257.25

257.25

261.00

257.25

Date: 8/29/24

Agency: State Liquor Division

In accordance with 67-3502 Idaho Code, I certify the included budget properly states the receipts and expenditures of the departments (agency, office, or institution) for the fiscal years indicated.

Signature of Department

irector:	:			Y				
				FY 2024 Total Appropriation	FY 2024 Total Expenditures	FY 2025 Original Appropriation	FY 2025 Estimated Expenditures	FY 2026 Total Request
Appro	priation Unit							
Lique	or Division Ope	erations		29,491,500	28,130,900	30,357,400	30,733,400	31,089,300
			Total	29,491,500	28,130,900	30,357,400	30,733,400	31,089,300
By Fu	ınd Source							
D	41800	Dedicated		29,491,500	28,130,900	30,357,400	30,733,400	31,089,300
			Total	29,491,500	28,130,900	30,357,400	30,733,400	31,089,300
Ву Ас	count Catego	ory						
Pers	onnel Cost			19,595,900	18,758,100	19,528,600	19,528,600	20,023,700
Ope	rating Expense	•		4,868,900	3,614,900	5,848,200	5,434,800	5,185,700
Capi	ital Outlay			5,026,700	5,757,900	4,980,600	5,770,000	5,879,900
			Total	29,491,500	28,130,900	30,357,400	30,733,400	31,089,300
FTP	Positions			261.00	261.00	257.25	257.25	257.25

261.00

Total

185

Division Description Request for Fiscal Year: 2026

Agency: State Liquor Division 185

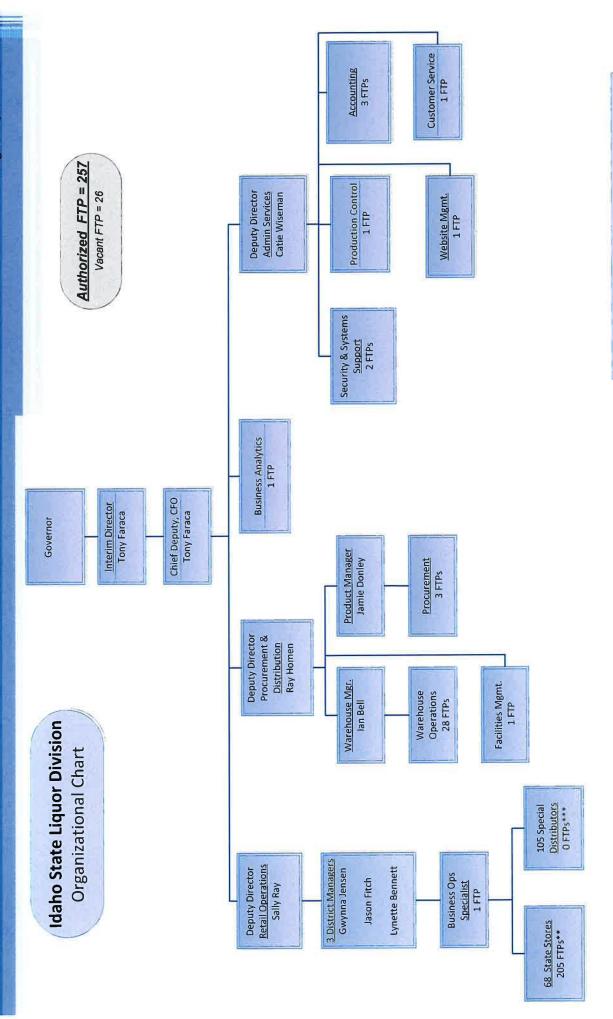
Division: State Liquor Division

Statutory Authority: IC §23-201

The Idaho State Liquor Division (ISLD) was established by Article III, Section 26 of the Idaho Constitution in 1935 following the repeal of the 18th Amendment to the Constitution of the United States (known as "Prohibition") as a means of directing the importation, distribution, sale, and consumption of beverage alcohol. Idaho is one of 17 states along with jurisdictions in Alaska, Maryland, Minnesota, and South Dakota that actively manage the sale of distilled spirits. These jurisdictions account for over 25% of the U.S. population and regulate their own retail and/or wholesale distribution of beverage alcohol in their various forms.

Organizationally, the ISLD has been an agency in the Office of the Governor since 1974.

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** The Liquor Division employs 185 Part-time temporary stock clerks (non-classified).

*** District Managers oversee 105 Contract Liquor Stores.

Tony Faraça, Intering Director

9/19/24

Date

Agency Revenues

Agency: State Liquor Division

Request for Fiscal Year: 2026

185

		FY 22 Actuals	FY 23 Actuals	FY 24 Actuals	FY 25 Estimated Revenue	FY 26 Estimated Revenue	Significant Assumptions
Fund 34000 Drug/N	Mental Health/Family Court Svcs Fu	nd					
441	Sales of Goods	5,808,700	6,066,000	6,115,600	6,146,200	6,176,900	
Drug/Mental Healt	th/Family Court Svcs Fund Total	5,808,700	6,066,000	6,115,600	6,146,200	6,176,900	
Fund 41800 Liquor	Account (Liquor Control)						
410	License, Permits & Fees	10,200	12,800	13,100	13,400	14,200	
441	Sales of Goods		312,605,000		313,100,000	314,700,000	Idaho will continue to maintain a retail price advantage compared to Washington state. Idaho's lower prices
		300,309,600		311,500,000			result in an estimated 7.5% sales lift from Washington consumer coming into Idaho to shop for spints. Estimated annual revenue impact = \$23,0MM
460	Interest	99,700	547,700	624,000	545,000	484,000	
470	Other Revenue	436,900	579,400	582,300	585,200	588,100	
Liquo	r Account (Liquor Control) Total	300,856,400	313,744,900	312,719,400	314,243,600	315,786,300	
	Agency Name Total	306,665,100	319,810,900	318,835,000	320,389,800	321,963,200	

Run Date: 8/27/24, 6,00PM Page 1

Request for Fiscal Year: 2026

Agency: State Liquor Division

185

34000

Drug/Mental Health/Family Court Svcs Fund Fund:

Sources and Uses:

Revenue is derived from fine amounts above the maximum amount that could have been imposed for misdemeanors prior to July 1, 2005 (Section 19-4705(2)(b), Idaho Code); the 2% surcharge added to the price of alcoholic liquor (Section 23-217(3), Idaho Code); Funds are to be used for operating drug courts and mental health courts, including drug testing, substance abuse treatment and supervision, mental health assessment, treatment, and supervision; assisting children and families in the courts; and for other

		FY 22 Actuals	FY 23 Actuals	FY 24 Actuals	FY 25 Estimate	FY 26 Estimate	
01.	Beginning Free Fund Balance	0	0	0	0	0	
02.	Encumbrances as of July 1	0	0	0	0	0	
02a.	Reappropriation (Legislative Carryover)	0	0	0	0	0	
03.	Beginning Cash Balance	0	0	0	0	0	
04.	Revenues (from Form B-11)	5,808,700	6,066,000	6,115,600	6,146,200	6,176,900	
05.	Non-Revenue Receipts and Other Adjustments	0	0	0	0	0	
06.	Statutory Transfers In	0	0	0	0	0	
07.	Operating Transfers In	0	0	0	0	0	
08.	Total Available for Year	5,808,700	6,066,000	6,115,600	6,146,200	6,176,900	
09.	Statutory Transfers Out	0	0	0	0	0	
							23-217: Distribution to Drug Court, Mental
10.	Operating Transfers Out	5,808,700	6,066,000	6,115,600	6,146,200	6,176,900	Health Court, and Family Court Services
11.	Non-Expenditure Distributions and Other Adjustments	0	0	0	0	0	
12.	Cash Expenditures for Prior Year Encumbrances	0	0	0	0	0	
13.	Original Appropriation	0	0	0	0	0	
14.	Prior Year Reappropriations, Supplementals, Recessions	0	0	0	0	0	
15.	Non-cogs, Receipts to Appropriations, etc.	0	0	0	0	0	
16.	Reversions and Continuous Appropriations	0	0	0	0	0	
17.	Current Year Reappropriation	0	0	0	0	0	
18.	Reserve for Current Year Encumbrances	0	0	0	0	0	
19.	Current Year Cash Expenditures	0	0	0	0	0	
19a.	Budgetary Basis Expenditures (CY Cash Exp + CY Enc)	0	0	0	0	0	
20.	Ending Cash Balance	0	0	0	0	0	
21.	Prior Year Encumbrances as of June 30	0	0	0	0	0	
22.	Current Year Encumbrances as of June 30	0	0	0	0	0	
22a.	Current Year Reappropriation	0	0	0	0	0	
23.	Borrowing Limit	0	0	0	0	0	
24.	Ending Free Fund Balance	0	0	0	0	0	
24a.	Investments Direct by Agency (GL 1203)	0	0	0	0	0	
24b.	Ending Free Fund Balance Including Direct Investments	0	0	0	0	0	
26.	Outstanding Loans (if this fund is part of a loan program)	0	0	0	0	0	

Note:

Analysis of Fund Balances

Request for Fiscal Year: 2026

185

Agency: State Liquor Division

41800

Liquor Account (Liquor Control) Fund:

Sources and Uses:

Included in the Liquor Fund are all revenues derived from the sale of alcoholic beverages, excise taxes, licenses, permits, fees, profits on sales, sales of equipment, supplies and other merchandise. In addition, all moneys from the purchase of properties. The moneys from this fund are appropriated for the purpose of purchasing alcoholic liquor and paying the expenses of administration and operation of the State Liquor Division (§23-402).

A 2% surcharge on the sale of all liquor through the division is to the Drug Court, Mental Health Court and Family Court Services Fund.

