125.54	\$149.24	\$148.78	\$199.99	\$137.59	\$194.07		\$214.06
capita	target		\$158.00		\$153.48		\$185.45		
Admin costs as	actual	7.2%	6.1%	6.9%	5.8%	6.6%	5.6%		5.6%
a %tage of sales	target		6.2%		6.2%		6.2%		
Dividends as a	actual	22.7%	20.0%	22.6%	19.5%	23.1%	19.4%		19.4%
%tage of sales	target		20.0%		19.8%		19.3%		
Dividend	actual	-8.2%	-7.5%	18.4%	30.6%	-3.9%	0.7%		12.3%
increase %tage	target		0.8%		1.8%		1.4%		

Performance Measure Explanatory Notes

*Peer Group includes states with marketplace and product portfolio similarity, not size of population or sales. This Peer Group includes: Arkansas, Iowa, Kansas, Minnesota, Nebraska, New Mexico and Vermont.

**This is a "previous year" looking Performance Measurement, as statistics for each state are not available at the time this document is published.

For More Information Contact:

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Director Attestation for Performance Report

In accordance with *Idaho Code* 67-1904, I certify the data provided in the Performance Report has been internally assessed for accuracy, and, to the best of my knowledge, is deemed to be accurate.

Department: IDAHO LOTTERY

s Signature D tor

8/29/23

Please return to:

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