,	Survivage on the sale of an inquor arrough	FY 22 Actuals	FY 23 Actuals	FY 24 Actuals	FY 25 Estimate	FY 26 Estimate	
01.	Beginning Free Fund Balance	38,115,700	21,790,600	20,415,700	13,875,700	15,100,100	
02.	Encumbrances as of July 1	191,100	576,100	663,100	376,100	324,500	
02a.		0	0	0	0	0	
03.	Beginning Cash Balance	38,306,800	22,366,700	21,078,800	14,251,800	15,424,600	
04.	Revenues (from Form B-11)	300,856,400	313,744,400	312,719,400	314,243,600	315,786,300	
05.	Non-Revenue Receipts and Other Adjustments	33,700	0	0	0	0	
06.	Statutory Transfers In	0	0	0	0	0	
07.	Operating Transfers In	0	0	0	0	0	
08.	Total Available for Year	339,196,900	336,111,100	333,798,200	328,495,400	331,210,900	
09.	Statutory Transfers Out	0	620,000	804,300	714,000	723,400	23-404: Peace Officers Standards and Training Fund Distribution
09.	Statutory Transfers Out	800,000	800,000	800,000	800,000	800,000	23-404: Community College Fund Distribution
09.	Statutory Transfers Out	650,000	650,000	650,000	650,000	650,000	23-404: Cooperative Welfare Account Distribution
09.	Statutory Transfers Out	440,000	440,000	440,000	440,000	440,000	23–404: Drug and Mental Health Court Supervision Fund Distribution
09.	Statutory Transfers Out	680,000	680,000	680,000	680,000	680,000	23-404: Drug Court, Mental Health Court, and Family Court Services Fund Distribution
09.	Statutory Transfers Out	55,620,000	50,080,000	52,645,700	46,850,000	47,100,000	23–404: General Fund Distribution
09.	Statutory Transfers Out	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000	23-404: Public School Income Fund Distribution
09.	Statutory Transfers Out	2,080,000	2,080,000	2,080,000	2,080,000	2,080,000	23-404: Substance Abuse Fund Distribution
10.	Operating Transfers Out	0	0	0	0	0	
11.	Non-Expenditure Distributions and Other Adjustments	45,000	75,900	0	0	0	
12.	Cash Expenditures for Prior Year	187,800	220,500	578,800	323,900	324,500	
13.	Encumbrances Original Appropriation	24,044,800	27,640,500	29,491,500	30,357,400	31,395,000	
14.	Prior Year Reappropriations,	0	0		0	0	
	Supplementals, Recessions Non-cogs, Receipts to Appropriations,	0	0	0	0	0	
15.	etc.	U	U	U	0	O	

Run Date: 8/28/24, 10:28AM

Analy	ysis of Fund Balances					Request fo	r Fiscal Year:	2026
16.	Reversions and Continuous Appropriations	231,658,700	230,853,900	230,500,000	229,300,000	230,100,000		
17.	Current Year Reappropriation	0	0	0	0	0		
18.	Reserve for Current Year Encumbrances	(576,100)	(308,500)	(323,900)	(324,500)	(260,100)		
19.	Current Year Cash Expenditures	255,127,400	258,185,900	259,667,600	259,332,900	261,234,900		
19a.	Budgetary Basis Expenditures (CY Cash Exp + CY Enc)	255,703,500	258,494,400	259,991,500	259,657,400	261,495,000		
20.	Ending Cash Balance	22,366,700	21,078,800	14,251,800	15,424,600	15,978,100		
21.	Prior Year Encumbrances as of June 30	0	354,600	52,200	0	0		
22.	Current Year Encumbrances as of June 30	576,100	308,500	323,900	324,500	260,100		
22a.	Current Year Reappropriation	0	0	0	0	0		
23.	Borrowing Limit	0	0	0	0	0		
24.	Ending Free Fund Balance	21,790,600	20,415,700	13,875,700	15,100,100	15,718,000		
24a.	Investments Direct by Agency (GL 1203)	0	0	0	0	0		
24b.	Ending Free Fund Balance Including Direct Investments	21,790,600	20,415,700	13,875,700	15,100,100	15,718,000		
26.	Outstanding Loans (if this fund is part of a loan program)	0	0	0	0	0		

Run Date: 8/28/24, 10:28AM

Note:

	FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
Agency State Liquor Division						185
Division State Liquor Division						LQ1
Appropriation Unit Liquor Division Oper	ations					GVGA
FY 2024 Total Appropriation						
1.00 FY 2024 Total Appropriation						GVGA
HB362						00 404 500
41800 Dedicated	261.00	19,595,900	4,868,900	5,026,700	0	29,491,500
1.13 PY Executive Carry Forward	261.00	19,595,900	4,868,900	5,026,700	0	29,491,500 GVGA
41800 Dedicated	0.00	0	Ö	663,100	0	663,100
	0.00	0	0	663,100	0	663,100
1.21 Account Transfers						GVGA
41800 Dedicated	0.00	0	(450,000)	450,000	0	0
1.61 Reverted Appropriation Balance	0.00 es	0	(450,000)	450,000	0	0 GVGA
41800 Dedicated	0.00	(837,800)	(767,400)	(42,500)	0	(1,647,700)
	0.00	(837,800)	(767,400)	(42,500)	0	(1,647,700)
1.81 CY Executive Carry Forward						GVGA
41800 Dedicated	0.00	0	(36,600)	(339,400)	0	(376,000)
	0.00	0	(36,600)	(339,400)	0	(376,000)
FY 2024 Actual Expenditures						GVGA
2.00 FY 2024 Actual Expenditures						373/
41800 Dedicated	261.00	18,758,100	3,614,900	5,757,900	0	28,130,900
	261.00	18,758,100	3,614,900	5,757,900	0	28,130,900
FY 2025 Original Appropriation 3.00 FY 2025 Original Appropriation						GVGA
41800 Dedicated	257.25	19,528,600	5,156,900	4,341,800	0	29,027,300
OT 41800 Dedicated	0.00	0	691,300		0	1,330,100
V	257.25	19,528,600	5,848,200		0	30,357,400
FY 2025Total Appropriation						
5.00 FY 2025 Total Appropriation						GVGA
41800 Dedicated	257.25	19,528,600	5,156,900	4,341,800	0	29,027,300
OT 41800 Dedicated	0.00	0	691,300	638,800	0	1,330,100
	257.25	19,528,600	5,848,200	4,980,600	0	30,357,400
Appropriation Adjustments Account Transfer						GVGA
Run Date: 8/29/24, 11:29AM						Page 1
0/20/67, 11/20/ WI						

			FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
Executive Carry Forward	This decisi	on unit reflects an accou	unt transfer.					
This decision unit reflects uniquidated balances that met the requirements of Section 67-3521, Idaho Code to be carried forward from a prior fiscal year(s). OT 41800 Decicated 0.00 0 36,600 339,400 0 376,000 Z025 Estimated Expenditures OFY 2025 Estimated Expenditures 41800 Decicated 257.25 19,528,600 5,158,900 4,341,800 0 29,027,300 OT 41800 Decicated 0.00 0 277,900 1,428,200 0 1,706,100 OT 41800 Decicated 0.00 0 277,900 1,428,200 0 1,706,100 OT 41800 Decicated 0.00 0 277,900 1,428,200 0 1,706,100 OT 41800 Decicated 0.00 0 450,000 5,770,000 0 30,733,400 Alexandro of the control of transfers This decision unit makes an account transfer from OE to CO in order to reclass capitalized lease expense per GAS8 87. 41800 Decicated 0.00 0 (450,000) 450,000 0 41 Removal of One-Time Expenditures This decision unit removes one-time appropriation for FY 2025. OT 41800 Decicated 0.00 0 (691,300) (638,800) 0 (1,330,100 Y 2026 Base OFY 2026 Base 41800 Decicated 257,25 19,528,600 4,706,900 4,791,800 0 29,027,300 OFY 2026 Base This decision unit reflects a change in the employer health benefit costs. This decision unit reflects a change in the employer health benefit costs. This decision unit reflects a change in the employer health benefit costs. This decision unit reflects a change in the employer health benefit costs. This decision unit reflects a change in variable benefits. 41800 Decicated 0.00 301,300 0 0 0 0 0 0 0 OT 20,00 301,300 0 0 0 0 0 0 0 OT 20,00 301,300 0 0 0 0 0 0 0 OT 20,00 301,300 0 0 0 0 0 0 OT 20,00 301,300 0 0 0 0 OT 20,00 301,300 0 0 0 0 OT 20,00 301,300 0 0 0 0	OT 41800	Dedicated	0.00	0	(450,000)	450,000	0	0
This decision unit reflects uniquidated balances that met the requirements of Section 67-3521, Idaho Code to be carried forward from a prior fiscal year(s). OT 41800 Dedicated 0.00 0 36.600 339.400 0 376.00 **Y 2025 Estimated Expenditures** OF Y 2025 Estimated Expenditures** OT 41800 Dedicated 2.57.25 19.528,600 5.156,600 4.341.800 0 29.027.30 OT 41800 Dedicated 0.00 0 277.900 1.428.200 0 1.706.10 257.25 19.528,600 5.434.800 5.770,000 0 30,733.40 **ase Adjustments** 21 Account Transfers This decision unit makes an account transfer from OE to CO in order to reclass capitalized lease expense per GASB 87. 41800 Dedicated 0.00 0 0 (450,000) 450,000 0 41 Removal of One-Time Expenditures This decision unit removes one-time appropriation for FY 2025. OT 41800 Dedicated 0.00 0 (691,300) (638,800) 0 (1,330,10) **2026 Base** OF Y 2028 Base 41800 Dedicated 2.57.25 19.528,600 4.706,900 4.791,800 0 29.027,30 OT 41800 Dedicated 0.00 0 0 (691,300) (638,800) 0 (1,330,10) **2070 Maintenance** OT 41800 Dedicated 0.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0.00	0	(450,000)	450,000	0	0
prior fiscal year(s). OT 41800 Dedicated 0.00 0 36,600 339,400 0 376,00 7 2025 Estimated Expenditures 0 FY 2025 Estimated Expenditures 41800 Dedicated 257.25 19,528,600 5,156,900 4,341,800 0 29,027,300 OT 41800 Dedicated 0.00 0 0 277,900 1,428,200 0 1,706,100 257.25 19,528,600 5,434,800 5,770,000 0 30,333,400 ase Adjustments 1 Account Transfers This decision unit makes an account transfer from OE to CO in order to reclass capitalized lease expense per GASB 87. 41800 Dedicated 0.00 0 0 (450,000) 450,000 0 41 Removal of One-Time Expenditures This decision unit removes one-time appropriation for FY 2025. OT 41800 Dedicated 0.00 0 0 (691,300) (638,800) 0 (1,330,100) 7 2026 Base 41800 Dedicated 0.00 0 0 (691,300) (638,800) 0 (1,330,100) FY 2026 Base 41800 Dedicated 0.00 0 0 (691,300) 4,791,800 0 29,027,300 OT 41800 Dedicated 0.00 30,300 0 0 0 0 0 29,027,300 OT 41800 Dedicated 0.00 301,300 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	11 Exe	cutive Carry Forward						GV
OT 41800 Dedicated 0.00 0 38,600 339,400 0 376,00 7 2025 Estimated Expenditures 100 FY 2025 Estimated Expenditures 41800 Dedicated 257.25 19,528,600 5,156,600 4,341,800 0 29,027,30 101 41800 Dedicated 0.00 0 277,900 1,428,200 0 1,706,100 257.25 19,528,600 5,434,800 5,770,000 0 30,733,40 102 Account Transfers 103 This decision unit makes an account transfer from OE to CO in order to reclass capitalized lease expense per GASB 87. 41800 Dedicated 0.00 0 0 (450,000) 450,000 0 101 Removal of One-Time Expenditures 102 This decision unit removes one-time appropriation for FY 2025. 103 This decision unit removes one-time appropriation for FY 2025. 103 This decision unit removes one-time appropriation for FY 2025. 103 This decision unit removes one-time appropriation for FY 2025. 103 This decision unit removes one-time appropriation for FY 2025. 104 1800 Dedicated 0.00 0 (691,300) (638,800) 0 (1,330,10) 105 This decision unit removes one-time appropriation for FY 2025. 105 This decision unit removes one-time appropriation for FY 2025. 106 This decision unit removes one-time appropriation for FY 2025. 107 41800 Dedicated 0.00 0 (691,300) (638,800) 0 (1,330,10) 108 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time appropriation for FY 2025. 109 This decision unit removes one-time			ited balances that	met the requireme	ents of Section 6	67-3521, Idaho Cod	e to be carried for	ward from a
Y 2025 Estimated Expenditures 00 FY 2025 Estimated Expenditures 41800 Dedicated 257.25 19,528,600 5,156,900 4,341.800 0 29,027,300 0 41800 Dedicated 0.00 0 277,900 1,428,200 0 1706,100 dodinated 257.25 19,528,600 5,434,800 5,770,000 0 30,733.40 does Adjustments 21 Account Transfers This decision unit makes an account transfer from OE to CO in order to reclass capitalized lease expense per GASB 87. 41800 Dedicated 0.00 0 (450,000) 450,000 0 440,000 0 440,000 0 4	•	, , ,	0.00	0	36,600	339,400	0	376,000
### V2025 Estimated Expenditures 00 FY 2025 Estimated Expenditures 41800 Dedicated 257.25 19.528.600 5,156.900 4,341.800 0 29.027.30 OT 41800 Dedicated 0.00 0 277,900 1.428.200 0 1.706.10 257.25 19.528.600 5,434.800 5,770.000 0 30,733.40 aso Adjustments 21 Account Transfers This decision unit makes an account transfer from OE to CO in order to reclass capitalized lease expense per GASB 87. 41800 Dedicated 0.00 0 (450.000) 450.000 0 41 Removal of One-Time Expenditures This decision unit removes one-time appropriation for FY 2025. OT 41800 Dedicated 0.00 0 (691,300) (638,800) 0 (1,330,10) ### V2026 Base 00 FY 2026 Base 41800 Dedicated 257.25 19.528.600 4,706,900 4,791,800 0 29.027,30 OT 41800 Dedicated 0.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	01 41000	Dedicated					0	376,000
1800 FY 2025 Estimated Expenditures 41800 Dedicated 257.25 19,528,600 5,156,900 4,341,800 0 29,027,300 0 1,428,200 0 1,706,100 257,25 19,528,600 5,434,800 5,770,000 0 30,733,400 30,733,4	V 2025 Fetims	ated Evnenditures	0.00	Ü	00,000	555, 155		
41800 Dedicated 257.25 19,528,600 5,156,900 4,341,800 0 29,027,300 This decision unit removes one-time appropriation for FY 2025. OT 41800 Dedicated 257.25 19,528,600 5,434,800 5,770,000 0 30,733,40 This decision unit removes one-time appropriation for FY 2025. OT 41800 Dedicated 0.00 0 (450,000) 450,000 0 (450,000) 0 (450		•	tures					GV
OT 41800 Dedicated 0.00 0 277,900 1,428,200 0 1,706,100 257.25 19,528,600 5,434,800 5,770,000 0 30,733,400 ase Adjustments 21	00 112	1020 Estimated Expendi						
CT 41800 Dedicated Dedi	41800	Dedicated	257.25	19,528,600	5,156,900	4,341,800	0	29,027,300
257.25 19,528,600 5,434,800 5,770,000 0 30,733,400 ase Adjustments 21					277,900	1,428,200	0	1,706,100
Account Transfers			257 25	19 528 600	5.434.800	5.770.000	0	30,733,400
21 Account Transfers This decision unit makes an account transfer from OE to CO in order to reclass capitalized lease expense per GASB 87. 41800 Dedicated 0.00 0 (450,000) 450,000 0 41 Removal of One-Time Expenditures This decision unit removes one-time appropriation for FY 2025. OT 41800 Dedicated 0.00 0 (691,300) (638,800) 0 (1,330,10) 7 2026 Base 00 FY 2026 Base 41800 Dedicated 257.25 19,528,600 4,706,900 4,791,800 0 29,027,30 OT 41800 Dedicated 0.00 0 0 0 0 0 0 257.25 19,528,600 4,706,900 4,791,800 0 29,027,30 OT 41800 Dedicated 0.00 0 0 0 0 0 0 257.25 19,528,600 4,706,900 4,791,800 0 29,027,30 FOURTH Maintenance 0.11 Change in Health Benefit Costs This decision unit reflects a change in the employer health benefit costs. 41800 Dedicated 0.00 301,300 0 0 0 0 0 301,30 0.12 Change in Variable Benefit Costs This decision unit reflects a change in variable benefits. 41800 Dedicated 0.00 (2,200) 0 0 0 0 0 0 (2,20 0.61 Salary Multiplier - Regular Employees This decision unit reflects a 1% salary multiplier for Regular Employees. 41800 Dedicated 0.00 138,600 0 0 0 0 0 138,60 0.00 138,600 0 0 0 0 0 138,60 Y 2026 Total Maintenance	ase Adiustme	ents	207.20	10,020,000	5, 10 1,000	2,,		, ,
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OT 41800 Dedicated 0.00 0 0 0 0 0 0 29,027,30 0 0 257.25 19,528,600 4,706,900 4,791,800 0 29,027,30 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		1020 0000						
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This decision unit reflects a change in the employer health benefit costs. 41800 Dedicated 0.00 301,300 0 0 0 301,300 0.00 301,300 0 0 0 0 301,300 0.12 Change in Variable Benefit Costs This decision unit reflects a change in variable benefits. 41800 Dedicated 0.00 (2,200) 0 0 0 0 (2,200) 0.00 (2,200) 0 0 0 0 (2,200) 0.61 Salary Multiplier - Regular Employees This decision unit reflects a 1% salary multiplier for Regular Employees. 41800 Dedicated 0.00 138,600 0 0 0 138,600 0.00 138,600 0 0 0 138,600 Y 2026 Total Maintenance	OT 41800	Dedicated	0.00	0	0	0	0	0
### Topic			257.25	19.528.600	4.706.900	4,791,800	0	29,027,300
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1.12 Change in Variable Benefit Costs This decision unit reflects a change in variable benefits. 41800 Dedicated 0.00 (2,200) 0 0 0 0 (2,200) 1.000 (2,200) 0 0 0 0 (2,200) 1.011 Salary Multiplier - Regular Employees This decision unit reflects a 1% salary multiplier for Regular Employees. 41800 Dedicated 0.00 138,600 0 0 0 138,600 1.012 Total Maintenance			0.00	301,300	0	0	0	301,300
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D.61 Salary Multiplier - Regular Employees This decision unit reflects a 1% salary multiplier for Regular Employees. 41800 Dedicated 0.00 138,600 0 0 0 138,600 7 2026 Total Maintenance					0	0	0	(2,200)
This decision unit reflects a 1% salary multiplier for Regular Employees. 41800 Dedicated 0.00 138,600 0 0 0 138,60 0.00 138,600 0 0 0 138,600 7 2026 Total Maintenance).61 Sala	arv Multiplier - Regular F		(-1===)		_		G\
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Y 2026 Total Maintenance							0	138,600
	Y 2026 Total !	Maintenance	0.00	,00,000	J	2		
1, 222 (da mando								G\
		1020 Total Wallterlance						Pag

		FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
41800	Dedicated	257.25	19,966,300	4,706,900	4,791,800	0	29,465,000
	Dedicated	0.00	0	0	0	0	0
01 41000	Dedicated	257.25	19,966,300	4,706,900	4,791,800	0	29,465,000
ie Items							
01 Mark	et Wage Adjustment for ⁻	Temporary Emplo	oyees				GV
ISLD contin positions ar the past thr	nues to struggle with store re not included in annual ee years. The Division ut aintain store operations a	e staffing and turr CEC adjustments ilizes approximat	over. The pay rat Their income ha ely 115,000 tempo	is fallen further l orary hours per	oehind because of t	nistoric inflationary	/ pressures over
-	Dedicated	0.00	57,400	0	0	0	57,400
		0.00	57,400	0	0	0	57,400
.02 Lase	rfiche Software						G√
ISLD is required This progra	uesting funding for an Ele m will be used by all dep processes and to manage	artments, primari	ly accounting, pur	ivision seeks to chasing, and wa	reduce paper usago arehousing. The goa	al is to establish w	orkflows for
41800	Dedicated	0.00	0	2,000	0	0	2,000
OT 41800	Dedicated	0.00	0	0	75,000	0	75,000
		0.00	0	2,000	75,000	0	77,000
03 Netw	ork Switches and Firewa	II Devices					G۱
used to cor	valls are network security nect all of the devices.	appliances that	monitor traffic and iminate the need	for DSL/T1 netw	ork connections an	nd result in annual	savings of
stack. Firevused to cor \$120,000.	valls are network security	appliances that	monitor traffic and iminate the need	for DSL/T1 netw	vork connections an	nd result in annual	savings of
stack. Firevused to cor \$120,000.	valls are network security inect all of the devices. T	appliances that This project will el	iminate the need	for DSL/T1 netw	ork connections an	nd result in annual	savings of
stack. Firev used to cor \$120,000. OT 41800	valls are network security inect all of the devices. T	y appliances that This project will el 0.00 0.00	iminate the need	for DSL/T1 netw 0	ork connections an	nd result in annual	100,000
stack. Firev used to cor \$120,000. OT 41800 04 Ware The ISLD re contract. th	valls are network security inect all of the devices. To Dedicated shouse Shrink Wrap for Fecently negotiated a new e ISLD will now be required.	pappliances that of this project will elected to 0.00 0.00 Pallets freight contract vied to wrap each	iminate the need 0 0 vhich will save the pallet of product p	for DSL/T1 netw 0 0 e Division in excorior to it being k	100,000 100,000 ess of \$1 Million and	nd result in annual 0 0 0 nually. As part of	100,000 100,000 G\ the new
stack. Firev used to cor \$120,000. OT 41800 .04 Ware The ISLD re contract, the freight prov	valls are network security inect all of the devices. To be devices. To be devices are the devices are the devices are the devices are the device are the devices are the devices are the devices.	pappliances that of this project will elected to 0.00 0.00 Pallets freight contract vied to wrap each	iminate the need 0 0 vhich will save the pallet of product p	for DSL/T1 netw 0 0 e Division in excorior to it being k	100,000 100,000 ess of \$1 Million and	nd result in annual 0 0 0 nually. As part of	100,000 100,000 GV
stack. Firev used to cor \$120,000. OT 41800 04 Ware The ISLD re contract, th freight prov	valls are network security inect all of the devices. The Dedicated shouse Shrink Wrap for Fecently negotiated a new e ISLD will now be requirider. Currently, the ISLD	o appliances that of this project will elected to wrap each is spending \$6,0	iminate the need 0 0 vhich will save the pallet of product policy on the policy of	for DSL/T1 netw 0 0 e Division in excipior to it being kenk wrap.	100,000 100,000 ess of \$1 Million and baded. This proced	nd result in annual 0 0 nually. As part of lure was previous	100,000 100,000 GV the new ly handled by the
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stack. Firev used to cor \$120,000. OT 41800 O4 Ware The ISLD recontract, the freight prov 41800 O5 Web The ISLD v Division seen hance it factors, as OT 41800 .55 Reparameters.	valls are network security inect all of the devices. To be	appliances that a compliances that a compliance with a spending \$6,000.000.000.000.000.000.000.000.000.00	iminate the need 0 0 which will save the pallet of product	o Division in exception to it being knk wrap. 72,000 72,000 ed standards as accessibility Guidies. Ensuring a 100,000 100,000 es at the Central 304,800	ork connections and 100,000 100,000 100,000 ess of \$1 Million and baded. This proced 0 0 it relates to the Amedeline (WCAG) start appropriate web accomplete to the Amedeline (WCAG) start appropriate to the Amedeline (WCAG) start	nually. As part of lure was previously of the local state of the local	savings of 100,000 100,000 GN the new by handled by the 72,000 72,000 GN collities Act. The seeks funding to or risk mitigation 100,000 100,000 GN locations 734,300
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stack. Firev used to cor \$120,000. OT 41800 .04 Ware The ISLD recontract, the freight prov 41800 .05 Web The ISLD v Division seenhance it factors, as OT 41800 .55 Reparameter August 1800 .56 Reparameter August 1800 .57 Reparameter August 1800 .58 Reparameter August 1800 .59 Reparameter August 1800 .50 Reparameter August 1800	valls are network security inect all of the devices. To be	a appliances that a Chis project will el contract vince to wrap each of spending \$6,0 0.00 ccessibility Stand compliance with apprades to including accessible by 0.00 0.00 cration Costs for replacement in 0.00 0.00 cration Costs	iminate the need 0 0 vhich will save the pallet of product pr	o Division in excorrior to it being knk wrap. 72,000 72,000 ded standards as accessibility Guidies. Ensuring a 100,000 100,000 es at the Central 304,800 304,800	100,000 100,000 100,000 ess of \$1 Million and baded. This proced to the American (WCAG) start appropriate web according to the control of the	nually. As part of lure was previous 0 0 0 0 0 0 ericans with Disabndards. The ISLD cessibility critical for 0 0 and various retail	savings of 100,000 100,000 GN the new ly handled by the recovery state of the recove

	FTP	Personnel Costs	Operating Expense	Capital Outlay	Trustee Benefit	Total
OT 41800 Dedicated	0.00	0	0	205,000	0	205,000
	0.00	0	0	205,000	0	205,000
12.58 Repair, Replacement, or Alterat	ion Costs					GVGA
Maintenance of Operations request fo	replacement	items and upgrade	es at the Central	Office Warehouse	and various retail I	ocations
OT 41800 Dedicated	0.00	0	0	41,000	0	41,000
	0.00	0	0	41,000	0	41,000
FY 2026 Total						
13.00 FY 2026 Total						GVGA
41800 Dedicated	257.25	20,023,700	4,780,900	4,791,800	0	29,596,400
OT 41800 Dedicated	0.00	0	404,800	1,088,100	0	1,492,900
	257.25	20,023,700	5,185,700	5,879,900	0	31,089,300

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Program Request by Decision Unit

Agency: State Liquor Division

Decision Unit Number

185

Title					
		General	Dedicated	Federal	Total
Request Totals					
50 - Personnel Cost		0	57,400	0	57,400
55 - Operating Expense		0	0	0	0
70 - Capital Outlay		0	0	0	0
80 -		0	0	0	0
	Totals	0	57,400	0	57,400
		0.00	0.00	0.00	0.00

Market Wage Adjustment for Temporary Employees

Appropriation Unit:	Liquor Division Operations						GVGA
Personnel Cost							
501 En	nployees - Temp		0	57,400	100	0	57,400
		Personnel Cost Total	0	57,400		0	57,400
			0	57,400		0	57,400

Explain the request and provide justification for the need.

Descriptive

Title

12.01

This request would increase pay for temporary employees to \$15.45/hr. from the current \$15.00/hr. ISLD continues to struggle with store staffing and turnover. The pay rate for temporary employees continues to trail the market, and group position are not included in annual CEC adjustments. Their income has fallen further behind because of historic inflationary pressures over the past three years. The Division utilizes approximately 115,000 temporary hours per year; therefore, this is a critical component in our ability to maintain store operations and provide adequate customer service.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code 23-206 provides the Director of the ISLD the power and duty to exercise general supervision of the conduct of the business of The Division; furthermore, 23-203 provides The Division the power and duty to traffic in liquor, operate liquor stores, and to acquire the necessary property to conduct its business.

Indicate existing base of PC, OE, and/or CO by source for this request.

N/A

What resources are necessary to implement this request?

Approval of spending authority

List positions, pay grades, full/part-time status, benefits, terms of service.

N/A

Will staff be re-directed? If so, describe impact and show changes on org chart.

N/A

Detail any current one-time or ongoing OE or CO and any other future costs.

N/A

Describe method of calculation (RFI, market cost, etc.) and contingencies.

The ISLD utilizes a formula for each retail store that bases individual staffing on several variables including hours of operation and number of units sold. Number of units directly correlates to the amount of variable labor that a store requires in order to stock, staff, and to provide adequate customer service. This formula has been refined over the years, and this request aims to maintain staffing levels given the increased volume of work that comes with higher sales.

Run Date: 8/28/24, 4:28PM

Provide detail about the revenue assumptions supporting this request.

Dedicated funds from profits generated by the ISLD will fund this request. Profits for FY26 are expected to exceed \$120MM providing full funding for this request.

Who is being served by this request and what is the impact if not funded?

This request primarily supports the agency and its existing workforce. If request is approved, it will result in improved service levels within our retail stores. If not approved, the ISLD will continue to struggle with store staffing placing more stress on the existing workforce and decreasing employee morale and job satisfaction.

Identify the measure/goal/priority this will improve in the strat plan or PMR.

Funding of this request will allow for the returns to Idaho citizens to be optimized.

What is the anticipated measured outcome if this request is funded?

If funded, this request will contribute to the overall effective customer service of the ISLD at the retail level.

Run Date: 8/28/24, 4:28PM Page 2

BRAD LITTLE
Governor
JANELLE WHITE
Administrator

Idaho Personnel Commission Mike Brassey, Chair Sarah E. Griffin Nancy Merrill Erika Malmen

July 22, 2024

Idaho State Liquor Division

Dear Tasha Pacholke:

This letter is in response to your FY 2026 Budget request. Your initial request was received August 13, 2024 and listed the following requested item(s) for your FY 2026 budget:

1. Item 1; Increase temporary positions by 3%

After review of your request, DHR concurs with the request for the following:

1. Item 1; Increase temporary positions by 3%

This letter attests that the Idaho State Liquor Division item 1 request is in alignment with Division of Human Resources (DHR) policies. Please include this letter with your final budget submission to the Division of Financial Management (DFM).

If you have any questions or concerns about your requests, please do not hesitate to contact me at michael.evans@dhr.idaho.gov or 208-854-3056.

Sincerely,

Mike Evans Bureau Chief Descriptive

12.02

Agency: State Liquor Division

Decision Unit Number

185

Page 3

Decision Unit Number	12.02	Title	Lasertiche Software				
				General	Dedicated	Federal	Total
Request Totals							
50 - Personnel	Cost			0	0	0	0
55 - Operating	Expense			0	2,000	0	2,000
70 - Capital Ou	ıtlay			0	75,000	0	75,000
80 -				0	0	0	0
			Totals	0	77,000	0	77,000
				0.00	0.00	0.00	0.00

Laserfiche Software

Appropriation Unit:	Liquor Division Operations					GVGA
Operating Exper	ise					
590 Cc	omputer Services		0	2,000	Ō	2,000
		Operating Expense Total	0	2,000	0	2,000
Capital Outlay						
740 Cd	omputer Equipment		0	75,000	0	75,000
		Capital Outlay Total	0	75,000	0	75,000
			0	77,000	0	77,000

Explain the request and provide justification for the need.

ISLD is requesting to go paperless by adopting Laserfiche software. Laserfiche licensing is managed by ITS and an RFP is not necessary. This program will be used by all departments, primarily accounting, purchasing, and warehousing. The goal is to set workflows for users and to manage documents digitally.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code (23-206) provides the Director of the ISLD the power and duty to exercise general supervision of the conduct of the business of The Division; furthermore, 23-203 provides The Division the power and duty to traffic in liquor, operate liquor stores, and to acquire the necessary property to conduct its business.

Indicate existing base of PC, OE, and/or CO by source for this request.

N/A

What resources are necessary to implement this request?

Legislative approval of spending authority

List positions, pay grades, full/part-time status, benefits, terms of service.

Will staff be re-directed? If so, describe impact and show changes on org chart.

N/A

Detail any current one-time or ongoing OE or CO and any other future costs.

N/A

Describe method of calculation (RFI, market cost, etc.) and contingencies.

This request was calculated using current market rates for comparable Laserfiche products.

Run Date: 8/28/24, 4:28PM

Provide detail about the revenue assumptions supporting this request.

Who is being served by this request and what is the impact if not funded?

This request will serve the employees of the ISLD by minimizing redundancies and waste associated with the use of physical paper products.

How does this request conform with your agency's IT plan?

Is your IT plan approved by the Office of Information Tech. Services?

Does the request align with the state's IT plan standards?

Attach any supporting documents from ITS or the Idaho Tech. Authority.

What is the project timeline?

Identify the measure/goal/priority this will improve in the strat plan or PMR.

Approval of this request will allow for more adequate service to the citizens of Idaho by creating efficiencies and streamlining processes at the ISLD central office.

What is the anticipated measured outcome if this request is funded?

The anticipated measured outcome will the money saved by not using physical paper products

Run Date: 8/28/24, 4:28PM Page 4

From: WebMaster < webmaster@idaho.gov>
Sent: Wednesday, August 28, 2024 3:23 PM

To: Catie Wiseman Catie Wiseman

Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #581 for Laserfiche Software for the ISLD has been Reviewed & Recommended by ITS.

ITS Comments:

This is a standard request for approved technology.

Please click <u>here</u> to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

Program Request by Decision Unit

Agency: State Liquor Division

Decision Unit Number

185

Decision Unit Number 12.03 Title	Network Switches and i	-ilewali Devices			
		General	Dedicated	Federal	Total
Request Totals					
50 - Personnel Cost		0	0	0	0
55 - Operating Expense		0	0	0	0
70 - Capital Outlay		0	100,000	0	100,000
80 -		0	0	0	0
	Totals	0	100,000	0	100,000
		0.00	0.00	0.00	0.00

Network Switches and Firewall Devices

Appropriation Unit:	Liquor Division Operations					GVGA
Capital Outlay						
789 Mi	scellaneous Capital Outlay		0	100,000	0	100,000
		Capital Outlay Total	0	100,000	0	100,000
			0	100,000	0	100,000

Explain the request and provide justification for the need.

Descriptive

12.03

The ISLD has been working with ITS to launch a new 4G/5G cellular connectivity project. The proposal has been approved and the Cradlepoints were purchased in FY24. The project will be completed in FY26 and will need seventy network security firewall units and seventy switches for each location to complete the stack. This enhancement will allow for the monitoring of traffic to block unauthorized access from outside users who may be nefarious actors, and the switches are used to connect all of the applicable devices.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code (23-206) provides The Director of the ISLD the power and duty to exercise general supervision of the conduct of the business of The Division; furthermore, 23-203 provides The Division the power and duty to traffic in liquor, operate liquor stores, and to acquire the necessary property to conduct its business.

Indicate existing base of PC, OE, and/or CO by source for this request.

N/A

What resources are necessary to implement this request?

Legislative approval and spending authority

List positions, pay grades, full/part-time status, benefits, terms of service.

N/A

Will staff be re-directed? If so, describe impact and show changes on org chart.

N/A

Detail any current one-time or ongoing OE or CO and any other future costs.

N/A

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Cost estimates were compiled using the collective knowledge and a collaborative effort between ITS and ISLD.

Provide detail about the revenue assumptions supporting this request.

Run Date: 8/28/24, 4:28PM Page 5

N/A

Who is being served by this request and what is the impact if not funded	Who	is bein	a served b	y this reques	t and what is	the impact if	not funded
--	-----	---------	------------	---------------	---------------	---------------	------------

If not funded, the overall security of the state network will potentially be compromised due to outdated security. Further, there is the potential for downtime and unrestricted data access from the public.

How does this request conform with your agency's IT plan?

Is your IT plan approved by the Office of Information Tech. Services?

Does the request align with the state's IT plan standards?

Attach any supporting documents from ITS or the Idaho Tech. Authority.

What is the project timeline?

Identify the measure/goal/priority this will improve in the strat plan or PMR.

This request will improve the ISLD's ability to adequately serve the citizens of Idaho.

What is the anticipated measured outcome if this request is funded?

The anticipated, measured outcome will be that the overall security of the state network will be updated and bolstered.

Run Date: 8/28/24, 4:28PM Page 6

From: WebMaster < webmaster@idaho.gov>
Sent: Wednesday, August 28, 2024 4:00 PM

To: Catie Wiseman
Cc: Catie Wiseman

Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #583 for Store Firewalls and Switches - 4G/5G has been **Reviewed & Recommended** by ITS.

ITS Comments:

This is a standard request for approved technology.

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

Program Request by Decision Unit

Agency: State Liquor Division

Decision Unit Number

12.04

Descriptive

Title

185

THIC					
		General	Dedicated	Federal	Total
Request Totals					
50 - Personnel Cost		0	0	0	0
55 - Operating Expense		0	72,000	0	72,000
70 - Capital Outlay		0	0	0	0
80 -		0	0	0	0
	Totals	0	72,000	0	72,000
		0.00	0.00	0.00	0.00

Warehouse Shrink Wrap for Pallets

Appropriation Unit:	Liquor Division Operations					GVGA
Operating Expens	se					
643 Sp	ecific Use Supplies		0	72,000	0	72,000
		Operating Expense Total	0	72,000	0	72,000
			0	72,000	0	72,000

Explain the request and provide justification for the need.

The ISLD recently negotiated a new freight contract which will save the Division in excess of \$1 Million annually. As part of the new contract, the ISLD will now be required to wrap each pallet of product prior to it being loaded. This procedure was previously handled by the freight provider. Currently, the ISLD is spending \$6,000/month on shrink wrap.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code (23-206) provides The Director of the ISLD the power and duty to exercise general supervision of the conduct of the business of The Division; furthermore, 23-203 provides The Division the power and duty to traffic in liquor, operate liquor stores, and to acquire the necessary property to conduct its business.

Indicate existing base of PC, OE, and/or CO by source for this request.

N/A

What resources are necessary to implement this request?

Legislative approval and spending authority

List positions, pay grades, full/part-time status, benefits, terms of service.

N/A

Will staff be re-directed? If so, describe impact and show changes on org chart.

N/A

Detail any current one-time or ongoing OE or CO and any other future costs.

N/A

Describe method of calculation (RFI, market cost, etc.) and contingencies.

The cost was calculated by using the market rate for stretch wrap.

Provide detail about the revenue assumptions supporting this request.

The revenue assumption is that the potential for lost sales will be diminished by decreasing the chance of damaging or delivering product to the

Page 7 Run Date: 8/28/24, 4:28PM

wrong retail accounts. This will save time and resources for the warehouse, accounting, and procurement teams.

Who is being served by this request and what is the impact if not funded?

The citizens of Idaho will be served by the request through increased delivery efficiencies at retail. The impact if not funded is that the ISLD will not be able to conduct day-to-day business in an efficient manner.

Identify the measure/goal/priority this will improve in the strat plan or PMR.

This will align with our goal of providing exceptional customer service to the citizens of Idaho.

What is the anticipated measured outcome if this request is funded?

The increase in efficient delivery of products to retail stores is the anticipated, positive outcome.

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Descriptive

12.05

Agency: State Liquor Division

Decision Unit Number

185

Page 9

Decision Unit Number	12.05	Title	Website Upgrades to M	leet Accessibility	Standards		
				General	Dedicated	Federal	Total
Request Totals							
50 - Personnel	Cost			0	0	0	0
55 - Operating	Expense			0	100,000	0	100,000
70 - Capital Ou	ıtlay			0	0	0	0
80 -				0	0	0	0
			Totals	0	100,000	0	100,000
				0.00	0.00	0.00	0.00

Website Upgrades to Meet Accessibility Standards

Appropriation Unit:	Liquor Division Operations					GVGA
Operating Expens	se					
570 Pro	ofessional Services		0	100,000	0	100,000
	•	Operating Expense Total	0	100,000	0	100,000
Capital Outlay						
713 Site	e Development		0	0	0	0
740 Co	mputer Equipment		0	0	0	0
		Capital Outlay Total	0	0	0	0
			0	100,000	0	100,000

Explain the request and provide justification for the need.

Website upgrades to include Web Content Accessibility Guideline (WCAG) standards. Inaccessible web content means that people with disabilities are denied equal access to information. An inaccessible website can exclude people just as much as steps at an entrance to a physical location. Ensuring web accessibility for people with disabilities is important for government agencies.

If a supplemental, what emergency is being addressed?

N/A

Specify the authority in statute or rule that supports this request.

Idaho Code (23-206) provides the Director of the ISLD the power and duty to exercise general supervision of the conduct of the business of The Division; furthermore, 23-203 provides The Division the power and duty to traffic in liquor, operate liquor stores, and to acquire the necessary property to conduct its business.

Indicate existing base of PC, OE, and/or CO by source for this request.

N/A

What resources are necessary to implement this request?

Legislative approval and spending authority

List positions, pay grades, full/part-time status, benefits, terms of service.

N/A

Will staff be re-directed? If so, describe impact and show changes on org chart.

N/A

Detail any current one-time or ongoing OE or CO and any other future costs.

N/A

Describe method of calculation (RFI, market cost, etc.) and contingencies.

Run Date: 8/28/24, 4:28PM

The cost was calculated using the current market rate for website accessibility upgrades.

Provide detail about the revenue assumptions supporting this request.

There are no current revenue assumptions associated with this budget request.

Who is being served by this request and what is the impact if not funded?

Individuals with limitations are being served by this request. It will allow for a more inclusive website experience and protect the state from potential litigation.

How does this request conform with your agency's IT plan?

Is your IT plan approved by the Office of Information Tech. Services?

Does the request align with the state's IT plan standards?

Attach any supporting documents from ITS or the Idaho Tech. Authority.

What is the project timeline?

Identify the measure/goal/priority this will improve in the strat plan or PMR.

This will align with the goal to provide outstanding service to our customers.

What is the anticipated measured outcome if this request is funded?

Increased accessibility for Idaho citizens in relation to inclusivity for all website users,

Run Date: 8/28/24, 4:28PM Page 10

From: WebMaster < webmaster@idaho.gov>
Sent: Wednesday, August 28, 2024 3:12 PM

To: Catie Wiseman Catie Wiseman

Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #580 for Website upgrades has been Reviewed & Recommended by ITS.

ITS Comments:

Please click <u>here</u> to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

Request for Fiscal Year: $\begin{array}{c} 202 \\ 6 \end{array}$

Agency: State Liquor Division

Appropriation Unit: Liquor Division Operations

Fund: Liquor Account (Liquor Control)

185

GVGA 41800

PCN	Class	Description	FTP	Salary	Health	Variable Benefits	Total
Totals	from Pers	onnel Cost Forecast (PCF)					
		Permanent Positions	230.92	10,074,832	3,013,400	2,379,044	15,467,276
		Total from PCF	230.92	10,074,832	3,013,400	2,379,044	15,467,276
		FY 2025 ORIGINAL APPROPRIATION	257.25	13,140,808	3,344,250	3,043,542	19,528,600
		Unadjusted Over or (Under) Funded:	26.33	3,065,976	330,850	664,498	4,061,324
Other	Adjustmen	nts					
	50	00 Employees	26.00	1,161,600	0	0	1,161,600
	50	₀₁ Employees - Temp	.00	1,904,000	0	0	1,904,000
	51	12 Employee Benefits	.00	0	0	464,500	464,500
	51	13 Health Benefits	.00	0	386,100	0	386,100
Estima	ated Salary	Needs					
		Board, Group, & Missing Positions	.00	1,904,000	0	190,400	2,094,400
		Permanent Positions	256.92	11,236,432	3,399,500	2,653,144	17,289,076
		Estimated Salary and Benefits	256.92	13,140,432	3,399,500	2,843,544	19,383,476
Adjus	ted Over o	r (Under) Funding					
		Original Appropriation	.33	376	(55,250)	199,998	145,124
		Estimated Expenditures	.33	376	(55,250)	199,998	145,124
		Base	.33	376	(55,250)	199,998	145,124

Run Date: 9/5/24, 10:47AM

PCF Summary Report

Request for Fiscal Year: 6

Agency: State Liquor Division

Appropriation Unit: Liquor Division Operations

Fund: Liquor Account (Liquor Control)

185

GVGA 41800

DU		FTP	Salary	Health	Variable Benefits	Total
3.00	FY 2025 ORIGINAL APPROPRIATION	257.25	13,140,808	3,344,250	3,043,542	19,528,600
5.00	FY 2025 TOTAL APPROPRIATION	257.25	13,140,808	3,344,250	3,043,542	19,528,600
7.00	FY 2025 ESTIMATED EXPENDITURES	257.25	13,140,808	3,344,250	3,043,542	19,528,600
9.00	FY 2026 BASE	257.25	13,140,808	3,344,250	3,043,542	19,528,600
10.11	Change in Health Benefit Costs	0.00	0	301,300	0	301,300
10,12	Change in Variable Benefit Costs	0.00	0	0	(2,200)	(2,200)
10.61	Salary Multiplier - Regular Employees	0.00	112,100	0	26,500	138,600
11.00	FY 2026 PROGRAM MAINTENANCE	257.25	13,252,908	3,645,550	3,067,842	19,966,300
12.01	Market Wage Adjustment for Temporary Employees	0.00	57,400	0	0	57,400
13.00	FY 2026 TOTAL REQUEST	257.25	13,310,308	3,645,550	3,067,842	20,023,700

Run Date: 9/5/24, 10:48AM Page 1

One-Time Operating & One-Time Capital Outlay Summary

Agency: State Liquor Division

Request for Fiscal Year: 2026

185

Priority	Appropriatio n Unit	DU	Fund	Summary Account	Item Description	Current Mileage	Date Acquired	Quantity in Stock	Request Quantity Desired	Request Unit Cost	Request Total Cost
Detail											
1	GVGA	12,55	41800	578	Operating Expenses for OT Replacement - see attached detail	0	2015	67.00	63,00	24,234.30	304,800
2	GVGA	12.55	41800	700	Capital Outlay Expenses for OT Replacement - see attached detail	0	2012	67.00	25.00	27,280.00	429,500
3	GVGA	12.56	41800	740	IT Replacement - various	0	2020	134.00	122.00	55,750.00	237,600
4	GVGA	12.57	41800	756	Two New Vehicles/Order Picker/Reach Truck	160,000	2012	18,00	4.00	150,000.00	205,000
5	GVGA	12.58	41800	700	Window Wraps for Eight Stores	0	2014	67.00	8.00	5,125.00	41,000
	nækalit/	1110000		7/884			Subtotal	353.00	222.00		1,217,900
Grand Total	by Appropriation L	Jnit									
	GVGA										1,217,900
							Subtotal				1,217,900
Grand Total	by Decision Unit										
		12.55									734,300
		12,56									237,600
		12.57									205,000
		12.58									41,000
							Subtotal				1,217,900
Grand Total	by Fund Source										
			41800								1,217,900
							Subtotal				1,217,900
Grand Total	by Summary Acco	ount									- X-11-7-5
				578				67.00	63,00		304,800
				700				134.00	33.00		470,500
				740				134.00	122,00		237,600
				755				18.00	4.00		205,000
							Subtotal	353.00	222.00		1,217,900

Run Date: 8/28/24, 10:35AM

Priority Program DU Fund Account 9/1/24 12.57 41800 755 2 01 12.57 41800 755 3 01 12.57 41800 755 4 01 12.57 41800 755 5 01 12.55 41800 770 6 01 12.55 41800 578 7 01 12.55 41800 578 9 01 12.55 41800 578 10 01 12.55 41800 578 11 01 12.55 41800 740 12 6 41800 740 12 6 41800 740 12 6 41800 740 12 6 41800 740 12 6 41800 740 13 01 12.56 41800 700 14 01		Item/Description Order Picker Reach Truck Two New Vehicles Replace lighting at 19 Stores Signage for five stores Flooring and Carpet Replace interior paint at 11 Stores all Maintenance (Racks, Fans, Wall Boxes etc.) Coolers Battery Backups	Mileage 160,000	Date Acquired 2009 2009 2012 2012 2006 2006 2000 2012 2012	Page: 3 5 10 600 67 67 67	Request Quantity Desired 01 01 02 19 05 110 111 111	Pequest Pequest Ouantity Unit Desired Cost Cost Cost Cost Cost Cost Cost Cost	Request Cost (45,000 50,000 99,000 99,000 52,200 58,500 55,700 56
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12.55 12.55 12.55 12.55 12.55 12.55 12.56 12.56 12.56 12.56 12.56		Item/Description Order Picker Reach Truck Two New Vehicles Replace lighting at 19 Stores Signage for five stores Flooring and Carpet Replace interior paint at 11 Stores il Maintenance (Racks, Fans, Wall Boxes e Coolers Battery Backups		Date Acquired 2009 2003 2012 2012 2006 2010 2012 2010 2012	Auantity in Stock 3 3 5 10 600 67 67 67 70	Request Quantity Desired 01 02 19 05 10 11	Request Unit Cost 45,000 50,000 57,000 7,740 5,220 5,318 3,407 5,500	Request Total Cost 45,000 50,000 110,000 99,000 38,700 52,200 58,500 58,500
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12:55 12:55 12:55 12:55 12:55 12:55 12:56 12:56 12:56 12:56		Order Picker Reach Truck Two New Vehicles Replace lighting at 19 Stores Signage for five stores Flooring and Carpes Replace interior paint at 11 Stores il Maintenance (Racks, Fans, Wall Boxes e Coolers Battery Backups		2009 2003 2012 2005 2006 2000 2012 2000	3 5 10 600 67 67 67 70	01 02 05 01 11 15	45,000 50,000 55,000 4,789 7,740 5,220 5,318 3,407 5,500	45,000 50,000 110,000 99,000 38,700 58,500 51,100
12.55 12.55 12.55 12.55 12.55 12.56 12.56 12.56 12.56 12.56		Reach Truck Two New Vehicles Replace lighting at 19 Stores Signage for five stores Flooring and Carpes Replace interior paint at 11 Stores il Maintenance (Racks, Fans, Wall Boxes e Coolers Battery Backups		2003 2012 2005 2006 2000 2012 2000	5 10 600 67 67 67 67	01 05 05 11 15	50,000 55,000 4,789 7,740 5,220 5,318 3,407 5,500	50,000 110,000 99,000 38,700 52,200 58,500
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12.55 12.55 12.55 12.55 12.56 12.56 12.58		Flooring and Carpet Replace interior paint at 11 Stores il Maintenance (Racks, Fans, Wall Boxes e Coolers Battery Backups	etc.)	2000 2012 2000 2015	67 67 70	10 11 15	5,220 5,318 3,407 5,500	52,200 58,500 51,100
12.55 12.55 12.55 12.56 12.56 12.58		Replace interior paint at 11 Stores il Maintenance (Racks, Fans, Wall Boxes e Coolers Battery Backups	etc.)	2012 2000 2015	67 67 70	1 2 3	5,318 3,407 5,500	58,500
12.55 12.55 12.56 12.56 12.58 12.58		il Maintenance (Racks, Fans, Wall Boxes e Coolers Battery Backups	etc.)	2000	67 70	15	3,407 5,500	51,100
12.55 12.56 12.56 12.58 12.58	578 740 740	Coolers Battery Backups		2015	70	***	5,500	14000
12.56 12.56 12.58 12.58 12.55	740	Battery Backups		2010		90		44,000
12.56 12.56 12.58 12.55	740			2013	29	100	250	25,000
12.56 12.58 12.55	/40	Security Systems at 20 Stores		2017	29	20	5,500	112,600
12.58	740	Two New Servers		2020	72	02	20,000	100,000
12.55	200	Window Wraps/Clings at Eight Stores		2014	29	80	5,125	41,000
srand Total by Program	200	Shelving & Counters at Multiple Stores		2012	150	20	19,540	390,800
srand Total by Program						Subtotal of	filtered items	\$1,217,900
100	district	The state of the s						\$1,217,900
-								1,217,900
Grand Total by Decision Unit							5	\$1,217,900
12.55	0	General Replacement Items						734,300
12.56		IT Replacement Items						237,600
12.57		Vehicle & Motorized Equipment						205,000
12.58	Į.	Repair & Maintenance						41,000
Grand Total by Fund Source								\$1,217,900
41800								1,217,900
Grand Total by Category					1,379	222		\$1,217,900
	578 F	Repair & Maintenance			871	63		304,800
03	2007	Property & Improvement			284	33		470,500
00		Computer Equipment			506	122		237,600
00	755	Motorized & Non-Motorized Equipment			18	4		205,000

From: WebMaster < webmaster@idaho.gov>
Sent: Wednesday, August 28, 2024 3:09 PM

To: Catie Wiseman
Cc: Catie Wiseman

Subject: Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #579 for UPS Battery backup replacements. has been Reviewed & Recommended by ITS.

ITS Comments:

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

From:

WebMaster < webmaster@idaho.gov>

Sent:

Wednesday, August 28, 2024 4:05 PM

To: Cc: Catie Wiseman Catie Wiseman

Subject:

Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #582 for State Store Security System replacements has been **Reviewed & Recommended** by ITS.

ITS Comments:

This is a standard request for approved technology. NDAA non-compliant cameras such as Hikvision are prohibited.

Please click here to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

From:

WebMaster < webmaster@idaho.gov>

Sent:

Thursday, August 29, 2024 1:21 PM

To: Cc: Catie Wiseman Catie Wiseman

Subject:

Reviewed & Recommended: Request for IT Budget Approval from ITS

Your request #578 for Two Hyper-V servers need replaced. Two clusters in server room. Each one as one SAN and two hosts. ITS providing solution - most likely VXRail for host and licensing. Computnet or Ednetics (ITS uses Compunet). ITS and Jon Spence concur that needs to be do has been **Reviewed & Recommended** by ITS.

ITS Comments:

This request is to replace end of life end of support equipement and is recomended. Please click <u>here</u> to update your request and it will be sent back to ITS for approval.

Thank you for your submission.

ITS Management

If you have any questions, please send an email to itapprovals@its.idaho.gov

SIX-YEAR PLAN FY 2026 THROUGH FY 2031 CAPITAL IMPROVEMENTS

AGENCY: IDAHO STATE LIQUOR DIVISION

PROJECT DESCRIPTION / ADDRESS	FY 2026 \$	FY 2027 \$	FY 2028 \$	FY 2029 \$	FY 2030 \$	FY 2031 \$
Pave Over Retention Pond + Pave the Perimeter of the Building (West and South walls) + Expand Fire Lane Road Paving (South side of building) + Addition of relention wall / relocation of trash / recycling dumpsters	\$825,000					
Add Two Additional Dock Doors: Removal and Relocation of the Main Receiving Entrance, Trucker Bathroom, Warehouse Mop Room and Trash/Recycling Area	\$900,000					
ASRS ATS + Generator		\$TBD				
Repaving Loading Docks			\$TBD			
Warehouse Lighting Upgrade (Complete Z1/Interior/Exterior)				\$TBD		
Warehouse Pressurized System					\$TBD	
HVAC Replacement (first level) Add two (2) new cranes Landscape Rehab CO Restroom / Breakroom Remodel						STBD STBD STBD STBD
Repaving Parking Lot						Jaie
TOTAL	\$1,725,000	\$TBD	\$TBD	\$TBD	\$TBD	\$TBD
					,	(

Agency Head Signature

ALTERATION AND REPAIR PROJECTS

AGENCY: IDAHO STATE LIQUOR DIVISION

PROJECT DESCRIPTION / ADDRESS:	COST	PRIORITY
Pave Over Retention Pond + Pave the Perimeter of the Building (West and South walls) + Expand Fire Lane Road Paving (South side of building) + Addition of retention wall / relocation of trash / recycling dumpsters: This project will enhance our facility by providing additional truck and trailer turnaround, staging, and parking areas over the current retention pond, accommodating the needs of the new freight vendor's dedicated fleet. It will also expand staff and visitor parking along the west and south sides of the building. Additionally, the emergency access road will be expanded to better accommodate larger emergency vehicles, such as ladder trucks. The retention wall will be added to support higher elevation areas required for the road expansion and will enclose a new trash/recycling dumpster area. This relocation of the dumpster area is necessary to accommodate future changes proposed in the priority two (2) project. (A) ISLD is requesting the water retention pond be paved to create additional truck and trailer turnaround, staging and parking areas. This area, covering approximately ½ acre and representing about 12% of the property, will also include new trailer parking and a property fence for the impacted area. Currently, there is a wide, poorly graded strip of bare dirt around the building's perimeter. This unevenly graded area includes a section that slops back towards the building's foundation and doors, which could pose a risk over time. Historically, ISLD has experienced water drainage entering the building through those access doors due to the poor slope/grading in this area. (B) The facility is currently congested with inbound and outbound truck traffic and trailer storage. Starting July 1, 2024, our new freight services contract changed to include a dedicated fleet for liquor delivery in Idaho. When not on the road, these trucks and trailers will be stationed on our property, necessitating additional space. Paving the retention pond will provide the necessary area for this increased truck and trai	\$825,000	(1)

PLEASE INCLUDE ANY ANTICIPATED ASBESTOS COSTS IN THE OVERALL BUDGET.

Agency Head Signature:

Date

Revised 05/10/2024

ALTERATION AND REPAIR PROJECTS

AGENCY: IDAHO STATE LIQUOR DIVISION

PROJECT DESCRIPTION / ADDRESS:	COST	PRIORITY
Add Two Additional Loading Dock Doors; removal and relocation of the main receiving entrance, trucker bathroom, warehouse mop room and trash/recycling areas: This project will enable our facility to increase its inbound and outbound capacity by 33%, expanding from six (6) to eight (8) doors. This expansion will help ISLD address the growing demand for both inbound freight and outbound deliveries. Over the past decade, ISLD has experienced approximately a 40% increase in volume. By adding two more doors, we will gain the flexibility needed in warehouse operations to manage this increased demand and future volume growth. Implementing these changes will require relocating the main receiving entrance, trucker bathroom, warehouse mop room, electrical and trash/recycling dumpster area. (A) ISLD is requesting the addition of two (2) additional loading docks to accommodate business growth and extend the useful life of the facility. (B) The additional loading docks will increase inbound/outbound efficiencies, improve warehouse staging area congestion and semi-truck/trailer congestion on the property. (C) Minimal impact on the operating budget for extended preventative maintenance of two additional loading docks/doors and cleaning services pending relocation of the trucker bathroom. (D) ISLD will continue to operate under existing setup.	\$900,000	(2)

PLEASE INCLUDE ANY ANTICIPATED ASBESTOS COSTS IN THE OVERALL BUDGET.

Agency Head Signature:

Date: 8

Division of Public Works Revised 05/10/2024

DEFERRED MAINTENANCE PROJECTS

AGENCY: IDAHO STATE LIQUOR DIVISION

PROJECT DESCRIPTION / ADDRESS:	COST	PRIORITY
Currently, no new tasks to share. Jacobs & McAlvain are currently working through Phase 1 & 2 Deferred Maintenance tasks.		
Phase 1 (FY23 - 23885): Fire Panels (construction began 7/29 and expected to last 90 days)		
Phase 2 ASRS Roof Repair/Replacement Elevator Repair/Modernization		

PLEASE INCLUDE ANY ANTICIPATED ASBESTOS COSTS IN THE OVERALL BUDGET.

Agency Head Signature: forg fara.

Date: 8/2/24

Division of Public Works Revised 05/10/2024

ADA PROJECTS

AGENCY: IDAHO STATE LIQUOR DIVISION

ST PRIORITY

PLEASE INCLUDE ANY ANTICIPATED ASBESTOS COSTS IN THE OVERALL BUDGET.

Agency Head Signature

Date:

CAPITAL IMPROVEMENT PROJECTS

(New Buildings, Additions or Major Renovations)

AGENCY:	IDAHO STATE L	IQUOR DIVISION	PROJECT PRIORITY:
PROJECT I	DESCRIPTION:		
	ADDRESS:	1349 E Beechcraft Ct Boise	e, ID 83716
CONTACT	PERSON:	Pl	HONE:
PROJECT S	USTIFICATION:		
(A) Cond	cisely describe what	the project is.	
(B) Wha	t is the existing pro	gram and how will it be impr	roved?
(C) Wha	t will be the impact	on your operating budget?	a a
(D) Wha	t are the consequen	ces if this project is not funde	ed?
PLEASE	INCLUDE ANY A	NTICIPATED ASBESTOS	COSTS IN THE OVERALL BUDGET.
ESTIMATE Land A / E Fees Construction 5% Continge F F & E		FUNDI PBF General Agency Federal Other	Account Funds
Other 7	Total \$		Total \$
		Agency Head Sign	nature: Jana Faran
			Date: 9/2/24

FIVE-YEAR FACILITY NEEDS PLAN, pursuant to IC 67-5708B						
	FIVE-TEAK		FORMATION	1010 07 07002		
AGENCY NAME:	Idaho State Liquor D		Division/Bureau:			
Prepared By:	Tony Faraca	717101011	E-mail Address:	tony.faraca@liquor.i	daho.gov	
Telephone Number:			Fax Number:	208.947.9401		
	Jacob Sauer		LSO/BPA Analyst:	Frances Lippitt		
Date Prepared:			Fiscal Year:	2025		
		IATION (please list ea	ach facility separately	by city and street addre	ss)	40.00
	Idaho State Liquor D					
	Boise		County:	Ada		
Property Address:	1349 E. Beechcraft C	Court			Zip Code:	83716
Facility Ownership (could be private or state-owned)	Private Lease:		State Owned:	4	Lease Expires:	
		FUNCTION/U	SE OF FACILITY			LIST SUPPLE
Administrative and Managerial staff, warehou	ising of product, and centi	ralized distribution to all	retail outlets.			
		COM	IMENTS			
Facility was purchased August 1, 2002.						
		WOR	K AREAS		العربيون الأراك	
FISCAL YR:	ACTUAL 2024	ESTIMATE 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	REQUEST 2029
Total Number of Work Areas:	60	61	61	61	61	61
Full-Time Equivalent Positions:	58	59	59	59	59	59
Temp. Employees, Contractors, Auditors, etc.:	2	2	2	2	2	2
		SQUA	RE FEET			
FISCAL YR:	ACTUAL 2024	ESTIMATE 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	REQUEST 2029
Square Feet:	104,200	104,200	104,200	104,200	104,200	104,200
	(Do NOT u	FACIL se your old rate per s	ITY COST oq ft; it may not be a	realistic figure)		
FISCAL YR:		ESTIMATE 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	REQUEST 2029
Total Facility Cost/Yr:	\$332,243	\$342,210	\$352,477	\$363,051	\$373,942	\$385,161
We have a visit of the second		SURPLUS	PROPERTY		to za in this	
FISCAL YR:	ACTUAL 2024	ESTIMATE 2025	REQUEST 2026	REQUEST 2027	REQUEST 2028	REQUEST 2029
IMPORTANT NOTES:	The Later Control		THE REAL PROPERTY.			ANY BELLEAN
1. Upon completion, please send to Leasing call 208-332-1933 with any questions.	ng Manager at the State	e Leasing Program in	the Division of Public \	Works via email to Cait	lin.Ross@adm.idaho.g	ov. Please e-mail or
2. If you have five or more locations, plea						
3. Attach a hardcopy of this submittal, as COPY OF YOUR BUDGET REQUEST,		formation Summary S	heet, if applicable, with	h your budget request.	DPW LEASING DOE	S NOT NEED A
AGENCY NOTES:						

Part I - Agency Profile

Agency Overview

The Idaho State Liquor Division (ISLD) was established by Article III, Section 26 of the Idaho Constitution in 1935 following the repeal of the 18th Amendment to the Constitution of the United States (known as "Prohibition") as a means of directing the importation, distribution, sale, and consumption of beverage alcohol. Idaho is one of 17 states along with jurisdictions in Alaska, Maryland, Minnesota, and South Dakota that actively manage the sale of distilled spirits. These jurisdictions account for over 25% of the U.S. population and regulate their own retail and/or wholesale distribution of beverage alcohol in their various forms.

Organizationally, the ISLD has been an agency in the Office of the Governor since 1974. Tony Faraca, Interim Director, was appointed by the Governor and has served the Division since 2008.

The ISLD Central Office and Warehouse are located in Boise. All aspects of the business, including purchasing, finance, information technology, human resources, contract administration, and retail management are administered by a staff of 26, along with three district managers. Twenty-nine warehouse personnel - co-located within the central office - receive, store, and distribute 1.4 million nine-liter cases annually over a geographic area of 83,000 square miles. The warehouse typically inventories about 200,000 cases valued at approximately \$18 million, the majority of which is owned by suppliers under a bailment system. An approximately equal amount of product is also inventoried in retail stores operated by the state and private sector retail partners.

As of September 1, 2024, the ISLD operated 175 retail outlets throughout the State. Of those, 68 are state-run liquor stores, leased from the private sector, and staffed by Division employees; 107 are private sector retailers operating under contract with the Division. Each store is stocked and maintained to meet the needs of customers, including licensed liquor-by-the-drink establishments. Retail outlets feature a selection of products designed to appeal to the tastes of the local communities they serve. All products are uniformly and competitively priced throughout the state.

Idaho's conservative system of liquor distribution provides benefits to all the State's citizens. Moderation and temperance related to Idaho's model of spirits distribution generally reduces social costs associated with beverage alcohol consumption. Additionally, Idaho law provides for the distribution of liquor profits to substance abuse prevention and treatment programs, the General Fund, all 44 counties, and 198 cities. Over the previous decade, \$935 million has been distributed to state programs, counties, and cities, including \$118.3 million in FY 2024. The ISLD projects distributions to reach nearly \$1.5 billion over the coming decade.

General economic conditions, demographics, and industry trends impact the Division's results and ability to successfully deliver on its performance measures. Recent softness in alcohol market conditions provides reason for the ISLD to moderate its sales and profitability outlook. Consequently, the ISLD is projecting a +0.1% sales increase for FY 2025. Distributions for FY 2025 are forecast to increase slightly to approximately \$119 million.

Core Functions/Idaho Code

The Idaho State Liquor Division's statutory authority is stated in Title 23 of *Idaho Code*. The primary functions of the agency as stated in *Idaho Code 23-203 include but are not limited to*:

- Regulation of liquor traffic: to permit, license, inspect, and regulate the manufacture, importation, transportation, storage, sale, and delivery of alcoholic liquor;
- Traffic in Liquor: to buy, import, transport, store, sell, and deliver alcoholic liquor;
- Operation of Liquor Stores: to establish, maintain, and discontinue warehouses, state liquor stores, and distribution stations [contract liquor stores];
- Acquisition of Real Estate: to acquire, buy, and lease real estate, and to improve and equip the same for the conduct of its business;
- Acquisition of Personal Property: to acquire, buy, and lease personal property necessary and convenient for the conduct of business;
- Making Reports: to report annually to the Governor and at such other times as he may require, concerning the condition, management, and financial transactions of the Division.

Revenue and Expenditures

Revenue	FY 2021	FY 2022	FY 2023	FY 2024
Liquor Control Fund	\$297,169,600	\$306,665,100	\$319,810,900	\$313,714,800
Total	\$297,169,600	\$306,665,100	\$319,810,900	\$313,714,800
Expenditures	FY 2021	FY 2022	FY 2023	FY 2024
Personnel Costs	\$14,162,700	\$15,242,600	\$17,905,700	\$18,758,100
Operating Expenditures	\$6,937,900	\$3,419,900	\$3,560,300	\$3,614,900
Capital Outlay	\$824,400	\$5,007,500	\$5,142,600	\$5,757,800
Continuous Appropriation (COGS)	\$171,593,800	\$170,602,600	\$173,541,000	\$161,477,300
Distributions to Stakeholders	\$114,513,100	\$115,566,200	\$121,036,200	\$118,316,400
Total	\$308,031,900	\$309,838,800	\$321,185,800	\$307,924,500

Profile of Key Services Provided

Cases Managed and/or Key Services Provided	FY 2021	FY 2022	FY 2023	FY 2024
Nine-Liter Cases Sold	1,462,900	1,440,500	1,429,300	1,391,800
Total Dollar Sales	\$297,072,800	\$305,619,200	\$319,850,000	\$319,165,200
Net Income	\$114,069,600	\$114,246,000	\$120,588,000	\$116,637,200
Profit Distributions	\$114,513,100	\$115,556,600	\$121,036,200	\$118,316,400

FY 2024 Performance Highlights

- Consumption/Nine-Liter case sales decreased by 37,400 cases from 1.429 million to 1.392 million a
 decline of -2.6%
- Sales decreased slightly by -\$685K, from \$319.8 million to \$319.1 a decline of -0.2%
- Net Profit decreased -\$4.0 million, from \$120.6 million to \$116.6 million a decline of -3.2%
- Distributions to State programs, General Fund, Cities and Counties decreased -\$2.7 million, from \$121.0 million to \$118.3 million – down -2.2%

In FY 2024, the ISLD experienced a successful year in terms of sales & profits. The Division returned the second highest level of distributions in its history, even as sales quantities and per-capita consumption declined. Industry innovation and evolving consumer tastes continue to drive market share increases for distilled spirits vs. beer and wine. However, the overall alcohol industry continues to experience sales declines. Additionally, inflationary pressures and supply chain disruptions are ongoing challenges that we continue to address. All of these factors will continue to play prominent roles in the ISLD's sales growth and profitability now and into the future.

Cultivating relationships with organizations that are working toward maintaining healthy communities in Idaho is an important endeavor of the ISLD. In partnership with the National Alcohol Beverage Control Association (NABCA), the ISLD provides resources to aid in the implementation of education programs for Idaho communities through a competitive grant program. This program helps fund a myriad of agencies and coalitions striving to combat the abuse of alcohol and drugs. In FY2024, \$60,000 was awarded amongst 14 different organizations: Idaho Department of Education, Boise State University, Boise Police Department, Caldwell Mayor's Youth Advisory Council, City of Caldwell, Glenns Ferry High School, Idaho Office of Drug Policy, Idaho Drug Free Youth, Meridian Anti-Drug Coalition, Merdian Anti-Drug Coalition, Prevention Associates of Caldwell, Salmon Substance Abuse Prevention Coalition, Stonebridge Reentry Services, and the Regents of the University of Idaho. Additionally, the ISLD is committed to responsibly selling our products and in the development of our associates via ongoing education and training. Training in cyber security, respectful workplace, HR compliance, and safe selling are mandatory for all retail associates.

State of Idaho 2

Part II - Performance Measures

Agency Goal

Idaho Statue 23-203 specifies the powers and duties of the Idaho State Liquor Division. Furthermore, the statute directs the Division to "exercise its powers as to curtail the intemperate use of alcoholic beverages. It shall not attempt to stimulate the normal demands of temperate consumers thereof, irrespective of the effect on the revenue..." To this end, the Division has established a benchmark philosophy that is the basis for its strategic and operational planning. The benchmarks aim to ensure the Division responsibly optimizes net revenues without implementing strategies that encourage consumption. Specifically, the Division strives for the following: Distributions to stakeholders should grow faster than dollar sales; dollar sales should grow faster than 9-liter case sales; 9-liter case sales should grow faster than consumption per capita.

	Performance Measure		FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
1.	Low Per Capita Consumption (9-Liter Cases per Adult)	actual	1.08 +4.9%	1.05 -2.8%	1.03 -1.9%	0.99 -3.9%	0.96 -3.0%
	Change vs. Prior Year	target	Below +8.5%	Below -1.5%	Below -0.9%	Below -2.6%	Below -2.0%
2.	9-Liter Cases Sold Change vs. Prior Year	actual	1,463,000 +8.5%	1,442,000 -1.4%	1,429,000 -0.9%	1,391,700 -2.6%	1,364,300 -2.0%
		target	Above +6.7%	Above -2.8%	Above -1.9%	Above -3.9%	Above -3.0%
3.	Sales (000s) Change vs. Prior Year	actual	\$297,072,800 +14.9%	\$305,619,200 +2.9%	\$319,850,000 +4.6%	\$319,165,200 -0.2%	\$319,500,000 +0.1%
		target	Above +8.5%	Above -1.5%	Above -0.9%	Above -2.6%	Above -2.6%
4.	Distributions (000s) Change vs. Prior Year	actual	\$114,513,100 +20.0%	\$115,556,600 +0.9%	\$121,036,100 +4.7%	\$118,316,400 -2.2%	\$118,693,300 +0.3%
		target	Above +14.9%	Above+ 2.9%	Above +4.6%	Above -0.2%	Above +0.1%

Performance Measure Explanatory Notes

The ISLD has an excellent track record of meeting or exceeding its established benchmarks, and FY 2024 was a successful year by most measures. Distributions to our beneficiaries decreased by -2.2%, in light of ongoing declines in volume sales and per capita consumption. The Division was successful in delivering on three of its four measurement areas. However, due to product mix, inflationary factors, and operating expenses rising faster than dollar Sales, distribution payouts to beneficiaries fell short of the target.

For More Information Contact

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Director Attestation for Performance Measurement Report

In accordance with *Idaho Code* 67-1904, I certify the data provided in the Performance Measurement Report has been internally assessed for accuracy, and, to the best of my knowledge, is deemed to be accurate.

Department: Idaho State Liquor Division

August 16, 2024

Director's Signature

Date

Please return to:

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